

YTD Inventory / Shipment Report In-Shell Basis Crop: 2018	
8th Marketing Month	YTD
Carry in from previous year	35,000
Total Production	52,000
Gross Inventory	87,000
Domestic Consumption	7,800
Export Shipments	29,000
Adjustment/losses, Export	6,000
Total Consumption	42,800
Ending Inventory	44,200
Marketing Comments:	
<p>1. The inventory at the end of marketing month 8 stands at 63% of this year's total marketable inventory (for Export) of approximately 70,000 MT.</p> <p>2. Indian Subcontinent (variety-oriented) has been the main market for Iranian pistachios through March (8,000 MT). Out of 13,000 MT of pistachios exported to this growing market, Iran's share stands at 60%, while the US has 40% of the market share through April.</p> <p>3. Through April, 61,000 MT of pistachios have totally been exported to Europe. The US' share of this market is 95%, with Iran having 5% of the market share.</p> <p>4. 95,000 MT of pistachios have been exported to the Far East through April. The Californian pistachios' share of this market stands at 97%, while Iran is behind at 3%.</p> <p>5. Through April, total 5,000 MT of pistachios have been exported to th CIS countries by Iran.</p>	
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years In-Shell Basis			
Marketing Month: 8			
Crop	Monthly	YTD	
2018	5,794	29,229	
2017	5,818	118,856	
2016	6,129	106,218	
2015	8,865	110,724	

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month: 8		Crop: 2018
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month: 8		Crop: 2018
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 8		Crop: 2018
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: <http://www.sanarate.ir/>

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 8

Crop: 2018

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Indian Subcontinent	955	6,103	-	-	248	1,629	-	0	13	230	1,217	7,962
Middle East	1,366	4,772	-	-	350	1,090	9	26	11	26	1,737	5,914
CIS	1,497	5,158	-	-	1	33	-	3	4	163	1,502	5,356
Re-Export Markets	422	2,706	-	-	155	949	12	110	-	194	589	3,958
Far East	64	2,480	25	316	10	80	4	44	-	1	103	2,920
EU15	310	1,022	-	64	111	480	76	522	-	1	497	2,089
Other Europe	96	747	-	-	12	16	-	1	-	-	108	764
North America	24	75	-	-	0	52	0	1	-	28	25	156
North Africa	-	50	-	-	-	13	-	-	-	-	-	63
Other	18	47	-	-	-	0	-	1	-	-	18	48
Total	4,752	23,159	25	380	888	4,342	102	707	27	642	5,794	29,229

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	23	-	-	-	-	2	2	-	-	2	24
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	1	-	-	10	32	6	43	-	-	16	75
Germany	144	424	-	20	77	372	60	438	-	1	281	1,255
Greece	-	140	-	-	-	-	-	-	-	-	-	140
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	112	-	44	24	52	8	30	-	-	32	239
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	14	-	0	-	-	-	14
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	166	320	-	-	-	10	-	10	-	-	166	340
Sweden	-	-	-	-	-	-	-	-	-	-	-	-
UK	-	2	-	-	-	-	-	0	-	-	-	2
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	310	1,022	-	64	111	480	76	522	-	1	497	2,089
EU15 - %	7%	4%	0%	17%	12%	11%	75%	74%	0%	0%	9%	7%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	8	18	-	-	-	-	-	-	-	-	8	18
Belarus	-	1	-	-	-	-	-	-	-	-	-	1
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Bulgaria	-	10	-	-	-	4	-	-	-	-	-	14
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	0	-	-	-	0	-	-	-	-	-	0
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	0	0	-	-	-	-	-	-	-	-	0	0
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	21	-	-	-	-	-	-	-	-	-	21
Macedonia	-	4	-	-	-	-	-	-	-	-	-	4
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	148	-	-	-	-	-	-	-	-	-	148
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	7	29	-	-	-	-	-	-	-	-	7	29
Slovakia	37	317	-	-	9	9	-	-	-	-	46	326
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	-	5	-	-	1	1	-	1	-	-	1	6
Ukraine	44	195	-	-	2	2	-	-	-	-	46	197
Other Europe - Total	96	747	-	-	12	16	-	1	-	-	108	764
Other Europe - %	2%	3%	0%	0%	1%	0%	0%	0%	0%	0%	2%	3%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	1	344	-	-	-	1	-	0	-	44	1	389
Azerbaijan	-	8	-	-	-	0	-	-	-	-	-	8
Georgia	46	112	-	-	-	-	-	-	-	-	46	112
Kazakhstan	231	1,157	-	-	1	1	-	-	-	22	232	1,180
Kyrgyzstan	337	818	-	-	-	-	-	-	4	80	340	899
Russia	882	2,450	-	-	-	31	-	2	-	6	882	2,490
Tajikistan	-	24	-	-	-	-	-	-	-	-	-	24
Turkmenistan	-	5	-	-	-	-	-	-	-	10	-	15
Uzbekistan	-	240	-	-	-	-	-	-	-	-	-	240
CIS - Total	1,497	5,158	-	-	1	33	-	3	4	163	1,502	5,356
CIS - %	31%	22%	0%	0%	0%	1%	0%	0%	0%	25%	26%	18%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	50	-	-	-	13	-	-	-	-	-	63
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	50	-	-	-	13	-	-	-	-	-	63
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	-	8	-	-	-	-	0	1	-	-	0	8
Iraq	1,049	3,306	-	-	145	304	-	-	-	-	1,195	3,610
Jordan	55	184	-	-	0	36	-	-	-	-	55	220
Kuwait	103	533	-	-	31	214	-	7	8	23	141	776
Lebanon	86	330	-	-	159	494	-	-	-	-	245	824
Oman	10	110	-	-	-	7	-	-	-	-	10	117
Qatar	50	239	-	-	7	26	9	18	3	3	69	286
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	13	62	-	-	9	9	-	-	-	-	22	71
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	1,366	4,772	-	-	350	1,090	9	26	11	26	1,737	5,914
Middle East - %	29%	21%	0%	0%	39%	25%	9%	4%	0%	4%	30%	20%
Re-Export Markets												
Turkey	32	356	-	-	-	95	-	3	-	124	32	578
UAE	390	2,350	-	-	155	854	12	107	-	69	557	3,380
REM - Total	422	2,706	-	-	155	949	12	110	-	194	589	3,958
REM - %	9%	12%	0%	0%	17%	22%	11%	16%	0%	30%	10%	14%
Indian Subcontinent												
Afghanistan	387	829	-	-	0	8	-	0	13	143	400	981
Bangladesh	-	-	-	-	11	55	-	-	-	-	11	55
India	316	1,491	-	-	226	1,391	-	-	-	-	542	2,882
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	252	3,782	-	-	11	175	-	-	-	87	263	4,045
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	955	6,103	-	-	248	1,629	-	0	13	230	1,217	7,962
Indian Subcontinent - %	20%	26%	0%	0%	28%	38%	0%	0%	0%	36%	21%	27%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	25	1,406	25	100	0	5	1	12	-	-	51	1,522
Hong Kong	-	550	-	150	-	19	-	9	-	1	-	728
Indonesia	-	3	-	-	-	-	-	-	-	-	-	3
Japan	-	18	-	-	3	21	3	22	-	-	6	62
Korea	-	1	-	-	-	10	-	-	-	-	-	10
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	5	33	-	-	0	6	-	-	-	-	5	39
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	34	226	-	-	2	11	-	-	-	-	36	237
Taiwan	-	223	-	66	-	-	1	1	-	-	1	289
Thailand	-	20	-	-	5	9	-	-	-	-	5	29
Vietnam	-	-	-	-	-	-	-	-	-	-	-	-
Far East - Total	64	2,480	25	316	10	80	4	44	-	1	103	2,920
Far East - %	1%	11%	0%	83%	1%	2%	4%	6%	0%	0%	2%	10%
North America												
Canada	24	75	-	-	0	52	0	1	-	28	25	156
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	24	75	-	-	0	52	0	1	-	28	25	156
North America - %	1%	0%	0%	0%	0%	1%	0%	0%	0%	4%	0%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	18	47	-	-	-	-	-	1	-	-	18	48
Brazil	-	-	-	-	-	-	-	-	-	-	-	-
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	0	-	-	-	-	-	0
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	18	47	-	-	-	0	-	1	-	-	18	48
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	4,752	23,159	25	380	888	4,342	102	707	27	642	5,794	29,229

Compiled by: IPA based on IRI Customs Administration raw data