

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 6		Crop: 2022
Carry in from previous year		15,000
Total Production		106,000
Gross Inventory		121,000
Domestic Consumption		(11,000)
Export Shipments		(37,000)
Export Adjustments/Losses*		(10,000)
Total Consumption		(58,000)
Ending Inventory		63,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 6		Crop: 2022
Crop	Monthly	YTD
2022	4,843	37,100
2021	8,365	71,029
2020	22,460	144,395
2019	14,495	85,094

Market Analysis

1. Iran's export volume in the first half of the current marketing year is almost 50% less than the average figure of the past four years for the same period. Factors such as government imposed foreign exchange regulation, the price mismatch between domestic and the global market, 2022 small crop and Iranian currency volatility have restricted Iranian pistachio exports in the past months.
2. The CIS countries have been the main destination for Iranian pistachios through February (12,000 MT). In spite of this year's higher prices, Iranian pistachio export to this destination has remained almost the same as the previous crop year for the same period; Russia's sanctions against the US pistachios have contributed to this.
3. Indian Subcontinent (quality and variety-oriented) has been the second top market for Iranian pistachios through February (8,000 MT). However, its import figure is 27% less than the previous crop for the same period.
4. This year's share of Iranian pistachio shipments to the EU through February (3,000 MT) has been one third of its figure in the previous crop. Almost half of the shipments exported to this destination has been reported to be kernels and green kernels.
5. The remaining inventory at the end of the 6th marketing month stands at 63,000 tons, 52% of this year's opening marketable inventory of 121,000 tons.
6. Initial reports indicate that in spite of limited frost damage in certain producing areas, 2023 crop is expected to be an on-year for Iranian pistachio production.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 6											Crop: 2022	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS	1,273	10,812	-	-	39	97	1	1	132	590	1,445	11,500
Indian Subcontinent	430	5,238	-	-	581	2,937	-	0	38	294	1,049	8,469
Re-Export Markets	306	2,573	-	175	260	1,817	63	286	-	1	629	4,852
Middle East	414	3,176	-	-	256	1,461	10	54	0	44	680	4,734
EU-27	270	1,674	90	208	293	924	173	629	-	23	826	3,457
Far East	98	1,816	25	1,536	14	60	6	31	-	4	144	3,448
North America	27	128	-	-	12	83	0	6	-	-	39	217
North Africa	-	159	-	-	-	15	-	-	-	-	-	174
Other Europe	7	138	-	-	1	11	-	3	-	-	8	152
South America	-	8	-	-	-	9	-	-	-	12	-	29
Other	10	23	-	-	12	42	-	-	-	3	22	68
Total	2,835	25,744	115	1,919	1,468	7,457	255	1,010	170	970	4,843	37,100

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 6											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	50	1,516	25	1,536	-	2	4	13	-	-	79	3,067
Hong Kong	-	-	-	-	-	3	0	3	-	-	0	6
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	4	27	3	15	-	-	7	42
Korea	-	-	-	-	3	3	-	-	-	-	3	3
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	12	112	-	-	0	10	-	0	-	4	12	126
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	36	188	-	-	2	8	-	-	-	-	38	196
Taiwan	-	-	-	-	-	-	-	-	-	-	-	-
Thailand	-	-	-	-	6	7	-	-	-	-	6	7
Vietnam	-	-	-	-	-	-	-	-	-	-	-	-
Far East - Total	98	1,816	25	1,536	14	60	6	31	-	4	144	3,448
Far East - %	3%	7%	0%	80%	0%	0%	0%	0%	0%	0%	3%	9%
Indian Subcontinent												
Afghanistan	233	730	-	-	-	-	-	-	-	-	233	730
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	148	1,369	-	-	581	2,926	-	-	-	-	729	4,295
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	49	3,138	-	-	-	11	-	0	38	294	87	3,444
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	430	5,238	-	-	581	2,937	-	0	38	294	1,049	8,469
Indian Subcontinent - %	15%	20%	0%	0%	0%	0%	0%	0%	0%	0%	22%	23%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 6											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	9	63	-	-	9	63
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	0	-	0
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	12	13	-	-	-	-	-	1	-	-	12	14
Germany	126	1,000	-	-	227	787	143	530	-	22	495	2,339
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	90	208	22	64	22	33	-	-	134	304
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	-	-	-	-	-	-	-
Poland	12	12	-	-	-	-	-	-	-	-	12	12
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	120	648	-	-	44	72	-	3	-	-	164	723
Sweden	-	-	-	-	-	1	-	-	-	-	-	1
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	270	1,674	90	208	293	924	173	629	-	23	826	3,457
EU27 - %	10%	7%	0%	11%	0%	0%	0%	0%	0%	0%	17%	9%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 6											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	322	-	-	-	4	-	-	-	-	-	325
Azerbaijan	6	112	-	-	-	1	-	-	2	4	8	117
Georgia	20	40	-	-	-	-	-	-	-	-	20	40
Kazakhstan	32	719	-	-	5	9	-	-	-	-	37	729
Kyrgyzstan	157	2,950	-	-	-	6	-	-	110	455	266	3,410
Russia	772	4,284	-	-	34	78	1	1	20	101	827	4,464
Tajikistan	142	1,434	-	-	-	-	-	-	-	7	142	1,441
Turkmenistan	-	99	-	-	-	-	-	-	-	2	-	101
Uzbekistan	144	852	-	-	-	-	-	-	-	21	144	873
CIS - Total	1,273	10,812	-	-	39	97	1	1	132	590	1,445	11,500
CIS - %	45%	42%	0%	0%	0%	0%	0%	0%	0%	0%	30%	31%
Middle East												
Bahrain	2	41	-	-	0	0	-	2	-	-	2	43
Iraq	260	2,103	-	-	164	965	-	34	-	40	425	3,141
Jordan	-	163	-	-	-	75	-	-	-	-	-	237
Kuwait	24	128	-	-	5	60	-	2	-	0	28	191
Lebanon	62	420	-	-	55	149	-	-	-	-	118	570
Oman	0	24	-	-	-	-	-	-	0	0	0	25
Qatar	31	179	-	-	20	86	10	16	-	3	61	284
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	34	118	-	-	12	125	-	-	-	-	46	243
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	414	3,176	-	-	256	1,461	10	54	0	44	680	4,734
Middle East - %	15%	12%	0%	0%	0%	0%	0%	0%	0%	0%	14%	13%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 6											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	46	1,010	-	150	32	489	3	28	-	-	81	1,677
UAE	260	1,563	-	25	228	1,328	60	258	-	1	548	3,176
REM - Total	306	2,573	-	175	260	1,817	63	286	-	1	629	4,852
REM - %	11%	10%	0%	9%	0%	0%	0%	0%	0%	0%	13%	13%
Other Europe												
Albania	-	5	-	-	-	-	-	-	-	-	-	5
Belarus	-	104	-	-	-	-	-	-	-	-	-	104
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	6	-	-	-	-	-	-	-	-	-	6
Moldova	7	7	-	-	-	0	-	-	-	-	7	8
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	-	-	-	-	1	-	-	-	-	-	1
Switzerland	-	8	-	-	-	1	-	3	-	-	-	12
UK	-	-	-	-	-	-	-	-	-	-	-	-
Ukraine	-	8	-	-	1	9	-	-	-	-	1	17
Other Europe - Total	7	138	-	-	1	11	-	3	-	-	8	152
Other Europe - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North America												
Canada	27	128	-	-	12	83	0	6	-	-	39	217
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	27	128	-	-	12	83	0	6	-	-	39	217
North America - %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 6											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	8	-	-	-	9	-	-	-	12	-	29
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	8	-	-	-	9	-	-	-	12	-	29
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	159	-	-	-	15	-	-	-	-	-	174
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	159	-	-	-	15	-	-	-	-	-	174
North Africa - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 6											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	9	22	-	-	10	40	-	-	-	3	20	65
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	1	1	-	-	-	-	-	-	-	-	1	1
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	0	-	-	-	-	-	-	-	-	-	0
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	2	2	-	-	-	-	2	2
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	10	23	-	-	12	42	-	-	-	3	22	68
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	2,835	25,744	115	1,919	1,468	7,457	255	1,010	170	970	4,843	37,100

Compiled by: IPA based on IRI Customs Administration raw data