

**Year-To-Date Shipment / Inventory Report  
In Tons**

| Marketing Month: 2          |  | Crop: 2024      |
|-----------------------------|--|-----------------|
| Carry in from previous year |  | 30,000          |
| Total Production            |  | 200,000         |
| <b>Gross Inventory</b>      |  | <b>230,000</b>  |
| Domestic Consumption        |  | (5,000)         |
| Export Shipments            |  | (52,000)        |
| Export Adjustments/Losses*  |  | (6,000)         |
| <b>Total Consumption</b>    |  | <b>(63,000)</b> |
| <b>Ending Inventory</b>     |  | <b>167,000</b>  |

\*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

**Monthly and YTD Export Shipments Compared  
to Last 3 Years- In Tons**

| Marketing Month: 2 |               | Crop: 2024    |
|--------------------|---------------|---------------|
| Crop               | Monthly       | YTD           |
| <b>2024</b>        | <b>33,352</b> | <b>51,939</b> |
| 2023               | 14,781        | 26,362        |
| 2022               | 8,570         | 14,449        |
| 2021               | 17,909        | 34,673        |

**Market Analysis**

1. IPA's post-harvest estimate of Iran's pistachio production in 2024 stands at 200,000 MT (dried in-shell basis), 10,000 MT higher than its spring forecast. With an estimated carry-over of 30,000 tons from the previous crop, Iran's gross inventory at the beginning of the current marketing year is estimated at 230,000 tons.
2. 2024 crop yielded higher than usual percentage of closed-shell and floaters, which could be attributed to heat damage resulting from excessive summer temperatures and daily irrigation interruptions due to widespread electricity shortage in the country.
3. Iranian pistachio export in the 2nd month of 2024/5 marketing year has been exceptional (37,000 tons, in-shell equivalent), close to 2020 bumper crop year. Year-to-date shipments stand at 58,000 tons of in-shell equivalent pistachios, a 91% increase compared to last year and a 52% increase compared to the four-year average figure for the same period. Besides a good 2024 crop, this can be attributed to price competitiveness of Iranian pistachios in global markets, resulting from continuous devaluation of Iranian Rial vs. foreign currencies.
4. Exports to the Far East market, which experienced a sharp decline from 2020 to 2023, has now rebounded to over 50% of year-to-date export shipments. Meanwhile, export to the Indian Subcontinent shows a consistent upward trend, growing from 9% in 2020 to 17% in the current crop year. This is due to increasing demand for Iranian pistachios in this variety-oriented market.
5. Demand for Iranian Green Peeled Pistachio Kernels (GPPK) has been very strong. Shipment of Green Kernels and their raw material to non-European destinations is continuously increasing. Surprisingly, close to 42% of GPPK shipments during the first two months of the current marketing year have been destined to non-EU markets.

## Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

| Marketing Month: 2     |               |               |              |              |              |              |                 |            |            |            |               | Crop: 2024    |  |
|------------------------|---------------|---------------|--------------|--------------|--------------|--------------|-----------------|------------|------------|------------|---------------|---------------|--|
| Product<br>Destination | Open In-Shell |               | Closed Shell |              | Kernel       |              | GPPK & Split K. |            | Others     |            | Total         |               |  |
|                        | Monthly       | YTD           | Monthly      | YTD          | Monthly      | YTD          | Monthly         | YTD        | Monthly    | YTD        | Monthly       | YTD           |  |
| Far East               | 13,986        | <b>19,679</b> | 4,538        | <b>6,662</b> | 72           | <b>91</b>    | 19              | <b>35</b>  | 0          | <b>1</b>   | <b>18,614</b> | <b>26,469</b> |  |
| Indian Subcontinent    | 3,147         | <b>7,085</b>  | -            | <b>100</b>   | 858          | <b>1,549</b> | 14              | <b>16</b>  | -          | -          | <b>4,019</b>  | <b>8,750</b>  |  |
| CIS                    | 4,121         | <b>6,999</b>  | -            | -            | 103          | <b>190</b>   | -               | -          | -          | -          | <b>4,224</b>  | <b>7,189</b>  |  |
| Re-Export Markets      | 2,198         | <b>3,105</b>  | 528          | <b>578</b>   | 800          | <b>1,407</b> | 89              | <b>144</b> | 124        | <b>204</b> | <b>3,739</b>  | <b>5,437</b>  |  |
| Middle East            | 920           | <b>1,272</b>  | 100          | <b>100</b>   | 556          | <b>885</b>   | 7               | <b>16</b>  | 46         | <b>79</b>  | <b>1,629</b>  | <b>2,350</b>  |  |
| EU-27                  | 116           | <b>181</b>    | 170          | <b>192</b>   | 257          | <b>451</b>   | 178             | <b>296</b> | -          | <b>0</b>   | <b>721</b>    | <b>1,121</b>  |  |
| Other Europe           | 141           | <b>212</b>    | -            | -            | 22           | <b>45</b>    | 0               | <b>3</b>   | 0          | <b>0</b>   | <b>163</b>    | <b>259</b>    |  |
| North America          | 42            | <b>48</b>     | -            | -            | 33           | <b>93</b>    | 1               | <b>1</b>   | -          | -          | <b>76</b>     | <b>142</b>    |  |
| North Africa           | 100           | <b>125</b>    | -            | -            | 13           | <b>13</b>    | -               | -          | -          | -          | <b>113</b>    | <b>138</b>    |  |
| South America          | -             | <b>20</b>     | -            | -            | 20           | <b>20</b>    | -               | -          | -          | -          | <b>20</b>     | <b>40</b>     |  |
| Other                  | 34            | <b>37</b>     | -            | -            | -            | <b>7</b>     | 1               | <b>1</b>   | -          | <b>0</b>   | <b>34</b>     | <b>44</b>     |  |
| <b>Total</b>           | <b>24,804</b> | <b>38,762</b> | <b>5,334</b> | <b>7,631</b> | <b>2,734</b> | <b>4,751</b> | <b>309</b>      | <b>511</b> | <b>171</b> | <b>284</b> | <b>33,352</b> | <b>51,939</b> |  |

Compiled by: IPA based on IRI Customs Administration raw data

| Monthly and YTD Export Shipments - Product / Country Breakdown in Tons |               |               |              |              |            |              |                 |           |           |           |               |               |
|--|---------------|---------------|--------------|--------------|------------|--------------|-----------------|-----------|-----------|-----------|---------------|---------------|
| Marketing Month: 2   |               |               |              |              |            |              |                 |           |           |           | Crop: 2024    |               |
| Country  | Open In-Shell |               | Closed Shell |              | Kernel     |              | GPPK & Split K. |           | Others    |           | Total         |               |
|  | Monthly       | YTD           | Monthly      | YTD          | Monthly    | YTD          | Monthly         | YTD       | Monthly   | YTD       | Monthly       | YTD           |
| <b>Far East</b>  |               |               |              |              |            |              |                 |           |           |           |               |               |
| China  | 10,584        | 14,909        | 3,488        | 4,862        | 52         | 57           | 13              | 28        | -         | 0         | 14,136        | 19,856        |
| Hong Kong  | 2,720         | 3,695         | 875          | 1,475        | -          | -            | -               | 1         | -         | -         | 3,595         | 5,171         |
| Indonesia  | 12            | 12            | -            | -            | 2          | 2            | -               | -         | -         | -         | 14            | 14            |
| Japan  | -             | -             | -            | -            | -          | -            | 5               | 5         | -         | -         | 5             | 5             |
| Korea  | -             | -             | -            | -            | -          | 3            | -               | -         | -         | -         | -             | 3             |
| Macao  | -             | -             | -            | -            | -          | -            | -               | -         | -         | -         | -             | -             |
| Malaysia   | 28            | 28            | -            | -            | 0          | 1            | 0               | 0         | 0         | 0         | 29            | 30            |
| Philippines  | -             | -             | -            | -            | -          | -            | -               | -         | -         | -         | -             | -             |
| Singapore  | 42            | 64            | -            | -            | 2          | 4            | -               | -         | 0         | 0         | 44            | 68            |
| Taiwan   | -             | 22            | -            | -            | -          | -            | 1               | 1         | 0         | 0         | 1             | 22            |
| Thailand   | -             | -             | -            | -            | 16         | 25           | -               | -         | -         | -         | 16            | 25            |
| Vietnam  | 600           | 950           | 175          | 325          | -          | -            | -               | -         | -         | -         | 775           | 1,275         |
| <b>Far East - Total</b>  | <b>13,986</b> | <b>19,679</b> | <b>4,538</b> | <b>6,662</b> | <b>72</b>  | <b>91</b>    | <b>19</b>       | <b>35</b> | <b>0</b>  | <b>1</b>  | <b>18,614</b> | <b>26,469</b> |
| <b>Far East - %</b>  | <b>56%</b>    | <b>51%</b>    | <b>0%</b>    | <b>87%</b>   | <b>0%</b>  | <b>0%</b>    | <b>0%</b>       | <b>0%</b> | <b>0%</b> | <b>0%</b> | <b>56%</b>    | <b>51%</b>    |
| <b>Indian Subcontinent</b>   |               |               |              |              |            |              |                 |           |           |           |               |               |
| Afghanistan  | 326           | 779           | -            | -            | 11         | 18           | -               | -         | -         | -         | 337           | 797           |
| Bangladesh   | -             | -             | -            | -            | -          | -            | -               | -         | -         | -         | -             | -             |
| India  | 1,273         | 3,500         | -            | 100          | 836        | 1,507        | 14              | 16        | -         | -         | 2,123         | 5,123         |
| Nepal  | -             | -             | -            | -            | -          | -            | -               | -         | -         | -         | -             | -             |
| Pakistan   | 1,548         | 2,806         | -            | -            | 11         | 24           | -               | -         | -         | -         | 1,559         | 2,830         |
| Sri Lanka  | -             | -             | -            | -            | -          | -            | -               | -         | -         | -         | -             | -             |
| <b>Indian Subcontinent - Total</b>                                     | <b>3,147</b>  | <b>7,085</b>  | <b>-</b>     | <b>100</b>   | <b>858</b> | <b>1,549</b> | <b>14</b>       | <b>16</b> | <b>-</b>  | <b>-</b>  | <b>4,019</b>  | <b>8,750</b>  |
| <b>Indian Subcontinent - %</b>   | <b>13%</b>    | <b>18%</b>    | <b>0%</b>    | <b>1%</b>    | <b>0%</b>  | <b>0%</b>    | <b>0%</b>       | <b>0%</b> | <b>0%</b> | <b>0%</b> | <b>12%</b>    | <b>17%</b>    |

| Monthly and YTD Export Shipments - Product / Country Breakdown in Tons |               |            |              |            |            |            |                 |            |           |           |            |              |
|--|---------------|------------|--------------|------------|------------|------------|-----------------|------------|-----------|-----------|------------|--------------|
| Marketing Month: 2   |               |            |              |            |            |            |                 |            |           |           | Crop: 2024 |              |
| Country  | Open In-Shell |            | Closed Shell |            | Kernel     |            | GPPK & Split K. |            | Others    |           | Total      |              |
|  | Monthly       | YTD        | Monthly      | YTD        | Monthly    | YTD        | Monthly         | YTD        | Monthly   | YTD       | Monthly    | YTD          |
| <b>EU27</b>  |               |            |              |            |            |            |                 |            |           |           |            |              |
| Austria  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Belgium  | -             | -          | -            | -          | -          | -          | 20              | 20         | -         | -         | 20         | 20           |
| Bulgaria   | -             | -          | -            | -          | 1          | 1          | -               | -          | -         | -         | 1          | 1            |
| Croatia  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Cyprus   | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Czech Republic   | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Denmark  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Estonia  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Finland  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| France   | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Germany  | 44            | 109        | 98           | 98         | 100        | 231        | 158             | 276        | -         | 0         | 400        | 714          |
| Greece   | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Hungary  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Ireland  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Italy  | -             | -          | 72           | 94         | 91         | 136        | -               | -          | -         | -         | 163        | 230          |
| Latvia   | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Lithuania  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Luxembourg   | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Malta  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Netherlands  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Poland   | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Portugal   | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Romania  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Slovakia   | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Slovenia   | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| Spain  | 72            | 72         | -            | -          | 65         | 83         | -               | -          | -         | -         | 137        | 155          |
| Sweden   | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| EEC  | -             | -          | -            | -          | -          | -          | -               | -          | -         | -         | -          | -            |
| <b>EU27 - Total</b>  | <b>116</b>    | <b>181</b> | <b>170</b>   | <b>192</b> | <b>257</b> | <b>451</b> | <b>178</b>      | <b>296</b> | <b>-</b>  | <b>0</b>  | <b>721</b> | <b>1,121</b> |
| <b>EU27 - %</b>  | <b>0%</b>     | <b>0%</b>  | <b>0%</b>    | <b>3%</b>  | <b>0%</b>  | <b>0%</b>  | <b>0%</b>       | <b>0%</b>  | <b>0%</b> | <b>0%</b> | <b>2%</b>  | <b>2%</b>    |

| Monthly and YTD Export Shipments - Product / Country Breakdown in Tons |               |              |              |            |            |            |                 |           |           |           |              |              |
|--|---------------|--------------|--------------|------------|------------|------------|-----------------|-----------|-----------|-----------|--------------|--------------|
| Marketing Month: 2   |               |              |              |            |            |            |                 |           |           |           | Crop: 2024   |              |
| Country  | Open In-Shell |              | Closed Shell |            | Kernel     |            | GPPK & Split K. |           | Others    |           | Total        |              |
|  | Monthly       | YTD          | Monthly      | YTD        | Monthly    | YTD        | Monthly         | YTD       | Monthly   | YTD       | Monthly      | YTD          |
| <b>CIS</b>   |               |              |              |            |            |            |                 |           |           |           |              |              |
| Armenia  | 55            | 59           | -            | -          | 1          | 2          | -               | -         | -         | -         | 56           | 61           |
| Azerbaijan   | 4             | 32           | -            | -          | -          | -          | -               | -         | -         | -         | 4            | 32           |
| Georgia  | 92            | 132          | -            | -          | 2          | 2          | -               | -         | -         | -         | 94           | 134          |
| Kazakhstan   | 1,266         | 2,112        | -            | -          | 39         | 70         | -               | -         | -         | -         | 1,305        | 2,182        |
| Kyrgyzstan   | 1,287         | 2,286        | -            | -          | 6          | 8          | -               | -         | -         | -         | 1,293        | 2,294        |
| Russia   | 864           | 1,382        | -            | -          | 55         | 109        | -               | -         | -         | -         | 920          | 1,491        |
| Tajikistan   | 131           | 252          | -            | -          | -          | -          | -               | -         | -         | -         | 131          | 252          |
| Turkmenistan   | 74            | 183          | -            | -          | -          | -          | -               | -         | -         | -         | 74           | 183          |
| Uzbekistan   | 349           | 561          | -            | -          | -          | -          | -               | -         | -         | -         | 349          | 561          |
| <b>CIS - Total</b>   | <b>4,121</b>  | <b>6,999</b> | <b>-</b>     | <b>-</b>   | <b>103</b> | <b>190</b> | <b>-</b>        | <b>-</b>  | <b>-</b>  | <b>-</b>  | <b>4,224</b> | <b>7,189</b> |
| <b>CIS - %</b>   | <b>17%</b>    | <b>18%</b>   | <b>0%</b>    | <b>0%</b>  | <b>0%</b>  | <b>0%</b>  | <b>0%</b>       | <b>0%</b> | <b>0%</b> | <b>0%</b> | <b>13%</b>   | <b>14%</b>   |
| <b>Middle East</b>   |               |              |              |            |            |            |                 |           |           |           |              |              |
| Bahrain  | 12            | 13           | -            | -          | -          | -          | -               | -         | 1         | 1         | 12           | 13           |
| Iraq   | 762           | 1,014        | 100          | 100        | 347        | 627        | 2               | 2         | 39        | 65        | 1,250        | 1,807        |
| Jordan   | 20            | 20           | -            | -          | 124        | 124        | -               | -         | -         | -         | 144          | 144          |
| Kuwait   | 32            | 55           | -            | -          | 19         | 29         | 1               | 3         | 2         | 4         | 54           | 91           |
| Lebanon  | 35            | 48           | -            | -          | 13         | 48         | -               | -         | -         | -         | 48           | 96           |
| Oman   | 22            | 34           | -            | -          | 1          | 1          | 1               | 2         | -         | -         | 23           | 36           |
| Qatar  | 37            | 38           | -            | -          | 4          | 7          | 3               | 9         | 5         | 9         | 49           | 63           |
| Saudi Arabia   | -             | 50           | -            | -          | -          | -          | -               | -         | -         | -         | -            | 50           |
| Syria  | -             | -            | -            | -          | 49         | 49         | -               | -         | -         | -         | 49           | 49           |
| Yemen  | -             | -            | -            | -          | -          | -          | -               | -         | -         | -         | -            | -            |
| <b>Middle East - Total</b>   | <b>920</b>    | <b>1,272</b> | <b>100</b>   | <b>100</b> | <b>556</b> | <b>885</b> | <b>7</b>        | <b>16</b> | <b>46</b> | <b>79</b> | <b>1,629</b> | <b>2,350</b> |
| <b>Middle East - %</b>   | <b>4%</b>     | <b>3%</b>    | <b>0%</b>    | <b>1%</b>  | <b>0%</b>  | <b>0%</b>  | <b>0%</b>       | <b>0%</b> | <b>0%</b> | <b>0%</b> | <b>5%</b>    | <b>5%</b>    |

| Monthly and YTD Export Shipments - Product / Country Breakdown in Tons |               |              |              |            |            |              |                 |            |            |            |              |              |
|--|---------------|--------------|--------------|------------|------------|--------------|-----------------|------------|------------|------------|--------------|--------------|
| Marketing Month: 2   |               |              |              |            |            |              |                 |            |            |            | Crop: 2024   |              |
| Country  | Open In-Shell |              | Closed Shell |            | Kernel     |              | GPPK & Split K. |            | Others     |            | Total        |              |
|  | Monthly       | YTD          | Monthly      | YTD        | Monthly    | YTD          | Monthly         | YTD        | Monthly    | YTD        | Monthly      | YTD          |
| <b>Re-Export Markets</b>   |               |              |              |            |            |              |                 |            |            |            |              |              |
| Turkey   | 1,310         | 1,736        | 528          | 578        | 369        | 591          | 12              | 12         | 121        | 196        | 2,339        | 3,112        |
| UAE  | 888           | 1,369        | -            | -          | 432        | 816          | 77              | 132        | 3          | 8          | 1,400        | 2,325        |
| <b>REM - Total</b>   | <b>2,198</b>  | <b>3,105</b> | <b>528</b>   | <b>578</b> | <b>800</b> | <b>1,407</b> | <b>89</b>       | <b>144</b> | <b>124</b> | <b>204</b> | <b>3,739</b> | <b>5,437</b> |
| <b>REM - %</b>   | <b>9%</b>     | <b>8%</b>    | <b>0%</b>    | <b>8%</b>  | <b>0%</b>  | <b>0%</b>    | <b>0%</b>       | <b>0%</b>  | <b>0%</b>  | <b>0%</b>  | <b>11%</b>   | <b>10%</b>   |
| <b>Other Europe</b>  |               |              |              |            |            |              |                 |            |            |            |              |              |
| Albania  | 15            | 15           | -            | -          | 1          | 1            | -               | -          | -          | -          | 16           | 16           |
| Belarus  | 40            | 61           | -            | -          | -          | -            | -               | -          | -          | -          | 40           | 61           |
| Bosnia   | -             | -            | -            | -          | -          | -            | -               | -          | -          | -          | -            | -            |
| Iceland  | -             | -            | -            | -          | -          | -            | -               | -          | -          | -          | -            | -            |
| Kosovo   | -             | -            | -            | -          | -          | -            | -               | -          | -          | -          | -            | -            |
| Macedonia  | -             | 10           | -            | -          | -          | -            | -               | -          | -          | -          | -            | 10           |
| Moldova  | 4             | 5            | -            | -          | -          | 1            | -               | -          | -          | -          | 4            | 6            |
| Montenegro   | -             | -            | -            | -          | -          | -            | -               | -          | -          | -          | -            | -            |
| Norway   | -             | -            | -            | -          | -          | -            | -               | -          | -          | -          | -            | -            |
| Serbia   | 82            | 104          | -            | -          | 1          | 1            | -               | -          | -          | -          | 83           | 105          |
| Switzerland  | -             | -            | -            | -          | -          | -            | 0               | 1          | -          | -          | 0            | 1            |
| UK   | -             | 17           | -            | -          | 21         | 43           | -               | 2          | 0          | 0          | 21           | 61           |
| Ukraine  | -             | -            | -            | -          | -          | -            | -               | -          | -          | -          | -            | -            |
| <b>Other Europe - Total</b>  | <b>141</b>    | <b>212</b>   | <b>-</b>     | <b>-</b>   | <b>22</b>  | <b>45</b>    | <b>0</b>        | <b>3</b>   | <b>0</b>   | <b>0</b>   | <b>163</b>   | <b>259</b>   |
| <b>Other Europe - %</b>  | <b>1%</b>     | <b>1%</b>    | <b>0%</b>    | <b>0%</b>  | <b>0%</b>  | <b>0%</b>    | <b>0%</b>       | <b>0%</b>  | <b>0%</b>  | <b>0%</b>  | <b>0%</b>    | <b>0%</b>    |
| <b>North America</b>   |               |              |              |            |            |              |                 |            |            |            |              |              |
| Canada   | 18            | 24           | -            | -          | 17         | 77           | 1               | 1          | -          | -          | 35           | 102          |
| Mexico   | 24            | 24           | -            | -          | 16         | 16           | -               | -          | -          | -          | 40           | 40           |
| USA  | -             | -            | -            | -          | -          | -            | -               | -          | -          | -          | -            | -            |
| <b>North America - Total</b>   | <b>42</b>     | <b>48</b>    | <b>-</b>     | <b>-</b>   | <b>33</b>  | <b>93</b>    | <b>1</b>        | <b>1</b>   | <b>-</b>   | <b>-</b>   | <b>76</b>    | <b>142</b>   |
| <b>North America - %</b>   | <b>0%</b>     | <b>0%</b>    | <b>0%</b>    | <b>0%</b>  | <b>0%</b>  | <b>0%</b>    | <b>0%</b>       | <b>0%</b>  | <b>0%</b>  | <b>0%</b>  | <b>0%</b>    | <b>0%</b>    |

| Monthly and YTD Export Shipments - Product / Country Breakdown in Tons |               |     |              |     |         |     |                 |     |         |     |            |     |
|--|---------------|-----|--------------|-----|---------|-----|-----------------|-----|---------|-----|------------|-----|
| Marketing Month: 2   |               |     |              |     |         |     |                 |     |         |     | Crop: 2024 |     |
| Country  | Open In-Shell |     | Closed Shell |     | Kernel  |     | GPPK & Split K. |     | Others  |     | Total      |     |
|  | Monthly       | YTD | Monthly      | YTD | Monthly | YTD | Monthly         | YTD | Monthly | YTD | Monthly    | YTD |
| <b>South America</b>   |               |     |              |     |         |     |                 |     |         |     |            |     |
| Brazil   | -             | 20  | -            | -   | 20      | 20  | -               | -   | -       | -   | 20         | 40  |
| Chile  | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| Argentina  | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| Colombia   | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| Ecuador  | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| Paraguay   | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| Uruguay  | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| Venezuela  | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| <b>South America - Total</b>   | -             | 20  | -            | -   | 20      | 20  | -               | -   | -       | -   | 20         | 40  |
| <b>South America - %</b>   | 0%            | 0%  | 0%           | 0%  | 1%      | 0%  | 0%              | 0%  | 0%      | 0%  | 0%         | 0%  |
| <b>North Africa</b>  |               |     |              |     |         |     |                 |     |         |     |            |     |
| Algeria  | 45            | 45  | -            | -   | -       | -   | -               | -   | -       | -   | 45         | 45  |
| Egypt  | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| Ethiopia   | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| Libya  | 55            | 80  | -            | -   | 13      | 13  | -               | -   | -       | -   | 68         | 93  |
| Morocco  | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| Nigeria  | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| Sudan  | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| Tunisia  | -             | -   | -            | -   | -       | -   | -               | -   | -       | -   | -          | -   |
| <b>North Africa - Total</b>  | 100           | 125 | -            | -   | 13      | 13  | -               | -   | -       | -   | 113        | 138 |
| <b>North Africa - %</b>  | 0%            | 0%  | 0%           | 0%  | 0%      | 0%  | 0%              | 0%  | 0%      | 0%  | 0%         | 0%  |

| Monthly and YTD Export Shipments - Product / Country Breakdown in Tons |               |               |              |              |              |              |                 |            |            |            |               |               |
|--|---------------|---------------|--------------|--------------|--------------|--------------|-----------------|------------|------------|------------|---------------|---------------|
| Marketing Month: 2   |               |               |              |              |              |              |                 |            |            |            | Crop: 2024    |               |
| Country  | Open In-Shell |               | Closed Shell |              | Kernel       |              | GPPK & Split K. |            | Others     |            | Total         |               |
|  | Monthly       | YTD           | Monthly      | YTD          | Monthly      | YTD          | Monthly         | YTD        | Monthly    | YTD        | Monthly       | YTD           |
| <b>Other</b>   |               |               |              |              |              |              |                 |            |            |            |               |               |
| Australia  | 34            | 36            | -            | -            | -            | 7            | 1               | 1          | -          | 0          | 34            | 44            |
| Dominican Republic   | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Kenya  | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Liberia  | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Mozambique   | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| New Zealand  | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Nicaragua  | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Other_1  | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Other_2  | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Other_3  | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Other_4  | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Panama   | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Senegal  | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| South Africa   | -             | 0             | -            | -            | -            | -            | -               | -          | -          | -          | -             | 0             |
| Tanzania   | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Zambia   | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| Zimbabwe   | -             | -             | -            | -            | -            | -            | -               | -          | -          | -          | -             | -             |
| <b>Other - Total</b>   | <b>34</b>     | <b>37</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>7</b>     | <b>1</b>        | <b>1</b>   | <b>-</b>   | <b>0</b>   | <b>34</b>     | <b>44</b>     |
| <b>Other - %</b>   | <b>0%</b>     | <b>0%</b>     | <b>0%</b>    | <b>0%</b>    | <b>0%</b>    | <b>0%</b>    | <b>0%</b>       | <b>0%</b>  | <b>0%</b>  | <b>0%</b>  | <b>0%</b>     | <b>0%</b>     |
| <b>Total Iranian Export</b>  | <b>24,804</b> | <b>38,762</b> | <b>5,334</b> | <b>7,631</b> | <b>2,734</b> | <b>4,751</b> | <b>309</b>      | <b>511</b> | <b>171</b> | <b>284</b> | <b>33,352</b> | <b>51,939</b> |

Compiled by: IPA based on IRI Customs Administration raw data