

National Pistachio Crop Estimate

| Region/Province | Bearing Area Hectares | 2021 Crop* Tons | 2020 Crop Tons | 2019 Crop Tons | 2018 Crop Tons | 2017 Crop Tons | 2016 Crop Tons | 2015 Crop Tons | 2014 Crop Tons | 2013 Crop Tons |
|------------------------|--------------------------|-----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <i>Rafsanjan</i> | 62,000 | 21,000 | 92,000 | 22,000 | 4,000 | 70,000 | 38,000 | 50,000 | 80,000 | 38,000 |
| <i>Anar</i> | 18,000 | 6,000 | 9,000 | 18,000 | | | | | | |
| <i>Kerman (County)</i> | 30,000 | 8,000 | 7,000 | 18,000 | 1,500 | 19,000 | 16,000 | 15,000 | 12,000 | 16,500 |
| <i>Zarand</i> | 20,000 | 8,000 | 7,000 | 17,000 | 500 | 20,000 | 14,000 | 12,000 | 9,000 | 14,000 |
| <i>Sirjan</i> | 30,000 | 6,000 | 15,000 | 18,000 | 2,500 | 28,000 | 13,000 | 20,000 | 31,000 | 20,000 |
| <i>Shahr-e-Babak</i> | 7,000 | 2,000 | 3,000 | 9,000 | 500 | 4,500 | 6,000 | 8,000 | 6,500 | 7,000 |
| <i>Rayen</i> | 1,500 | 1,000 | 2,000 | 1,000 | 500 | 4,000 | 1,000 | 1,500 | 1,000 | 1,000 |
| <i>Ravar</i> | 4,500 | 500 | 3,000 | 1,000 | 500 | 1,000 | 2,000 | 5,000 | 5,000 | 4,500 |
| <i>Others</i> | 2,000 | 500 | 1,000 | 1,000 | 500 | 1,500 | 1,000 | 500 | 1,000 | 1,000 |
| Kerman Total | 175,000 | 53,000 | 139,000 | 105,000 | 10,500 | 148,000 | 91,000 | 112,000 | 145,500 | 102,000 |
| Razavi Khorasan | 60,000 | 33,000 | 45,000 | 35,000 | 17,000 | 25,000 | 25,000 | 35,000 | 35,000 | 20,500 |
| Yazd | 35,000 | 10,000 | 13,000 | 22,000 | 2,500 | 12,000 | 7,000 | 24,000 | 11,000 | 20,000 |
| South Khorasan | 11,000 | 9,000 | 13,000 | 12,000 | 4,500 | 10,000 | 7,500 | 10,000 | 11,000 | 4,000 |
| Semnan | 13,000 | 8,000 | 4,000 | 4,000 | 2,000 | 3,000 | 1,500 | 4,000 | 4,000 | 2,000 |
| Fars | 14,000 | 7,000 | 7,000 | 11,000 | 2,500 | 7,500 | 6,000 | 8,000 | 9,000 | 7,500 |
| Qom | 4,000 | 3,000 | 4,000 | 2,000 | 2,000 | 3,000 | 2,500 | 2,000 | 2,000 | 1,500 |
| Markazi | 8,000 | 3,000 | 4,500 | 4,500 | 4,000 | 4,000 | 3,000 | 2,500 | 3,000 | 2,000 |
| Tehran | 4,000 | 3,000 | 5,000 | 4,000 | 4,000 | 5,000 | 4,000 | 5,000 | 4,000 | 2,000 |
| Sistan-o-Baluchestan | 4,000 | 2,000 | 2,500 | 1,500 | 500 | 3,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| Esfahan | 4,000 | 2,000 | 3,000 | 2,000 | 500 | 500 | 1,500 | 2,000 | 500 | 2,500 |
| Qazvin | 3,000 | 1,500 | 2,000 | 1,500 | 500 | 1,500 | 1,000 | 2,000 | 1,000 | 2,000 |
| Others | 1,700 | 500 | 1,000 | 500 | 1,500 | 2,500 | 1,000 | 1,500 | 2,000 | 2,000 |
| Others Total | 161,700 | 82,000 | 104,000 | 100,000 | 41,500 | 77,000 | 62,000 | 98,000 | 84,500 | 68,000 |
| Subtotal Iran | 336,700 | 135,000 | 243,000 | 205,000 | 52,000 | 225,000 | 153,000 | 210,000 | 230,000 | 170,000 |

Note: The tonnage figures in the table do not include the pistachio production which is consumed fresh in-hull as fruit.

* Post-harvest Estimate by Iran Pistachio Association

Complete Monthly and YTD Export Shipments Compared to Last 6 Years in Tons

| Marketing Month: 1 | | | | | | | | | | | | | Crop: 2021 | |
|--------------------|---------|---------------|---------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|------------|--|
| Crop | Month | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | |
| | 2021 | Monthly | 16,765 | | | | | | | | | | | |
| YTD | | 16,765 | | | | | | | | | | | | |
| 2020 | Monthly | 25,150 | 38,518 | 25,242 | 16,638 | 16,388 | 22,460 | 7,209 | 10,448 | 12,279 | 10,415 | 7,959 | 13,032 | |
| | YTD | 25,150 | 63,668 | 88,910 | 105,548 | 121,935 | 144,395 | 151,603 | 162,053 | 174,331 | 184,746 | 192,703 | 205,733 | |
| 2019 | Monthly | 10,164 | 19,693 | 14,226 | 13,760 | 12,757 | 14,495 | 2,642 | 9,209 | 9,841 | 13,164 | 9,899 | 10,336 | |
| | YTD | 10,164 | 29,856 | 44,082 | 57,842 | 70,599 | 85,094 | 87,737 | 96,946 | 106,787 | 119,951 | 129,850 | 140,186 | |
| 2018 | Monthly | 3,540 | 4,671 | 3,211 | 3,310 | 2,581 | 4,503 | 1,618 | 5,794 | 4,205 | 4,972 | 3,628 | 3,359 | |
| | YTD | 3,540 | 8,211 | 11,422 | 14,733 | 17,314 | 21,817 | 23,435 | 29,229 | 33,434 | 38,406 | 42,034 | 45,393 | |
| 2017 | Monthly | 18,611 | 31,365 | 25,158 | 13,282 | 10,120 | 10,866 | 3,628 | 5,818 | 4,384 | 5,586 | 4,216 | 3,946 | |
| | YTD | 18,611 | 49,977 | 75,132 | 88,415 | 98,535 | 109,403 | 113,031 | 118,856 | 123,241 | 128,827 | 133,043 | 136,989 | |
| 2016 | Monthly | 21,742 | 26,054 | 18,134 | 10,757 | 9,500 | 11,123 | 2,817 | 6,129 | 4,882 | 2,768 | 2,329 | 2,089 | |
| | YTD | 21,742 | 47,791 | 65,918 | 76,650 | 86,150 | 97,273 | 100,090 | 106,218 | 111,100 | 113,869 | 116,198 | 118,287 | |
| 2015 | Monthly | 20,578 | 18,455 | 21,887 | 14,126 | 11,549 | 11,510 | 3,754 | 8,865 | 9,876 | 6,126 | 6,105 | 6,224 | |
| | YTD | 20,578 | 39,032 | 60,919 | 75,046 | 86,595 | 98,105 | 101,859 | 110,724 | 120,600 | 126,726 | 132,831 | 139,055 | |

Source: IRI Customs Administration

Complete Monthly and YTD Export Shipments - Product Breakdown in Tons

| Marketing Month: 1 | | Crop: 2021 | | | | | | | | | | | |
|---------------------|---------|---------------|---|---|---|---|---|---|---|---|----|----|----|
| Product \ Month | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| Open In-Shell | Monthly | 12,928 | | | | | | | | | | | |
| | YTD | 12,928 | | | | | | | | | | | |
| Closed Shell | Monthly | 2,722 | | | | | | | | | | | |
| | YTD | 2,722 | | | | | | | | | | | |
| Kernel | Monthly | 1,044 | | | | | | | | | | | |
| | YTD | 1,044 | | | | | | | | | | | |
| GPPK & Split Kernel | Monthly | 28 | | | | | | | | | | | |
| | YTD | 28 | | | | | | | | | | | |
| Others | Monthly | 44 | | | | | | | | | | | |
| | YTD | 44 | | | | | | | | | | | |
| Total | Monthly | 16,765 | | | | | | | | | | | |
| | YTD | 16,765 | | | | | | | | | | | |

Compiled by: IPA based on IRI Customs Administration raw data

Complete Monthly Export Shipments - Country Breakdown in Tons

| Marketing Month: 1 | | | | | | | | | | | | | Crop: 2021 |
|-------------------------|--------------|---|---|---|---|---|---|---|---|----|----|----|--------------|
| Country \ Month | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | YTD |
| Far East | | | | | | | | | | | | | |
| China | 7,609 | | | | | | | | | | | | 7,609 |
| Hong Kong | 1 | | | | | | | | | | | | 1 |
| Indonesia | - | | | | | | | | | | | | - |
| Japan | - | | | | | | | | | | | | - |
| Korea | 2 | | | | | | | | | | | | 2 |
| Macao | - | | | | | | | | | | | | - |
| Malaysia | 17 | | | | | | | | | | | | 17 |
| Philippines | - | | | | | | | | | | | | - |
| Singapore | 96 | | | | | | | | | | | | 96 |
| Taiwan | 75 | | | | | | | | | | | | 75 |
| Thailand | 3 | | | | | | | | | | | | 3 |
| Vietnam | - | | | | | | | | | | | | - |
| Far East - Total | 7,804 | | | | | | | | | | | | 7,804 |
| Far East - % | 47% | | | | | | | | | | | | 47% |

Complete Monthly Export Shipments - Country Breakdown in Tons

| Marketing Month: 1 | | | | | | | | | | | | | Crop: 2021 |
|---------------------|--------------|---|---|---|---|---|---|---|---|----|----|----|--------------|
| Country \ Month | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | YTD |
| EU15 | | | | | | | | | | | | | |
| Austria | - | | | | | | | | | | | | - |
| Belgium | - | | | | | | | | | | | | - |
| Denmark | - | | | | | | | | | | | | - |
| Finland | - | | | | | | | | | | | | - |
| France | 19 | | | | | | | | | | | | 19 |
| Germany | 687 | | | | | | | | | | | | 687 |
| Greece | - | | | | | | | | | | | | - |
| Ireland | - | | | | | | | | | | | | - |
| Italy | 563 | | | | | | | | | | | | 563 |
| Luxembourg | - | | | | | | | | | | | | - |
| Netherland | 0 | | | | | | | | | | | | 0 |
| Portugal | - | | | | | | | | | | | | - |
| Spain | 48 | | | | | | | | | | | | 48 |
| Sweden | 2 | | | | | | | | | | | | 2 |
| UK | 0 | | | | | | | | | | | | 0 |
| EEC | - | | | | | | | | | | | | - |
| EU15 - Total | 1,320 | | | | | | | | | | | | 1,320 |
| EU15 - % | 8% | | | | | | | | | | | | 8% |

Complete Monthly Export Shipments - Country Breakdown in Tons

| Marketing Month: 1 | | | | | | | | | | | | | Crop: 2021 |
|----------------------------|--------------|---|---|---|---|---|---|---|---|----|----|----|--------------|
| Country \ Month | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | YTD |
| Middle East | | | | | | | | | | | | | |
| Bahrain | 24 | | | | | | | | | | | | 24 |
| Iraq | 812 | | | | | | | | | | | | 812 |
| Jordan | 150 | | | | | | | | | | | | 150 |
| Kuwait | 68 | | | | | | | | | | | | 68 |
| Lebanon | 71 | | | | | | | | | | | | 71 |
| Oman | 15 | | | | | | | | | | | | 15 |
| Qatar | 41 | | | | | | | | | | | | 41 |
| Saudi Arabia | - | | | | | | | | | | | | - |
| Syria | - | | | | | | | | | | | | - |
| Yemen | - | | | | | | | | | | | | - |
| Middle East - Total | 1,181 | | | | | | | | | | | | 1,181 |
| Middle East - % | 7% | | | | | | | | | | | | 7% |
| Re-Export Markets | | | | | | | | | | | | | |
| Turkey | 557 | | | | | | | | | | | | 557 |
| UAE | 689 | | | | | | | | | | | | 689 |
| REM - Total | 1,245 | | | | | | | | | | | | 1,245 |
| REM - % | 7% | | | | | | | | | | | | 7% |

Complete Monthly Export Shipments - Country Breakdown in Tons

| Marketing Month: 1 | | | | | | | | | | | | | Crop: 2021 |
|------------------------------------|--------------|---|---|---|---|---|---|---|---|----|----|----|--------------|
| Country \ Month | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | YTD |
| Indian Subcontinent | | | | | | | | | | | | | |
| Afghanistan | 6 | | | | | | | | | | | | 6 |
| Bangladesh | - | | | | | | | | | | | | - |
| India | 731 | | | | | | | | | | | | 731 |
| Nepal | - | | | | | | | | | | | | - |
| Pakistan | 1,070 | | | | | | | | | | | | 1,070 |
| Sri Lanka | - | | | | | | | | | | | | - |
| Indian Subcontinent - Total | 1,806 | | | | | | | | | | | | 1,806 |
| Indian Subcontinent - % | 11% | | | | | | | | | | | | 0 |
| CIS | | | | | | | | | | | | | |
| Armenia | 113 | | | | | | | | | | | | 113 |
| Azerbaijan | 2 | | | | | | | | | | | | 2 |
| Georgia | 70 | | | | | | | | | | | | 70 |
| Kazakhstan | 244 | | | | | | | | | | | | 244 |
| Kyrgyzstan | 1,143 | | | | | | | | | | | | 1,143 |
| Russia | 1,110 | | | | | | | | | | | | 1,110 |
| Tajikistan | 52 | | | | | | | | | | | | 52 |
| Turkmenistan | 8 | | | | | | | | | | | | 8 |
| Uzbekistan | 322 | | | | | | | | | | | | 322 |
| CIS - Total | 3,063 | | | | | | | | | | | | 3,063 |
| CIS - % | 18% | | | | | | | | | | | | 18% |

Complete Monthly Export Shipments - Country Breakdown in Tons

| Marketing Month: 1 | | | | | | | | | | | | | Crop: 2021 |
|---------------------|----|---|---|---|---|---|---|---|---|----|----|----|------------|
| Country \ Month | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | YTD |
| Other Europe | | | | | | | | | | | | | |
| Albania | - | | | | | | | | | | | | - |
| Belarus | 53 | | | | | | | | | | | | 53 |
| Bosnia | - | | | | | | | | | | | | - |
| Bulgaria | - | | | | | | | | | | | | - |
| Croatia | - | | | | | | | | | | | | - |
| Cyprus | - | | | | | | | | | | | | - |
| Czech Republic | - | | | | | | | | | | | | - |
| Estonia | - | | | | | | | | | | | | - |
| Hungry | - | | | | | | | | | | | | - |
| Iceland | - | | | | | | | | | | | | - |
| Kosovo | - | | | | | | | | | | | | - |
| Latvia | - | | | | | | | | | | | | - |
| Lithuania | - | | | | | | | | | | | | - |
| Macedonia | 16 | | | | | | | | | | | | 16 |
| Malta | - | | | | | | | | | | | | - |
| Moldova | - | | | | | | | | | | | | - |

Complete Monthly Export Shipments - Country Breakdown in Tons

| Marketing Month: 1 | | | | | | | | | | | | | Crop: 2021 |
|------------------------------|------------|---|---|---|---|---|---|---|---|----|----|----|------------|
| Country \ Month | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | YTD |
| Montenegro | - | | | | | | | | | | | | - |
| Norway | - | | | | | | | | | | | | - |
| Poland | 48 | | | | | | | | | | | | 48 |
| Romania | - | | | | | | | | | | | | - |
| Serbia | 16 | | | | | | | | | | | | 16 |
| Slovakia | 22 | | | | | | | | | | | | 22 |
| Slovenia | - | | | | | | | | | | | | - |
| Switzerland | 4 | | | | | | | | | | | | 4 |
| Ukraine | 74 | | | | | | | | | | | | 74 |
| Other Europe - Total | 233 | | | | | | | | | | | | 233 |
| Other Europe - % | 1% | | | | | | | | | | | | 1% |
| North America | | | | | | | | | | | | | |
| Canada | 56 | | | | | | | | | | | | 56 |
| Mexico | - | | | | | | | | | | | | - |
| USA | - | | | | | | | | | | | | - |
| North America - Total | 56 | | | | | | | | | | | | 56 |
| North America - % | 0% | | | | | | | | | | | | 0% |

Complete Monthly Export Shipments - Country Breakdown in Tons

| Marketing Month: 1 | | | | | | | | | | | | | Crop: 2021 |
|------------------------------|----|---|---|---|---|---|---|---|---|----|----|----|------------|
| Country \ Month | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | YTD |
| South America | | | | | | | | | | | | | |
| Brazil | 32 | | | | | | | | | | | | 32 |
| Chile | - | | | | | | | | | | | | - |
| Argentina | - | | | | | | | | | | | | - |
| Colombia | - | | | | | | | | | | | | - |
| Ecuador | - | | | | | | | | | | | | - |
| Paraguay | - | | | | | | | | | | | | - |
| Uruguay | - | | | | | | | | | | | | - |
| Venezuela | - | | | | | | | | | | | | - |
| South America - Total | 32 | | | | | | | | | | | | 32 |
| South America - % | 0% | | | | | | | | | | | | 0% |
| North Africa | | | | | | | | | | | | | |
| Algeria | - | | | | | | | | | | | | - |
| Egypt | - | | | | | | | | | | | | - |
| Ethiopia | - | | | | | | | | | | | | - |
| Libya | 25 | | | | | | | | | | | | 25 |
| Morocco | - | | | | | | | | | | | | - |
| Nigeria | - | | | | | | | | | | | | - |
| Sudan | - | | | | | | | | | | | | - |
| Tunisia | - | | | | | | | | | | | | - |
| North Africa - Total | 25 | | | | | | | | | | | | 25 |
| North Africa - % | 0% | | | | | | | | | | | | 0% |

Complete Monthly Export Shipments - Country Breakdown in Tons

| Marketing Month: 1 | | | | | | | | | | | | | Crop: 2021 |
|-----------------------------|---------------|---|---|---|---|---|---|---|---|----|----|----|---------------|
| Country \ Month | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | YTD |
| Other | | | | | | | | | | | | | |
| Australia | 1 | | | | | | | | | | | | 1 |
| Dominican Republic | - | | | | | | | | | | | | - |
| Kenya | - | | | | | | | | | | | | - |
| Liberia | - | | | | | | | | | | | | - |
| Mozambique | - | | | | | | | | | | | | - |
| New Zealand | - | | | | | | | | | | | | - |
| Nicaragua | - | | | | | | | | | | | | - |
| Other_1 | - | | | | | | | | | | | | - |
| Other_2 | - | | | | | | | | | | | | - |
| Other_3 | - | | | | | | | | | | | | - |
| Other_4 | - | | | | | | | | | | | | - |
| Panama | - | | | | | | | | | | | | - |
| Senegal | - | | | | | | | | | | | | - |
| South Africa | - | | | | | | | | | | | | - |
| Tanzania | - | | | | | | | | | | | | - |
| Zambia | - | | | | | | | | | | | | - |
| Zimbabwe | - | | | | | | | | | | | | - |
| Other - Total | 1 | | | | | | | | | | | | 1 |
| Other - % | 0% | | | | | | | | | | | | 0% |
| Total Iranian Export | 16,765 | | | | | | | | | | | | 16,765 |

Compiled by: IPA based on IRI Customs Administration raw data

Complete Monthly and YTD Export Shipments - Destination Breakdown in Tons

| Marketing Month: 1 | | Crop: 2021 | | | | | | | | | | | |
|---------------------|---------|---------------|---|---|---|---|---|---|---|---|----|----|----|
| Destination \ Month | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| Far East | Monthly | 7,804 | | | | | | | | | | | |
| | YTD | 7,804 | | | | | | | | | | | |
| CIS | Monthly | 3,063 | | | | | | | | | | | |
| | YTD | 3,063 | | | | | | | | | | | |
| Indian Subcontinent | Monthly | 1,806 | | | | | | | | | | | |
| | YTD | 1,806 | | | | | | | | | | | |
| EU-15 | Monthly | 1,320 | | | | | | | | | | | |
| | YTD | 1,320 | | | | | | | | | | | |
| Re-Export Markets | Monthly | 1,245 | | | | | | | | | | | |
| | YTD | 1,245 | | | | | | | | | | | |
| Middle East | Monthly | 1,181 | | | | | | | | | | | |
| | YTD | 1,181 | | | | | | | | | | | |
| Other Europe | Monthly | 233 | | | | | | | | | | | |
| | YTD | 233 | | | | | | | | | | | |
| North America | Monthly | 56 | | | | | | | | | | | |
| | YTD | 56 | | | | | | | | | | | |
| South America | Monthly | 32 | | | | | | | | | | | |
| | YTD | 32 | | | | | | | | | | | |
| North Africa | Monthly | 25 | | | | | | | | | | | |
| | YTD | 25 | | | | | | | | | | | |
| Others | Monthly | 1 | | | | | | | | | | | |
| | YTD | 1 | | | | | | | | | | | |
| Total | Monthly | 16,765 | | | | | | | | | | | |
| | YTD | 16,765 | | | | | | | | | | | |

Compiled by: IPA based on IRI Customs Administration raw data