

**Year-To-Date Shipment / Inventory Report  
In Tons**

Marketing Month: 10		Crop: 2023
Carry in from previous year		20,000
Total Production		180,000
<b>Gross Inventory</b>		<b>200,000</b>
Domestic Consumption		(22,000)
Export Shipments		(95,000)
Export Adjustments/Losses*		(20,000)
<b>Total Consumption</b>		<b>(137,000)</b>
<b>Ending Inventory</b>		<b>63,000</b>

\*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

**Monthly and YTD Export Shipments Compared  
to Last 3 Years- In Tons**

Marketing Month: 10		Crop: 2023
Crop	Monthly	YTD
2023	8,715	94,934
2022	3,371	50,107
2021	2,858	82,462
2020	10,415	187,746

**Market Analysis**

1. Export shipments exceeded expectations (10,000 MT of in-shell equivalent pistachios) during the 10th marketing month, a 200% increase compared to the same month of previous year.
2. Year-to-date export shipments by the 10th marketing month has reached 115,000 MT of in-shell equivalent pistachios. With an estimated 22,000 MT of domestic consumption, the remaining marketable inventory at the end of the 10th marketing month is estimated to be 63,000 MT of dried in-shell pistachios.
3. Iranian pistachio kernels were in high demand during the first half of the current marketing year which resulted in a de facto price floor for Iranian in-shell pistachios. However, from late April onward, the global demand for pistachio kernels seems to be easing to some extent.
4. IPA announced its official forecast of the 2024 Iranian crop at 190,000 MT of dried in-shell pistachios. The new crop is expected to consist of 42% non-Akbari Long (i.e. Ahmad Aghayi, Badami, etc.), 16% Akbari, 32% Round (Fandoghi), and 10% Jumbo (Kalle Ghoochi).
5. Due to late bloom in spring and hotter than usual summer, harvest is expected to be delayed by a week to ten days.

## Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 10												Crop: 2023	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total		
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	
CIS	1,795	22,873	-	-	100	805	0	26	-	976	1,896	24,680	
Far East	2,198	12,988	950	6,801	20	134	2	42	0	11	3,170	19,976	
Indian Subcontinent	1,194	13,347	-	-	214	5,091	-	-	-	861	1,408	19,298	
Re-Export Markets	543	7,573	97	1,101	220	4,895	27	422	-	15	887	14,007	
Middle East	261	4,856	-	25	270	2,977	12	77	0	49	543	7,983	
EU-27	180	2,298	23	1,023	264	2,857	165	991	-	10	632	7,179	
North America	40	426	-	-	44	339	-	8	-	0	84	772	
Other Europe	28	463	-	-	30	90	-	2	-	6	58	562	
North Africa	-	293	-	-	-	17	-	-	-	-	-	310	
South America	12	35	-	-	2	17	-	-	-	-	14	51	
Other	13	83	-	-	10	28	2	4	-	0	25	116	
<b>Total</b>	6,263	65,235	1,070	8,950	1,174	17,248	208	1,572	0	1,929	8,715	94,934	

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>Far East</b>												
China	1,149	10,480	425	4,627	11	54	1	22	-	-	1,586	15,183
Hong Kong	900	1,560	500	1,599	-	13	-	1	-	-	1,400	3,173
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	19	-	-	1	10	1	18	-	-	1	48
Korea	-	-	-	-	-	4	-	-	-	-	-	4
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	170	-	-	5	14	0	0	0	0	6	184
Philippines	-	-	-	-	-	2	-	-	-	-	-	2
Singapore	24	232	-	-	2	14	0	0	0	11	26	257
Taiwan	-	-	-	-	-	-	-	1	-	-	-	1
Thailand	-	2	-	-	1	22	-	-	-	-	1	24
Vietnam	125	525	25	575	-	-	-	-	-	-	150	1,100
<b>Far East - Total</b>	<b>2,198</b>	<b>12,988</b>	<b>950</b>	<b>6,801</b>	<b>20</b>	<b>134</b>	<b>2</b>	<b>42</b>	<b>0</b>	<b>11</b>	<b>3,170</b>	<b>19,976</b>
<b>Far East - %</b>	<b>35%</b>	<b>20%</b>	<b>0%</b>	<b>76%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>36%</b>	<b>21%</b>
<b>Indian Subcontinent</b>												
Afghanistan	42	1,694	-	-	-	137	-	-	-	28	42	1,859
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	968	7,111	-	-	205	4,761	-	-	-	-	1,173	11,872
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	184	4,542	-	-	9	192	-	-	-	833	193	5,567
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
<b>Indian Subcontinent - Total</b>	<b>1,194</b>	<b>13,347</b>	<b>-</b>	<b>-</b>	<b>214</b>	<b>5,091</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>861</b>	<b>1,408</b>	<b>19,298</b>
<b>Indian Subcontinent - %</b>	<b>19%</b>	<b>20%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>16%</b>	<b>20%</b>

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>EU27</b>												
Austria	-	3	-	-	-	0	-	-	-	-	-	4
Belgium	-	-	-	-	34	90	6	70	-	-	40	160
Bulgaria	-	18	-	-	-	4	-	-	-	-	-	22
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	-	-	-	16	16	6	6	-	-	22	22
Germany	114	1,610	-	-	143	1,674	153	887	-	1	409	4,171
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	2	-	0	-	2	-	4
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	66	182	23	1,023	28	705	-	22	-	-	117	1,932
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	10	-	-	-	1	-	-	-	-	-	11
Poland	-	15	-	-	-	33	-	-	-	7	-	55
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	-	456	-	-	43	328	-	5	-	1	43	791
Sweden	-	4	-	-	-	4	-	-	-	-	-	8
EEC	-	-	-	-	-	-	-	-	-	-	-	-
<b>EU27 - Total</b>	<b>180</b>	<b>2,298</b>	<b>23</b>	<b>1,023</b>	<b>264</b>	<b>2,857</b>	<b>165</b>	<b>991</b>	<b>-</b>	<b>10</b>	<b>632</b>	<b>7,179</b>
<b>EU27 - %</b>	<b>3%</b>	<b>4%</b>	<b>0%</b>	<b>11%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>7%</b>	<b>8%</b>

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>CIS</b>												
Armenia	-	75	-	-	2	8	-	-	-	8	2	91
Azerbaijan	12	118	-	-	-	1	-	-	-	33	12	152
Georgia	82	446	-	-	1	5	-	11	-	-	83	461
Kazakhstan	314	4,887	-	-	5	81	-	5	-	30	319	5,003
Kyrgyzstan	504	5,724	-	-	24	67	-	4	-	837	528	6,633
Russia	674	8,150	-	-	68	552	0	7	-	1	742	8,709
Tajikistan	112	2,006	-	-	-	64	-	-	-	10	112	2,080
Turkmenistan	14	141	-	-	-	3	-	-	-	35	14	179
Uzbekistan	84	1,325	-	-	-	24	-	-	-	23	84	1,372
<b>CIS - Total</b>	<b>1,795</b>	<b>22,873</b>	<b>-</b>	<b>-</b>	<b>100</b>	<b>805</b>	<b>0</b>	<b>26</b>	<b>-</b>	<b>976</b>	<b>1,896</b>	<b>24,680</b>
<b>CIS - %</b>	<b>29%</b>	<b>35%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>22%</b>	<b>26%</b>
<b>Middle East</b>												
Bahrain	-	33	-	-	-	18	-	3	-	0	-	53
Iraq	104	2,683	-	-	149	1,294	-	11	-	45	253	4,033
Jordan	-	387	-	-	-	199	-	-	-	-	-	585
Kuwait	26	512	-	-	18	290	10	22	0	3	54	827
Lebanon	71	657	-	25	92	728	-	-	-	-	163	1,410
Oman	12	106	-	-	6	14	1	2	-	-	18	122
Qatar	48	331	-	-	6	79	1	40	-	0	55	451
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	147	-	-	-	355	-	-	-	-	-	502
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
<b>Middle East - Total</b>	<b>261</b>	<b>4,856</b>	<b>-</b>	<b>25</b>	<b>270</b>	<b>2,977</b>	<b>12</b>	<b>77</b>	<b>0</b>	<b>49</b>	<b>543</b>	<b>7,983</b>
<b>Middle East - %</b>	<b>4%</b>	<b>7%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>6%</b>	<b>8%</b>

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>Re-Export Markets</b>												
Turkey	303	4,133	97	1,051	54	2,189	22	110	-	15	477	7,499
UAE	239	3,441	-	50	165	2,706	5	312	-	-	410	6,509
<b>REM - Total</b>	<b>543</b>	<b>7,573</b>	<b>97</b>	<b>1,101</b>	<b>220</b>	<b>4,895</b>	<b>27</b>	<b>422</b>	<b>-</b>	<b>15</b>	<b>887</b>	<b>14,007</b>
<b>REM - %</b>	<b>9%</b>	<b>12%</b>	<b>0%</b>	<b>12%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>10%</b>	<b>15%</b>
<b>Other Europe</b>												
Albania	-	63	-	-	-	-	-	-	-	-	-	63
Belarus	-	287	-	-	-	1	-	-	-	2	-	289
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	36	-	-	-	-	-	-	-	-	-	36
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	32	-	-	-	4	-	-	-	-	-	35
Switzerland	1	9	-	-	-	2	-	1	-	0	1	12
UK	26	27	-	-	30	70	-	1	-	4	56	102
Ukraine	-	10	-	-	-	15	-	-	-	-	-	25
<b>Other Europe - Total</b>	<b>28</b>	<b>463</b>	<b>-</b>	<b>-</b>	<b>30</b>	<b>90</b>	<b>-</b>	<b>2</b>	<b>-</b>	<b>6</b>	<b>58</b>	<b>562</b>
<b>Other Europe - %</b>	<b>0%</b>	<b>1%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>1%</b>	<b>1%</b>
<b>North America</b>												
Canada	40	426	-	-	44	339	-	8	-	0	84	772
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
<b>North America - Total</b>	<b>40</b>	<b>426</b>	<b>-</b>	<b>-</b>	<b>44</b>	<b>339</b>	<b>-</b>	<b>8</b>	<b>-</b>	<b>0</b>	<b>84</b>	<b>772</b>
<b>North America - %</b>	<b>1%</b>	<b>1%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>1%</b>	<b>1%</b>

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>South America</b>												
Brazil	12	35	-	-	2	17	-	-	-	-	14	51
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
<b>South America - Total</b>	<b>12</b>	<b>35</b>	<b>-</b>	<b>-</b>	<b>2</b>	<b>17</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>14</b>	<b>51</b>
<b>South America - %</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>
<b>North Africa</b>												
Algeria	-	-	-	-	-	12	-	-	-	-	-	12
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	283	-	-	-	5	-	-	-	-	-	288
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	10	-	-	-	-	-	-	-	-	-	10
<b>North Africa - Total</b>	<b>-</b>	<b>293</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>17</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>310</b>
<b>North Africa - %</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>Other</b>												
Australia	9	65	-	-	6	12	1	3	-	0	16	81
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	1	-	-	-	-	-	-	-	-	-	1
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	14	-	-	-	12	-	-	-	-	-	26
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	4	4	-	-	4	4	1	1	-	-	9	9
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
<b>Other - Total</b>	<b>13</b>	<b>83</b>	<b>-</b>	<b>-</b>	<b>10</b>	<b>28</b>	<b>2</b>	<b>4</b>	<b>-</b>	<b>0</b>	<b>25</b>	<b>116</b>
<b>Other - %</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>
<b>Total Iranian Export</b>	<b>6,263</b>	<b>65,235</b>	<b>1,070</b>	<b>8,950</b>	<b>1,174</b>	<b>17,248</b>	<b>208</b>	<b>1,572</b>	<b>0</b>	<b>1,929</b>	<b>8,715</b>	<b>94,934</b>

Compiled by: IPA based on IRI Customs Administration raw data