

YTD Inventory / Shipment Report In-Shell Basis Crop: 2018	
1st Marketing Month	YTD
Carry in from previous year	35,000
Total Production	55,000
Gross Inventory	90,000
Domestic Consumption	900
Export Shipments	3,500
Adjustment/losses, Export	-
Total Consumption	4,400
Ending Inventory	85,600
Crop 2017 Wrap-up	
<p>1. Export shipments through August totaled to 137,000 tons. Contrary to the status of the new crop, the dominant remaining variety from 2017 crop is Fandoqhi (Round), hence, despite a decrease in 2018's production, there exists a relative balance between long and round varieties in the available supply from Iran.</p> <p>2. Iran's total pistachio supply in 2018 will be around 90 thousand tons (55,000 tons of the new crop + 35,000 tons of carry-over). In total, more than 600,000 tons of pistachios will be supplied by all the major producing countries, which will be in line with the global demand trend for pistachios.</p>	
<p>Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.</p>	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years In-Shell Basis		
Marketing Month: 1		
Crop	Monthly	YTD
2018	3,540	3,540
2017	18,611	18,611
2016	21,742	21,742
2015	20,578	20,578

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month: 1		Crop: 2018
Mean		USD per Ton
Min.		
Max.		
Last Year		
<p>Note: The above prices are related to EU-cleared quality pistachios.</p>		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month: 1		Crop: 2018
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
<p>Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.</p>		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 1		Crop: 2018
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
<p>Note: The above rates might be significantly less than open market rates.</p>		

Source: <http://www.sanarate.ir/>

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 1

Crop: 2018

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Indian Subcontinent	1,159	1,159	-	-	-	-	-	-	-	-	1,159	1,159
Far East	805	805	43	43	-	-	-	-	-	-	848	848
CIS	462	462	-	-	-	-	-	-	-	-	462	462
Re-Export Markets	407	407	-	-	-	-	-	-	-	-	407	407
Middle East	398	398	-	-	-	-	-	-	-	-	398	398
Other Europe	141	141	-	-	-	-	-	-	-	-	141	141
EU15	122	122	-	-	-	-	-	-	-	-	122	122
Other	2	2	-	-	-	-	-	-	-	-	2	2
North America	-	-	-	-	-	-	-	-	-	-	-	-
North Africa	-	-	-	-	-	-	-	-	-	-	-	-
Total	3,497	3,497	43	43	-	-	-	-	-	-	3,540	3,540

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	-	-	-	-	-	-
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	0	0	-	-	-	-	-	-	-	-	0	0
Germany	76	76	-	-	-	-	-	-	-	-	76	76
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	46	46	-	-	-	-	-	-	-	-	46	46
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	-	-	-	-	-	-	-
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	-	-	-	-	-	-	-	-	-	-	-	-
Sweden	-	-	-	-	-	-	-	-	-	-	-	-
UK	-	-	-	-	-	-	-	-	-	-	-	-
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	122	122	-	-	-	-	-	-	-	-	122	122
EU15 - %	3.5%	3.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.5%	3.5%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	-	-	-	-	-	-	-	-	-	-	-
Belarus	-	-	-	-	-	-	-	-	-	-	-	-
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	20	20	-	-	-	-	-	-	-	-	20	20
Macedonia	2	2	-	-	-	-	-	-	-	-	2	2
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	24	24	-	-	-	-	-	-	-	-	24	24
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	88	88	-	-	-	-	-	-	-	-	88	88
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	-	-	-	-	-	-	-	-	-	-	-	-
Ukraine	7	7	-	-	-	-	-	-	-	-	7	7
Other Europe - Total	141	141	-	-	-	-	-	-	-	-	141	141
Other Europe - %	4.0%	4.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.0%	4.0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	90	90	-	-	-	-	-	-	-	-	90	90
Azerbaijan	-	-	-	-	-	-	-	-	-	-	-	-
Georgia	-	-	-	-	-	-	-	-	-	-	-	-
Kazakhstan	143	143	-	-	-	-	-	-	-	-	143	143
Kyrgyzstan	69	69	-	-	-	-	-	-	-	-	69	69
Russia	137	137	-	-	-	-	-	-	-	-	137	137
Tajikistan	-	-	-	-	-	-	-	-	-	-	-	-
Turkmenistan	-	-	-	-	-	-	-	-	-	-	-	-
Uzbekistan	24	24	-	-	-	-	-	-	-	-	24	24
CIS - Total	462	462	-	-	-	-	-	-	-	-	462	462
CIS - %	13.2%	13.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	13.1%	13.1%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	-	-	-	-	-	-	-	-	-	-	-
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - %	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	0	0	-	-	-	-	-	-	-	-	0	0
Iraq	268	268	-	-	-	-	-	-	-	-	268	268
Jordan	24	24	-	-	-	-	-	-	-	-	24	24
Kuwait	75	75	-	-	-	-	-	-	-	-	75	75
Lebanon	-	-	-	-	-	-	-	-	-	-	-	-
Oman	-	-	-	-	-	-	-	-	-	-	-	-
Qatar	32	32	-	-	-	-	-	-	-	-	32	32
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	-	-	-	-	-	-	-	-	-	-	-
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	398	398	-	-	-	-	-	-	-	-	398	398
Middle East - %	11.4%	11.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	11.2%	11.2%
Re-Export Markets												
Turkey	-	-	-	-	-	-	-	-	-	-	-	-
UAE	407	407	-	-	-	-	-	-	-	-	407	407
REM - Total	407	407	-	-	-	-	-	-	-	-	407	407
REM - %	11.6%	11.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	11.5%	11.5%
Indian Subcontinent												
Afghanistan	1	1	-	-	-	-	-	-	-	-	1	1
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	240	240	-	-	-	-	-	-	-	-	240	240
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	919	919	-	-	-	-	-	-	-	-	919	919
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	1,159	1,159	-	-	-	-	-	-	-	-	1,159	1,159
Indian Subcontinent - %	33.2%	33.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	32.8%	32.8%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	344	344	-	-	-	-	-	-	-	-	344	344
Hong Kong	425	425	25	25	-	-	-	-	-	-	450	450
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	-	-	-	-	-	-	-	-
Korea	-	-	-	-	-	-	-	-	-	-	-	-
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	2	2	-	-	-	-	-	-	-	-	2	2
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	34	34	-	-	-	-	-	-	-	-	34	34
Taiwan	-	-	18	18	-	-	-	-	-	-	18	18
Thailand	-	-	-	-	-	-	-	-	-	-	-	-
Vietnam	-	-	-	-	-	-	-	-	-	-	-	-
Far East - Total	805	805	43	43	-	-	-	-	-	-	848	848
Far East - %	23.0%	23.0%	100.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	24.0%	24.0%
North America												
Canada	-	-	-	-	-	-	-	-	-	-	-	-
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	-	-	-	-	-	-	-	-	-	-	-	-
North America - %	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2018	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	2	2	-	-	-	-	-	-	-	-	2	2
Brazil	-	-	-	-	-	-	-	-	-	-	-	-
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	2	2	-	-	-	-	-	-	-	-	2	2
Other - %	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%
Total Iranian Export	3,497	3,497	43	43	-	-	-	-	-	-	3,540	3,540

Compiled by: IPA based on IRI Customs Administration raw data