

**Year-To-Date Shipment / Inventory Report
In Tons**

Marketing Month: 1		Crop: 2024
Carry in from previous year		30,000
Total Production		190,000
Gross Inventory		220,000
Domestic Consumption		(2,400)
Export Shipments		(19,000)
Export Adjustments/Losses*		(2,400)
Total Consumption		(23,800)
Ending Inventory		196,200

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

**Monthly and YTD Export Shipments Compared
to Last 3 Years- In Tons**

Marketing Month: 1		Crop: 2024
Crop	Monthly	YTD
2024	18,587	18,587
2023	11,580	11,580
2022	5,879	5,879
2021	16,765	16,765

Market Analysis

1. According to Iran Pistachio Association’s pre-harvest forecast, 2024 crop was expected to yield around 190,000 MT of dried in-shell pistachios. IPA’s post-harvest estimate for the new crop will be published in late November.
2. First month shipments stood at 21,000 MT of in-shell equivalent pistachios, a 50% increase compared to last year and a 31% increase compared to the four-year average figure. This can be attributed to Iranian pistachios being more competitive in the global market.
3. Observing the export share of main destinations for Iranian pistachios over the past five crop years, we see that the Far East market, which experienced a sharp decline from 2020 to 2023, is now rebounding to 42% of total monthly exports. Meanwhile, the Indian Subcontinent shows a consistent upward trend, growing from 14% in 2020 to 25% in the current crop year. This suggests increasing demand for Iranian pistachios in this variety-oriented market. Notably, the significant decline in the Far East’s share from 2020 to 2023 coincided with a rise in the Indian Subcontinent’s share.
4. The demand for Iranian Green Peeled Pistachio Kernels has been very strong. Shipment of Green Kernels and their raw material to non-European destinations increased throughout the previous crop year. Remarkably, close to 40% of GPPK shipments during the first month of 2024/25 marketing year have been destined to non-EU markets.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 1											Crop: 2024	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	5,693	5,693	2,125	2,125	20	20	16	16	1	1	7,855	7,855
Indian Subcontinent	3,938	3,938	100	100	691	691	2	2	-	-	4,731	4,731
CIS	2,878	2,878	-	-	87	87	-	-	-	-	2,965	2,965
Re-Export Markets	908	908	50	50	606	606	55	55	79	79	1,698	1,698
Middle East	352	352	-	-	329	329	8	8	33	33	721	721
EU-27	65	65	22	22	194	194	118	118	0	0	400	400
Other Europe	71	71	-	-	23	23	3	3	0	0	96	96
North America	6	6	-	-	60	60	-	-	-	-	66	66
North Africa	25	25	-	-	-	-	-	-	-	-	25	25
South America	20	20	-	-	-	-	-	-	-	-	20	20
Other	3	3	-	-	7	7	-	-	0	0	10	10
Total	13,958	13,958	2,297	2,297	2,017	2,017	202	202	113	113	18,587	18,587

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	4,325	4,325	1,375	1,375	5	5	15	15	0	0	5,720	5,720
Hong Kong	975	975	600	600	-	-	1	1	-	-	1,576	1,576
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	-	-	-	-	-	-	-	-
Korea	-	-	-	-	3	3	-	-	-	-	3	3
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	-	-	-	1	1	-	-	0	0	1	1
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	22	22	-	-	2	2	-	-	-	-	24	24
Taiwan	22	22	-	-	-	-	-	-	-	-	22	22
Thailand	-	-	-	-	9	9	-	-	-	-	9	9
Vietnam	350	350	150	150	-	-	-	-	-	-	500	500
Far East - Total	5,693	5,693	2,125	2,125	20	20	16	16	1	1	7,855	7,855
Far East - %	41%	41%	0%	93%	0%	0%	0%	0%	0%	0%	42%	42%
Indian Subcontinent												
Afghanistan	453	453	-	-	6	6	-	-	-	-	459	459
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	2,227	2,227	100	100	671	671	2	2	-	-	3,000	3,000
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	1,258	1,258	-	-	13	13	-	-	-	-	1,271	1,271
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	3,938	3,938	100	100	691	691	2	2	-	-	4,731	4,731
Indian Subcontinent - %	28%	28%	0%	4%	0%	0%	0%	0%	0%	0%	25%	25%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	-	-	-	-	-	-
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	-	-	-	-	-	-	-	-	-	-	-
Germany	65	65	-	-	131	131	118	118	0	0	314	314
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	22	22	45	45	-	-	-	-	67	67
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	-	-	-	-	-	-	-	-	-	-	-
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	-	-	-	-	19	19	-	-	-	-	19	19
Sweden	-	-	-	-	-	-	-	-	-	-	-	-
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	65	65	22	22	194	194	118	118	0	0	400	400
EU27 - %	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	2%	2%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	5	5	-	-	1	1	-	-	-	-	6	6
Azerbaijan	28	28	-	-	-	-	-	-	-	-	28	28
Georgia	40	40	-	-	-	-	-	-	-	-	40	40
Kazakhstan	845	845	-	-	31	31	-	-	-	-	877	877
Kyrgyzstan	1,000	1,000	-	-	1	1	-	-	-	-	1,001	1,001
Russia	518	518	-	-	54	54	-	-	-	-	571	571
Tajikistan	121	121	-	-	-	-	-	-	-	-	121	121
Turkmenistan	109	109	-	-	-	-	-	-	-	-	109	109
Uzbekistan	212	212	-	-	-	-	-	-	-	-	212	212
CIS - Total	2,878	2,878	-	-	87	87	-	-	-	-	2,965	2,965
CIS - %	21%	21%	0%	0%	0%	0%	0%	0%	0%	0%	16%	16%
Middle East												
Bahrain	1	1	-	-	-	-	-	-	-	-	1	1
Iraq	251	251	-	-	280	280	-	-	26	26	557	557
Jordan	-	-	-	-	-	-	-	-	-	-	-	-
Kuwait	23	23	-	-	11	11	2	2	2	2	38	38
Lebanon	13	13	-	-	35	35	-	-	-	-	48	48
Oman	12	12	-	-	-	-	1	1	-	-	13	13
Qatar	2	2	-	-	3	3	5	5	4	4	14	14
Saudi Arabia	50	50	-	-	-	-	-	-	-	-	50	50
Syria	-	-	-	-	-	-	-	-	-	-	-	-
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	352	352	-	-	329	329	8	8	33	33	721	721
Middle East - %	3%	3%	0%	0%	0%	0%	0%	0%	0%	0%	4%	4%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	426	426	50	50	222	222	-	-	75	75	773	773
UAE	482	482	-	-	385	385	55	55	4	4	925	925
REM - Total	908	908	50	50	606	606	55	55	79	79	1,698	1,698
REM - %	7%	7%	0%	2%	0%	0%	0%	0%	0%	0%	9%	9%
Other Europe												
Albania	-	-	-	-	-	-	-	-	-	-	-	-
Belarus	21	21	-	-	-	-	-	-	-	-	21	21
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	10	10	-	-	-	-	-	-	-	-	10	10
Moldova	1	1	-	-	1	1	-	-	-	-	2	2
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	22	22	-	-	-	-	-	-	-	-	22	22
Switzerland	-	-	-	-	-	-	1	1	-	-	1	1
UK	17	17	-	-	22	22	2	2	0	0	41	41
Ukraine	-	-	-	-	-	-	-	-	-	-	-	-
Other Europe - Total	71	71	-	-	23	23	3	3	0	0	96	96
Other Europe - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%
North America												
Canada	6	6	-	-	60	60	-	-	-	-	66	66
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	6	6	-	-	60	60	-	-	-	-	66	66
North America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	20	20	-	-	-	-	-	-	-	-	20	20
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	20	20	-	-	-	-	-	-	-	-	20	20
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	25	25	-	-	-	-	-	-	-	-	25	25
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	25	25	-	-	-	-	-	-	-	-	25	25
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	3	3	-	-	7	7	-	-	0	0	10	10
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	0	0	-	-	-	-	-	-	-	-	0	0
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	3	3	-	-	7	7	-	-	0	0	10	10
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	13,958	13,958	2,297	2,297	2,017	2,017	202	202	113	113	18,587	18,587

Compiled by: IPA based on IRI Customs Administration raw data