

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 11		Crop: 2023
Carry in from previous year		20,000
Total Production		180,000
Gross Inventory		200,000
Domestic Consumption		(23,000)
Export Shipments		(103,000)
Export Adjustments/Losses*		(22,000)
Total Consumption		(148,000)
Ending Inventory		52,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 3 Years- In Tons

Marketing Month: 11		Crop: 2023
Crop	Monthly	YTD
2023	7,792	102,726
2022	2,588	52,695
2021	2,686	85,149
2020	7,959	192,703

Market Analysis

1. Export shipments during the 11th marketing month exceeded expectations (10,000 MT of in-shell equivalent pistachios), reaching three times of the same month in the previous year.
2. In the last two marketing months, exports to the Far East market have surpassed exports to the CIS countries, with China leading the 11th month's shipments at 3,400 MT of in-shell equivalent pistachios. This shift could be due to more competitive prices of Iranian pistachios in the Far East market.
3. Shipments to the Indian Subcontinent have been strong with kernel shipments growing during the second half of the current marketing year.
4. Year-to-date export shipments by the end of 11th marketing month have reached 125,000 MT of in-shell equivalent pistachios. With an estimated 23,000 MT of domestic consumption, the remaining marketable inventory at the end of the 11th marketing month is estimated to be 52,000 MT of dried in-shell pistachios.
5. IPA announced its official forecast of the 2024 Iranian crop at 190,000 MT of dried in-shell pistachios. However, after IPA's announcement, there have been reports of higher than usual blanks and heat damage to the crop resulting from excessive summer temperatures and daily interrupted irrigations due to widespread electricity shortage in the country.
6. The new crop is expected to consist of 42% non-Akbari Long (i.e. Ahmad Aghayi, Badami, etc.), 32% Round (Fandoghi), 16% Akbari, and 10% Jumbo (Kalle Ghoochi).
7. Due to late bloom in spring and hotter than usual summer, harvest is expected to be delayed, beginning from mid-September.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 11												Crop: 2023	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total		
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	
CIS	886	23,759	-	-	47	851	6	31	-	976	938	25,618	
Far East	3,088	16,076	275	7,076	19	153	1	43	0	11	3,383	23,359	
Indian Subcontinent	1,373	14,719	-	-	498	5,589	-	-	0	861	1,871	21,170	
Re-Export Markets	278	7,851	21	1,122	249	5,145	59	481	1	16	608	14,615	
Middle East	130	4,986	-	25	224	3,200	2	79	19	68	374	8,358	
EU-27	46	2,344	47	1,070	288	3,144	78	1,069	-	10	459	7,638	
North America	17	443	-	-	80	418	-	8	-	0	97	869	
Other Europe	-	463	-	-	23	113	0	3	-	6	23	584	
North Africa	12	305	-	-	-	17	-	-	-	-	12	322	
South America	-	35	-	-	-	17	-	-	-	-	-	51	
Other	26	109	-	-	-	28	-	4	-	0	26	142	
Total	5,856	71,091	343	9,293	1,427	18,675	146	1,718	21	1,950	7,792	102,726	

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 11											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	2,562	13,042	200	4,827	12	66	1	23	-	-	2,775	17,959
Hong Kong	450	2,010	25	1,624	0	13	-	1	-	-	475	3,648
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	19	-	-	5	15	-	18	-	-	5	52
Korea	-	-	-	-	-	4	-	-	-	-	-	4
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	170	-	-	-	14	-	0	0	0	0	185
Philippines	-	-	-	-	-	2	-	-	-	-	-	2
Singapore	-	232	-	-	-	14	-	0	-	11	-	257
Taiwan	-	-	-	-	-	-	-	1	-	-	-	1
Thailand	1	3	-	-	2	24	-	-	-	-	3	26
Vietnam	75	600	50	625	-	-	-	-	-	-	125	1,225
Far East - Total	3,088	16,076	275	7,076	19	153	1	43	0	11	3,383	23,359
Far East - %	53%	23%	0%	76%	0%	0%	0%	0%	0%	0%	43%	23%
Indian Subcontinent												
Afghanistan	8	1,702	-	-	-	137	-	-	0	28	8	1,867
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	1,135	8,247	-	-	498	5,259	-	-	-	-	1,634	13,506
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	229	4,771	-	-	-	192	-	-	-	833	229	5,796
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	1,373	14,719	-	-	498	5,589	-	-	0	861	1,871	21,170
Indian Subcontinent - %	23%	21%	0%	0%	0%	0%	0%	0%	0%	0%	24%	21%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 11											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	3	-	-	-	0	-	-	-	-	-	4
Belgium	-	-	-	-	-	90	-	70	-	-	-	160
Bulgaria	-	18	-	-	-	4	-	-	-	-	-	22
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	-	-	-	-	16	-	6	-	-	-	22
Germany	45	1,655	-	-	197	1,871	78	965	-	1	320	4,492
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	2	-	0	-	2	-	4
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	182	47	1,070	57	762	-	22	-	-	104	2,036
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	1	11	-	-	-	1	-	-	-	-	1	12
Poland	-	15	-	-	-	33	-	-	-	7	-	55
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	-	456	-	-	34	362	-	5	-	1	34	825
Sweden	-	4	-	-	-	4	-	-	-	-	-	8
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	46	2,344	47	1,070	288	3,144	78	1,069	-	10	459	7,638
EU27 - %	1%	3%	0%	12%	0%	0%	0%	0%	0%	0%	6%	7%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 11											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	23	98	-	-	1	8	-	-	-	8	24	115
Azerbaijan	-	118	-	-	-	1	-	-	-	33	-	152
Georgia	-	446	-	-	-	5	-	11	-	-	-	461
Kazakhstan	269	5,156	-	-	3	84	-	5	-	30	272	5,275
Kyrgyzstan	353	6,077	-	-	0	67	-	4	-	837	353	6,986
Russia	162	8,312	-	-	43	595	6	12	-	1	211	8,919
Tajikistan	68	2,074	-	-	-	64	-	-	-	10	68	2,148
Turkmenistan	7	148	-	-	-	3	-	-	-	35	7	185
Uzbekistan	4	1,329	-	-	-	24	-	-	-	23	4	1,376
CIS - Total	886	23,759	-	-	47	851	6	31	-	976	938	25,618
CIS - %	15%	33%	0%	0%	0%	0%	0%	0%	0%	0%	12%	25%
Middle East												
Bahrain	-	33	-	-	-	18	-	3	0	0	0	53
Iraq	43	2,726	-	-	174	1,468	1	12	13	59	231	4,264
Jordan	3	390	-	-	-	199	-	-	-	-	3	588
Kuwait	37	550	-	-	6	297	1	22	3	6	47	874
Lebanon	13	670	-	25	43	771	-	-	-	-	56	1,466
Oman	9	115	-	-	-	14	-	2	-	-	9	131
Qatar	-	331	-	-	-	79	-	40	3	3	3	454
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	25	172	-	-	-	355	-	-	-	-	25	527
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	130	4,986	-	25	224	3,200	2	79	19	68	374	8,358
Middle East - %	2%	7%	0%	0%	0%	0%	0%	0%	0%	0%	5%	8%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 11											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	189	4,322	21	1,072	110	2,299	44	154	-	15	365	7,863
UAE	88	3,529	-	50	139	2,845	15	327	1	1	243	6,752
REM - Total	278	7,851	21	1,122	249	5,145	59	481	1	16	608	14,615
REM - %	5%	11%	0%	12%	0%	0%	0%	0%	0%	0%	8%	14%
Other Europe												
Albania	-	63	-	-	-	-	-	-	-	-	-	63
Belarus	-	287	-	-	-	1	-	-	-	2	-	289
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	36	-	-	-	-	-	-	-	-	-	36
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	32	-	-	-	4	-	-	-	-	-	35
Switzerland	-	9	-	-	-	2	-	1	-	0	-	12
UK	-	27	-	-	20	90	0	1	-	4	20	122
Ukraine	-	10	-	-	3	17	-	-	-	-	3	27
Other Europe - Total	-	463	-	-	23	113	0	3	-	6	23	584
Other Europe - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%
North America												
Canada	17	443	-	-	80	418	-	8	-	0	97	869
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	17	443	-	-	80	418	-	8	-	0	97	869
North America - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 11											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	35	-	-	-	17	-	-	-	-	-	51
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	35	-	-	-	17	-	-	-	-	-	51
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North Africa												
Algeria	-	-	-	-	-	12	-	-	-	-	-	12
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	12	295	-	-	-	5	-	-	-	-	12	300
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	10	-	-	-	-	-	-	-	-	-	10
North Africa - Total	12	305	-	-	-	17	-	-	-	-	12	322
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 11											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	26	90	-	-	-	12	-	3	-	0	26	107
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	1	-	-	-	-	-	-	-	-	-	1
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	14	-	-	-	12	-	-	-	-	-	26
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	4	-	-	-	4	-	1	-	-	-	9
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	26	109	-	-	-	28	-	4	-	0	26	142
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	5,856	71,091	343	9,293	1,427	18,675	146	1,718	21	1,950	7,792	102,726

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