

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 7		Crop: 2024
Carry in from previous year		30,000
Total Production		200,000
Gross Inventory		230,000
Domestic Consumption		(22,000)
Export Shipments		(122,000)
Export Adjustments/Losses*		(25,000)
Total Consumption		(169,000)
Ending Inventory		61,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 7			Crop: 2024
Crop	Monthly	YTD	
2024	1,503	122,113	
2023	2,982	70,211	
2022	2,038	39,138	
2021	2,901	73,930	
2020	7,209	151,603	

Market Analysis

1. Export shipments in the 7th marketing month amounted to 1,500 MT. Since this month coincides with the Iranian New Year holidays, shipments are often few and incidental.
2. High demand for Iranian pistachio kernels has resulted in a de facto price floor for Iranian in-shell pistachios. This high demand led to an unusually high share of kernel exports (93% of total monthly exports) when converted to in-shell equivalent weights.
3. Strengthening of Rial has slowed down in-shell trades. However, despite the drop in the exchange rate, the kernel market, remained robust, with growing demand and rising prices.
4. YTD export shipments reached 147,000 MT of in-shell equivalent pistachios; a 71% increase compared to the previous year. The year-to-date "export to opening inventory ratio" stands at 64%, promising an exceptional marketing year for Iranian pistachio industry. Competitive prices of Iranian pistachios, limited supply from other origins, and a fast increase in worldwide consumption of Iranian pistachio kernels by the global food industry have been the main reasons for this achievement.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons												
Marketing Month: 7											Crop: 2024	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	13	24,106	-	10,862	51	477	1	97	3	19	68	35,562
Re-Export Markets	74	13,317	-	6,715	471	7,709	44	675	5	307	594	28,722
Indian Subcontinent	-	15,768	-	100	254	5,284	-	53	-	-	254	21,205
CIS	124	19,355	-	-	67	815	-	17	-	22	191	20,209
Middle East	-	6,421	-	223	164	4,068	24	77	0	104	188	10,894
EU-27	-	337	-	257	111	1,182	44	1,108	-	0	155	2,885
Other Europe	-	748	-	-	-	199	-	5	-	1	-	952
North America	-	343	-	-	19	487	4	7	-	-	23	837
North Africa	-	422	-	-	-	140	-	-	-	-	-	562
South America	-	68	-	-	-	41	-	-	-	-	-	109
Other	-	79	-	-	30	81	-	14	-	2	30	176
Total	211	80,964	-	18,158	1,167	20,482	117	2,054	9	455	1,503	122,113

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	-	18,270	-	8,650	24	279	-	65	-	3	24	27,268
Hong Kong	-	4,508	-	1,888	12	73	0	6	-	-	12	6,474
Indonesia	-	57	-	-	-	13	-	0	1	1	1	71
Japan	-	9	-	-	-	-	1	23	-	-	1	32
Korea	-	-	-	-	-	3	-	-	-	-	-	3
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	13	107	-	-	13	30	-	1	-	2	26	140
Philippines	-	-	-	-	-	-	-	-	3	13	3	13
Singapore	-	171	-	-	-	34	-	-	-	0	-	205
Taiwan	-	35	-	-	-	-	-	1	-	0	-	36
Thailand	-	-	-	-	2	45	-	-	-	-	2	45
Vietnam	-	950	-	325	-	-	-	-	-	-	-	1,275
Far East - Total	13	24,106	-	10,862	51	477	1	97	3	19	68	35,562
Far East - %	6%	30%	0%	60%	0%	0%	0%	0%	0%	0%	5%	29%
Indian Subcontinent												
Afghanistan	-	1,676	-	-	-	34	-	1	-	-	-	1,711
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	-	8,306	-	100	207	4,880	-	41	-	-	207	13,327
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	-	5,786	-	-	47	369	-	11	-	-	47	6,166
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	-	15,768	-	100	254	5,284	-	53	-	-	254	21,205
Indian Subcontinent - %	0%	19%	0%	1%	0%	0%	0%	0%	0%	0%	17%	17%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	5	-	-	-	-	-	-	-	-	-	5
Belgium	-	-	-	-	-	7	-	93	-	-	-	100
Bulgaria	-	-	-	-	-	1	-	-	-	-	-	1
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	0	-	-	-	-	-	-	-	-	-	0
Germany	-	246	-	98	67	648	44	1,007	-	0	111	2,000
Greece	-	14	-	-	-	5	-	3	-	-	-	22
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	-	159	-	205	-	-	-	-	-	364
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	-	-	-	22	44	-	-	-	-	22	44
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	-	72	-	-	22	271	-	5	-	-	22	348
Sweden	-	-	-	-	-	1	-	0	-	-	-	1
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	-	337	-	257	111	1,182	44	1,108	-	0	155	2,885
EU27 - %	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	10%	2%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	96	-	-	-	13	-	-	-	-	-	109
Azerbaijan	-	137	-	-	-	-	-	-	-	-	-	137
Georgia	-	521	-	-	-	21	-	-	-	-	-	542
Kazakhstan	66	5,796	-	-	-	262	-	4	-	22	66	6,084
Kyrgyzstan	-	4,863	-	-	-	15	-	-	-	-	-	4,878
Russia	58	4,099	-	-	67	504	-	13	-	-	125	4,615
Tajikistan	-	1,019	-	-	-	-	-	-	-	-	-	1,019
Turkmenistan	-	616	-	-	-	-	-	-	-	-	-	616
Uzbekistan	-	2,207	-	-	-	-	-	-	-	-	-	2,207
CIS - Total	124	19,355	-	-	67	815	-	17	-	22	191	20,209
CIS - %	59%	24%	0%	0%	0%	0%	0%	0%	0%	0%	13%	17%
Middle East												
Bahrain	-	58	-	-	-	1	-	1	0	1	0	61
Iraq	-	4,636	-	199	67	2,583	-	2	0	90	67	7,510
Jordan	-	319	-	-	23	412	-	-	-	-	23	731
Kuwait	-	653	-	-	-	312	-	17	-	4	-	986
Lebanon	-	233	-	24	48	485	23	24	-	-	71	766
Oman	-	121	-	-	-	31	-	6	-	-	-	158
Qatar	-	214	-	-	3	83	1	27	-	9	4	334
Saudi Arabia	-	161	-	-	-	-	-	-	-	-	-	161
Syria	-	25	-	-	23	162	-	-	-	-	23	188
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	-	6,421	-	223	164	4,068	24	77	0	104	188	10,894
Middle East - %	0%	8%	0%	1%	0%	0%	0%	0%	0%	0%	13%	9%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	-	8,695	-	5,551	139	3,373	40	259	-	287	179	18,166
UAE	74	4,621	-	1,163	333	4,336	4	417	5	19	415	10,556
REM - Total	74	13,317	-	6,715	471	7,709	44	675	5	307	594	28,722
REM - %	35%	16%	0%	37%	0%	0%	0%	0%	0%	0%	39%	24%
Other Europe												
Albania	-	100	-	-	-	7	-	-	-	-	-	107
Belarus	-	123	-	-	-	-	-	-	-	-	-	123
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	40	-	-	-	-	-	-	-	-	-	40
Moldova	-	5	-	-	-	1	-	-	-	-	-	6
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	285	-	-	-	33	-	-	-	-	-	319
Switzerland	-	5	-	-	-	-	-	1	-	-	-	6
UK	-	81	-	-	-	116	-	4	-	1	-	201
Ukraine	-	108	-	-	-	41	-	-	-	-	-	150
Other Europe - Total	-	748	-	-	-	199	-	5	-	1	-	952
Other Europe - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%
North America												
Canada	-	305	-	-	19	429	4	7	-	-	23	742
Mexico	-	38	-	-	-	58	-	-	-	-	-	95
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	-	343	-	-	19	487	4	7	-	-	23	837
North America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	2%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	47	-	-	-	39	-	-	-	-	-	86
Chile	-	21	-	-	-	2	-	-	-	-	-	23
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	68	-	-	-	41	-	-	-	-	-	109
South America - %	0%	0%	#DIV/0!	0%	0%	0%	0%	0%	0%	0%	0%	0%
North Africa												
Algeria	-	45	-	-	-	-	-	-	-	-	-	45
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	377	-	-	-	140	-	-	-	-	-	517
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	422	-	-	-	140	-	-	-	-	-	562
North Africa - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	-	59	-	-	-	25	-	1	-	2	-	87
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	20	-	-	30	47	-	-	-	-	30	67
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	0	-	-	-	9	-	13	-	-	-	22
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	-	79	-	-	30	81	-	14	-	2	30	176
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	2%	0%
Total Iranian Export	211	80,964	-	18,158	1,167	20,482	117	2,054	9	455	1,503	122,113

Compiled by: IPA based on IRI Customs Administration raw data