

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 8		Crop: 2022
Carry in from previous year		15,000
Total Production		106,000
Gross Inventory		121,000
Domestic Consumption		(12,000)
Export Shipments		(43,000)
Export Adjustments/Losses*		(12,000)
Total Consumption		(67,000)
Ending Inventory		54,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 8		Crop: 2022
Crop	Monthly	YTD
2022	3,789	42,927
2021	2,409	76,338
2020	10,448	162,053
2019	9,209	96,946

Market Analysis

1. Export shipments volume in the 8th marketing month has been around 4,000 MT. Several factors have hindered Iranian pistachio exports in recent months, with limited supply throughout the current marketing year being the most significant challenge; the transformation of pistachio from being a consumer good to an investment asset is a result of the high rate of inflation in Iran.
2. Considering the low volume of trade and supply in the local market even after the news of limited spring frost damage, some observers believe that the actual remaining inventory of Iranian pistachio is lower than the figure shown in the opposite table. This might be the result of an overestimation of the 2022 crop. IPA will review its 2022 crop estimate in October 2023 when the export data for the whole marketing year is at hand.
3. IPA announced its early season forecast of the Iranian 2023 pistachio crop during the INC annual Congress at 200,000 MT of dried in-shell pistachios. A more thorough forecast will be announced in July.
4. The CIS countries have been the main destination for Iranian pistachios through May (15,000 MT). In spite of this year's higher prices, Iranian pistachio export to this destination has remained almost the same as the previous crop year; Russia's sanctions against the US pistachios have contributed to this steady demand.
5. Indian Subcontinent (quality and variety-oriented) has been the second top market for Iranian pistachios through May (9,000 MT). However, its import figure is 25% less than the previous crop year during the same period.
6. Shipments to the EU through May has reached 4,000 MT, 56% less than its figure during the same period in the previous crop year. Almost half of the shipments exported to this destination has been reported to be kernels and green kernels.
7. EU's share of the GPPK shipments has dropped to 59%. This is mostly due to demand growth for this product in non-EU markets, notably the Middle East.
8. The estimated share of kernels and green kernels (in-shell equivalent) from this year's total annual pistachio export is projected to reach 38% at the end of the current marketing year. In comparison, the average figure for the past four marketing years (2018-2021) stood at 26%. This increase in market share demonstrates the growing preference for Iranian pistachio kernels worldwide, highlighting their exceptional quality and price competitiveness.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 8											Crop: 2022	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS	1,819	13,620	-	-	29	168	-	1	211	801	2,059	14,590
Indian Subcontinent	344	5,657	-	-	91	3,083	-	0	1	295	435	9,035
Re-Export Markets	161	2,835	-	175	141	2,157	37	346	0	2	340	5,515
Middle East	227	3,536	-	-	144	1,707	4	61	-	44	375	5,348
EU-27	144	1,867	88	318	110	1,211	22	651	-	23	364	4,068
Far East	47	1,873	100	1,636	9	74	1	34	0	4	158	3,621
North America	-	146	-	-	22	128	1	8	-	-	23	282
North Africa	-	159	-	-	-	15	-	-	-	-	-	174
Other Europe	12	154	-	-	8	19	1	4	-	-	21	177
South America	-	8	-	-	-	9	-	-	-	12	-	29
Other	14	42	-	-	0	42	0	0	-	3	14	87
Total	2,768	29,898	188	2,129	553	8,612	67	1,105	213	1,183	3,789	42,927

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 8											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	-	1,516	100	1,636	2	4	1	16	-	-	103	3,172
Hong Kong	-	-	-	-	3	6	-	3	-	-	3	9
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	-	29	-	15	-	-	-	44
Korea	-	-	-	-	-	3	-	-	-	-	-	3
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	13	125	-	-	-	10	-	0	0	4	13	139
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	34	232	-	-	4	14	-	-	-	-	38	246
Taiwan	-	-	-	-	-	-	-	-	-	-	-	-
Thailand	-	-	-	-	-	7	-	-	-	-	-	7
Vietnam	-	-	-	-	-	-	-	-	-	-	-	-
Far East - Total	47	1,873	100	1,636	9	74	1	34	0	4	158	3,621
Far East - %	2%	6%	0%	77%	0%	0%	0%	0%	0%	0%	4%	8%
Indian Subcontinent												
Afghanistan	98	870	-	-	-	-	-	-	-	-	98	870
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	44	1,443	-	-	72	3,053	-	-	-	-	116	4,496
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	202	3,343	-	-	19	30	-	0	1	295	221	3,669
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	344	5,657	-	-	91	3,083	-	0	1	295	435	9,035
Indian Subcontinent - %	12%	19%	0%	0%	0%	0%	0%	0%	0%	0%	11%	21%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 8											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	-	63	-	-	-	63
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	0	-	0
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	14	-	-	-	-	-	1	-	-	-	15
Germany	96	1,120	-	-	88	986	22	552	-	22	206	2,680
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	88	318	22	130	-	33	-	-	110	480
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	12	-	-	-	-	-	-	-	-	-	12
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	48	720	-	-	-	94	-	3	-	-	48	817
Sweden	-	-	-	-	-	1	-	-	-	-	-	1
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	144	1,867	88	318	110	1,211	22	651	-	23	364	4,068
EU27 - %	5%	6%	0%	15%	0%	0%	0%	0%	0%	0%	10%	9%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 8											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	2	324	-	-	1	4	-	-	-	-	3	328
Azerbaijan	-	120	-	-	-	1	-	-	-	4	-	125
Georgia	-	40	-	-	-	-	-	-	-	-	-	40
Kazakhstan	89	829	-	-	-	9	-	-	-	-	89	839
Kyrgyzstan	190	3,313	-	-	-	6	-	-	169	624	359	3,943
Russia	754	5,381	-	-	29	148	-	1	20	121	802	5,651
Tajikistan	175	1,790	-	-	-	-	-	-	-	7	175	1,797
Turkmenistan	58	158	-	-	-	-	-	-	-	2	58	160
Uzbekistan	550	1,665	-	-	-	-	-	-	22	43	572	1,708
CIS - Total	1,819	13,620	-	-	29	168	-	1	211	801	2,059	14,590
CIS - %	66%	46%	0%	0%	0%	0%	0%	0%	0%	0%	54%	34%
Middle East												
Bahrain	-	41	-	-	-	0	-	2	-	-	-	43
Iraq	132	2,334	-	-	81	1,147	-	34	-	40	213	3,555
Jordan	-	163	-	-	-	75	-	-	-	-	-	237
Kuwait	46	178	-	-	27	88	-	2	-	0	73	269
Lebanon	-	420	-	-	24	173	-	-	-	-	24	594
Oman	36	60	-	-	-	-	-	-	-	0	36	60
Qatar	13	222	-	-	12	99	4	23	-	3	29	347
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	118	-	-	-	125	-	-	-	-	-	243
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	227	3,536	-	-	144	1,707	4	61	-	44	375	5,348
Middle East - %	8%	12%	0%	0%	0%	0%	0%	0%	0%	0%	10%	12%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 8											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	50	1,106	-	150	1	514	-	28	-	-	51	1,798
UAE	111	1,729	-	25	140	1,643	37	318	0	2	289	3,717
REM - Total	161	2,835	-	175	141	2,157	37	346	0	2	340	5,515
REM - %	6%	9%	0%	8%	0%	0%	0%	0%	0%	0%	9%	13%
Other Europe												
Albania	-	5	-	-	-	-	-	-	-	-	-	5
Belarus	-	104	-	-	-	-	-	-	-	-	-	104
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	9	-	-	-	-	-	-	-	-	-	9
Moldova	-	7	-	-	1	1	-	-	-	-	1	9
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	3	3	-	-	-	1	-	-	-	-	3	4
Switzerland	-	8	-	-	-	1	1	4	-	-	1	13
UK	-	-	-	-	-	-	-	-	-	-	-	-
Ukraine	10	18	-	-	7	16	-	-	-	-	16	33
Other Europe - Total	12	154	-	-	8	19	1	4	-	-	21	177
Other Europe - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%
North America												
Canada	-	146	-	-	22	128	1	8	-	-	23	282
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	-	146	-	-	22	128	1	8	-	-	23	282
North America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 8											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	8	-	-	-	9	-	-	-	12	-	29
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	8	-	-	-	9	-	-	-	12	-	29
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	159	-	-	-	15	-	-	-	-	-	174
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	159	-	-	-	15	-	-	-	-	-	174
North Africa - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 8											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	14	41	-	-	0	40	0	0	-	3	14	84
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	1	-	-	-	-	-	-	-	-	-	1
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	0	-	-	-	-	-	-	-	-	-	0
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	2	-	-	-	-	-	2
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	14	42	-	-	0	42	0	0	-	3	14	87
Other - %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	2,768	29,899	188	2,129	553	8,612	67	1,105	213	1,183	3,789	42,927

Compiled by: IPA based on IRI Customs Administration raw data