

**Year-To-Date Shipment / Inventory Report
In Tons**

Marketing Month: 7		Crop: 2023
Carry in from previous year		20,000
Total Production		180,000
Gross Inventory		200,000
Domestic Consumption		(19,000)
Export Shipments		(70,000)
Export Adjustments/Losses*		(16,000)
Total Consumption		(105,000)
Ending Inventory		95,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

**Monthly and YTD Export Shipments Compared
to Last 3 Years- In Tons**

Marketing Month: 7		Crop: 2023
Crop	Monthly	YTD
2023	2,982	70,211
2022	2,038	39,138
2021	2,901	73,930
2020	7,209	151,603

Market Analysis

1. Year-to-date export shipments by the 7th marketing month has reached 86,000 MT of in-shell equivalent pistachios. With an estimated 19,000 MT of domestic consumption, the remaining marketable inventory at the end of the 7th marketing month is estimated to be 95,000 MT of dried in-shell pistachios.
2. Higher foreign currency exchange rate in Iran, lead to relative price adjustments. Meanwhile, reports indicate that US pistachio spot prices have moved up since January. These two factors have contributed to making Iranian pistachios more competitive in global markets.
3. Iranian pistachio kernels are in high demand which has resulted in a de facto price floor for Iranian in-shell pistachios. Through mid-April, Kernels and Green Kernels amounted to 43% of in-shell equivalent export shipments (if we include closed shells as raw material for kernels) as compared to the four-year average figure of 35% for the same period.
4. The demand for Iranian Green Peeled Pistachio Kernels remains very strong As GPPK supply to the Middle East market from other origins was limited, Iranian GPPKs are in more demand in this market compared to previous years.
5. IPA's rough guesstimate of Iranian 2024 crop at the INC annual Congress stood at 200,000 MT of in-shell pistachios. The official forecast of the new crop will be out in June.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 7											Crop: 2023	
Destination \ Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS	1,141	15,638	-	-	45	541	-	11	-	976	1,186	17,166
Far East	25	10,219	50	5,251	1	77	1	36	-	11	77	15,594
Indian Subcontinent	401	9,141	-	-	297	4,479	-	-	-	861	697	14,480
Re-Export Markets	115	5,370	-	850	174	3,833	15	260	-	15	303	10,328
Middle East	220	3,350	-	25	130	2,338	1	34	-	49	352	5,795
EU-27	116	1,871	-	800	155	2,134	-	654	1	9	272	5,470
North America	-	330	-	-	20	245	6	8	-	0	26	584
Other Europe	41	357	-	-	-	36	-	2	-	6	41	400
North Africa	15	268	-	-	-	17	-	-	-	-	15	285
South America	-	13	-	-	-	15	-	-	-	-	-	28
Other	13	61	-	-	-	17	-	3	-	0	13	82
Total	2,086	46,618	50	6,926	822	13,732	23	1,007	1	1,928	2,982	70,211

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	-	9,106	25	3,702	1	23	1	17	-	-	27	12,847
Hong Kong	25	535	25	1,099	-	7	-	1	-	-	50	1,642
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	4	-	-	-	10	-	17	-	-	-	31
Korea	-	-	-	-	-	4	-	-	-	-	-	4
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	0	85	-	-	-	7	-	0	-	-	0	93
Philippines	-	-	-	-	-	2	-	-	-	-	-	2
Singapore	-	162	-	-	-	8	-	0	-	11	-	181
Taiwan	-	-	-	-	-	-	-	0	-	-	-	0
Thailand	-	2	-	-	1	15	-	-	-	-	1	17
Vietnam	-	325	-	450	-	-	-	-	-	-	-	775
Far East - Total	25	10,219	50	5,251	1	77	1	36	-	11	77	15,594
Far East - %	1%	22%	0%	76%	0%	0%	0%	0%	0%	0%	3%	22%
Indian Subcontinent												
Afghanistan	31	1,283	-	-	1	137	-	-	-	28	33	1,448
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	266	3,928	-	-	296	4,189	-	-	-	-	562	8,117
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	103	3,930	-	-	-	153	-	-	-	833	103	4,916
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	401	9,141	-	-	297	4,479	-	-	-	861	697	14,480
Indian Subcontinent - %	19%	20%	0%	0%	0%	0%	0%	0%	0%	0%	23%	21%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	3	-	-	-	0	-	-	-	-	-	4
Belgium	-	-	-	-	-	36	-	64	-	-	-	100
Bulgaria	18	18	-	-	4	4	-	-	-	-	22	22
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	-	-	-	-	-	-	-	-	-	-	-
Germany	70	1,299	-	-	130	1,232	-	563	-	1	200	3,094
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	1	-	-	1	1	1	2
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	94	-	800	-	654	-	22	-	-	-	1,571
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	4	9	-	-	-	1	-	-	-	-	4	9
Poland	-	12	-	-	-	25	-	-	-	7	-	44
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	24	432	-	-	22	177	-	5	-	1	46	616
Sweden	-	4	-	-	-	4	-	-	-	-	-	8
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	116	1,871	-	800	155	2,134	-	654	1	9	272	5,470
EU27 - %	6%	4%	0%	12%	0%	0%	0%	0%	0%	0%	9%	8%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	72	-	-	-	4	-	-	-	8	-	85
Azerbaijan	4	106	-	-	-	1	-	-	-	33	4	139
Georgia	-	256	-	-	-	-	-	-	-	-	-	256
Kazakhstan	353	2,991	-	-	2	46	-	-	-	30	356	3,068
Kyrgyzstan	476	4,023	-	-	1	41	-	4	-	837	478	4,906
Russia	185	5,558	-	-	41	361	-	6	-	1	226	5,926
Tajikistan	99	1,493	-	-	-	63	-	-	-	10	99	1,565
Turkmenistan	-	86	-	-	-	0	-	-	-	35	-	121
Uzbekistan	24	1,053	-	-	-	24	-	-	-	23	24	1,100
CIS - Total	1,141	15,638	-	-	45	541	-	11	-	976	1,186	17,166
CIS - %	55%	34%	0%	0%	0%	0%	0%	0%	0%	0%	40%	24%
Middle East												
Bahrain	12	31	-	-	13	18	-	3	-	0	24	51
Iraq	149	1,775	-	-	51	960	0	1	-	45	201	2,781
Jordan	-	298	-	-	6	183	-	-	-	-	6	481
Kuwait	24	371	-	-	14	226	-	6	-	3	39	606
Lebanon	30	472	-	25	42	531	-	-	-	-	72	1,028
Oman	-	83	-	-	-	5	-	0	-	-	-	88
Qatar	5	196	-	-	4	62	1	24	-	0	10	283
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	124	-	-	-	353	-	-	-	-	-	477
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	220	3,350	-	25	130	2,338	1	34	-	49	352	5,795
Middle East - %	11%	7%	0%	0%	0%	0%	0%	0%	0%	0%	12%	8%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	46	2,816	-	800	60	1,821	-	52	-	15	105	5,504
UAE	69	2,554	-	50	114	2,012	15	208	-	-	198	4,824
REM - Total	115	5,370	-	850	174	3,833	15	260	-	15	303	10,328
REM - %	5%	12%	0%	12%	0%	0%	0%	0%	0%	0%	10%	15%
Other Europe												
Albania	-	48	-	-	-	-	-	-	-	-	-	48
Belarus	41	244	-	-	-	1	-	-	-	2	41	246
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	26	-	-	-	-	-	-	-	-	-	26
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	22	-	-	-	2	-	-	-	-	-	23
Switzerland	-	7	-	-	-	2	-	1	-	0	-	10
UK	-	0	-	-	-	20	-	1	-	4	-	25
Ukraine	-	10	-	-	-	12	-	-	-	-	-	22
Other Europe - Total	41	357	-	-	-	36	-	2	-	6	41	400
Other Europe - %	2%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%
North America												
Canada	-	330	-	-	20	245	6	8	-	0	26	584
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	-	330	-	-	20	245	6	8	-	0	26	584
North America - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	13	-	-	-	15	-	-	-	-	-	28
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	13	-	-	-	15	-	-	-	-	-	28
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North Africa												
Algeria	-	-	-	-	-	12	-	-	-	-	-	12
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	15	258	-	-	-	5	-	-	-	-	15	263
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	10	-	-	-	-	-	-	-	-	-	10
North Africa - Total	15	268	-	-	-	17	-	-	-	-	15	285
North Africa - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	13	46	-	-	-	6	-	3	-	0	13	55
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	1	-	-	-	-	-	-	-	-	-	1
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	14	-	-	-	12	-	-	-	-	-	26
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	13	61	-	-	-	17	-	3	-	0	13	82
Other - %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	2,086	46,618	50	6,926	822	13,732	23	1,007	1	1,928	2,982	70,211

Compiled by: IPA based on IRI Customs Administration raw data