

National Pistachio Crop Estimate

Region/Province	Bearing Area	2013 Crop	2014 Crop	2015 Crop	2016 Crop	* 2017 Crop	** 2018 Crop
	Hectares	Tons	Tons	Tons	Tons	Tons	Tons
<i>Rafsanjan & Anar</i>	90,000	38,000	80,000	50,000	38,000	70,000	4,500
<i>Kerman (County)</i>	35,000	16,500	12,000	15,000	16,000	19,000	1,500
<i>Sirjan</i>	35,000	20,000	31,000	20,000	13,000	28,000	2,000
<i>Zarand</i>	23,000	14,000	9,000	12,000	14,000	20,000	500
<i>Shahr-e-Babak</i>	8,000	7,000	6,500	8,000	6,000	4,500	500
<i>Ravar</i>	5,000	4,500	5,000	5,000	2,000	4,000	1,000
<i>Rayen</i>	2,000	1,000	1,000	1,500	1,000	1,000	500
<i>Others</i>	2,000	1,000	1,000	500	1,000	1,500	500
Kerman Total	200,000	102,000	145,500	112,000	91,000	148,000	11,000
Khorasan-e-Razavi	30,000	20,500	35,000	35,000	25,000	25,000	19,000
Yazd	25,000	20,000	11,000	24,000	7,000	12,000	1,500
Fars	12,000	7,500	9,000	8,000	6,000	7,500	2,000
Semnan	10,000	2,000	4,000	4,000	1,500	3,000	1,000
Khorasan-e-Jonubi	7,000	4,000	11,000	10,000	7,500	10,000	6,500
Markazi	4,000	2,000	3,000	2,500	3,000	4,000	4,500
Sistan-o-Baluchestan	3,500	2,000	2,000	2,000	2,000	3,000	1,000
Qazvin	2,000	2,000	1,000	2,000	1,000	2,500	500
Qom	2,000	1,500	2,000	2,000	2,500	3,000	2,000
Esfahan	2,000	2,000	500	2,000	1,000	1,500	500
Tehran	1,500	2,000	4,000	5,000	4,000	5,000	4,000
Others	1,000	2,500	2,000	1,500	1,500	500	1,500
Subtotal Iran	300,000	170,000	230,000	210,000	153,000	225,000	55,000

Note: The tonnage figures in the table do not include the pistachio production which is consumed fresh in-hull as fruit.

* Post-harvest Estimate, November 2017

** Pre-harvest Forecast, July 2018

Source: Iran Pistachio Association

Complete Monthly and YTD Export Shipments Compared to Last 4 Years in Tons													
Marketing Month: 12													Crop: 2017
Crop	Month	1	2	3	4	5	6	7	8	9	10	11	12
	2017	Monthly	18,611	31,365	25,158	13,282	10,120	10,866	3,628	5,818	4,384	5,586	4,216
YTD		18,611	49,977	75,132	88,415	98,535	109,403	113,031	118,856	123,241	128,827	133,043	136,989
2016	Monthly	21,742	26,054	18,134	10,757	9,500	11,123	2,817	6,129	4,882	2,768	2,329	2,089
	YTD	21,742	47,791	65,918	76,650	86,150	97,273	100,090	106,218	111,100	113,869	116,198	118,287
2015	Monthly	20,578	18,455	21,887	14,126	11,549	11,510	3,754	8,865	9,876	6,126	6,105	6,224
	YTD	20,578	39,032	60,919	75,046	86,595	98,105	101,859	110,724	120,600	126,726	132,831	139,055
2014	Monthly	32,023	32,255	24,218	18,875	14,798	9,020	2,090	7,975	7,062	5,480	4,445	5,460
	YTD	32,023	64,282	88,500	107,375	122,163	131,183	133,274	141,238	148,299	153,771	158,219	163,680
2013	Monthly	11,385	17,479	12,974	8,930	11,383	13,643	4,160	11,890	12,246	8,629	3,095	4,237
	YTD	11,385	28,864	41,838	50,768	62,151	75,794	79,954	91,844	104,090	112,719	115,814	120,061
2012	Monthly	27,063	26,224	13,034	14,080	11,216	7,428	1,001	4,506	5,861	3,204	7,054	6,518
	YTD	27,063	53,287	66,322	80,402	91,618	99,046	100,047	104,554	110,414	113,618	120,671	127,188

Source: IRI Customs Administration

Complete Monthly and YTD Export Shipments - Product Breakdown in Tons													
Marketing Month: 12													Crop: 2017
Product	Month	1	2	3	4	5	6	7	8	9	10	11	12
	Open In-Shell	Monthly	14,076	21,701	19,302	9,926	7,479	7,755	2,401	4,176	3,532	4,580	4,041
YTD		14,076	35,777	55,077	65,003	72,483	80,240	82,641	86,825	90,357	94,936	98,978	102,823
Closed Shell	Monthly	2,592	6,586	2,470	507	608	680	402	49	25	150	110	100
	YTD	2,592	9,178	11,648	12,155	12,763	13,443	13,844	13,893	13,918	14,068	14,178	14,278
Kernel	Monthly	965	2,240	2,516	2,252	1,709	1,852	667	1,273	644	727	66	-
	YTD	965	3,205	5,721	7,973	9,681	11,533	12,200	13,473	14,117	14,844	14,910	14,910
GPPK & Split Kernel	Monthly	87	194	230	214	201	352	34	59	117	129	-	-
	YTD	87	281	510	724	925	1,277	1,310	1,370	1,487	1,616	1,616	1,616
Others	Monthly	892	643	640	384	123	227	124	261	66	1	-	-
	YTD	892	1,536	2,176	2,560	2,683	2,910	3,035	3,296	3,361	3,362	3,362	3,362
Total	Monthly	18,611	31,365	25,158	13,282	10,120	10,866	3,628	5,818	4,384	5,586	4,216	3,946
	YTD	18,611	49,977	75,132	88,415	98,535	109,403	113,031	118,856	123,241	128,827	133,043	136,989

Complete Monthly and YTD Export Shipments - Destination Breakdown in Tons

Marketing Month: 12

Crop: 2017

Month Destination		1	2	3	4	5	6	7	8	9	10	11	12
Far East	Monthly	10,828	18,014	11,344	2,501	1,277	1,206	595	206	138	209	470	1,029
	YTD	10,828	28,842	40,186	42,687	43,963	45,169	45,765	45,970	46,108	46,318	46,788	47,817
Indian Subcontinent	Monthly	2,612	3,240	2,819	2,216	1,050	1,146	570	1,049	705	1,249	579	675
	YTD	2,612	5,852	8,671	10,887	11,937	13,083	13,653	14,702	15,407	16,655	17,234	17,909
Middle East	Monthly	1,433	2,083	2,364	1,990	1,292	1,829	522	1,342	982	1,044	789	491
	YTD	1,433	3,516	5,880	7,869	9,162	10,990	11,512	12,854	13,836	14,881	15,670	16,161
EU-15	Monthly	1,303	3,100	2,862	2,726	2,450	2,650	578	1,237	999	1,206	708	547
	YTD	1,303	4,403	7,265	9,991	12,441	15,091	15,669	16,906	17,905	19,111	19,819	20,366
CIS	Monthly	1,195	2,174	2,521	1,564	1,601	1,603	496	809	624	928	827	580
	YTD	1,195	3,369	5,888	7,451	9,052	10,657	11,153	11,963	12,587	13,515	14,342	14,922
Re-Export Markets	Monthly	1,057	2,079	2,570	1,789	1,835	1,656	516	930	655	768	537	394
	YTD	1,057	3,136	5,706	7,495	9,330	10,985	11,501	12,432	13,087	13,855	14,392	14,786
Other Europe	Monthly	90	400	419	259	288	435	250	163	193	73	204	219
	YTD	90	490	910	1,169	1,458	1,893	2,143	2,306	2,499	2,572	2,775	2,994
North America	Monthly	38	163	117	118	207	164	64	0	36	77	88	5
	YTD	38	201	318	436	644	808	871	871	907	985	1,072	1,078
North Africa	Monthly	33	41	75	60	23	66	-	60	-	20	-	-
	YTD	33	74	149	209	232	298	298	366	366	386	386	386
Others	Monthly	22	72	67	59	96	113	35	22	52	11	15	6
	YTD	22	94	160	220	316	428	464	486	539	550	564	570
Total	Monthly	18,611	31,365	25,158	13,282	10,120	10,866	3,628	5,818	4,384	5,586	4,216	3,946
	YTD	18,611	49,977	75,132	88,415	98,535	109,403	113,031	118,856	123,241	128,827	133,043	136,989

Compiled by: IPA based on IRI Customs Administration raw data

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 12

Crop: 2017

Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
EU15													
Austria	-	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	48	12	24	67	12	73	12	12	-	-	-	25	285
Denmark	-	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-	-
France	-	37	5	51	21	31	4	41	16	23	-	-	229
Germany	800	1,914	1,748	1,892	1,576	1,626	356	654	603	749	529	416	12,864
Greece	84	290	87	113	94	248	-	74	42	75	42	42	1,190
Ireland	-	-	-	-	-	-	-	-	-	-	-	-	-
Italy	150	508	549	203	323	228	38	90	67	50	69	42	2,316
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	-	72	298	-	15	12	24	-	-	15	-	-	436
Portugal	-	-	-	-	-	-	-	-	-	-	-	-	-
Spain	221	266	150	398	409	431	145	366	272	294	68	22	3,042
Sweden	-	-	-	-	-	1	-	-	-	-	0	0	1
UK	-	1	-	2	-	0	-	-	-	-	-	-	3
EEC	-	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	1,303	3,100	2,862	2,726	2,450	2,650	578	1,237	999	1,206	708	547	20,366
EU15 - %	7%	10%	11%	21%	24%	24%	16%	21%	23%	22%	17%	14%	15%

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 12

Crop: 2017

Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
Other Europe													
Albania	-	-	15	-	-	5	-	-	-	-	-	-	20
Belarus	10	21	-	10	-	-	-	-	20	-	-	-	61
Bosnia	-	-	11	1	-	-	-	-	-	-	-	-	12
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	12	-	-	-	-	-	-	12
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	0	-	-	0	-	-	-	-	0
Estonia	-	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	13	8	-	-	-	-	-	-	-	-	-	21
Lithuania	20	98	45	58	25	50	22	45	-	-	-	-	363
Macedonia	-	8	9	-	8	6	18	-	-	4	33	-	86
Malta	-	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	0	-	-	-	-	-	-	-	-	-	0
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-	-
Poland	22	91	90	67	45	67	54	21	48	24	24	21	574
Romania	-	25	-	-	21	20	22	-	-	-	-	15	103
Serbia	-	10	13	10	-	-	-	23	-	-	-	-	55
Slovakia	23	67	158	89	154	240	67	20	45	23	88	153	1,125
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	-	5	0	2	4	0	6	1	-	1	-	-	20
Ukraine	15	63	71	22	31	35	62	54	80	21	59	30	543
Other Europe - Total	90	400	419	259	288	435	250	163	193	73	204	219	2,994
Other Europe - %	0%	1%	2%	2%	3%	4%	7%	3%	4%	1%	5%	6%	2%

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 12

Crop: 2017

Country \ Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
CIS													
Armenia	88	166	181	131	66	371	23	89	45	206	90	45	1,501
Azerbaijan	24	132	45	53	186	266	-	112	5	-	-	0	823
Georgia	-	-	2	-	-	20	104	100	81	180	274	62	823
Kazakhstan	519	934	1,261	735	653	549	250	159	116	269	152	105	5,701
Kyrgyzstan	203	221	98	158	16	58	4	2	13	45	29	89	937
Russia	244	564	797	411	634	267	60	300	316	180	257	280	4,309
Tajikistan	-	-	40	-	-	24	32	48	24	-	-	-	168
Turkmenistan	-	23	2	5	-	-	-	-	-	-	-	-	30
Uzbekistan	116	133	96	72	46	48	24	-	24	48	24	-	631
CIS - Total	1,195	2,174	2,521	1,564	1,601	1,603	496	809	624	928	827	580	14,922
CIS - %	6%	7%	10%	12%	16%	15%	14%	14%	14%	17%	20%	15%	11%
North Africa													
Algeria	-	-	-	-	-	16	-	-	-	-	-	-	16
Egypt	-	16	50	-	23	25	-	-	-	20	-	-	134
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-	-
Libya	8	-	25	50	-	-	-	39	-	-	-	-	122
Morocco	-	-	-	-	-	-	-	21	-	-	-	-	29
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	25	25	-	10	-	25	-	-	-	-	-	-	85
North Africa - Total	33	41	75	60	23	66	-	60	-	20	-	-	386
North Africa - %	0%	0%	0%	0%	0%	1%	0%	1%	0%	0%	0%	0%	0%

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 12

Crop: 2017

Month Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
Middle East													
Bahrain	-	-	24	12	0	0	12	12	12	11	0	0	84
Iraq	493	669	1,263	865	592	748	237	694	625	672	671	356	7,884
Jordan	377	577	294	197	24	139	98	95	45	112	-	-	1,957
Kuwait	110	246	172	286	222	230	26	89	115	12	57	59	1,625
Lebanon	260	419	345	446	312	559	117	304	124	174	25	48	3,134
Oman	-	1	25	-	0	-	-	1	0	-	-	-	26
Qatar	101	109	84	71	22	119	31	123	61	41	37	28	827
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-	-
Syria	93	63	157	113	120	33	-	23	-	23	-	-	625
Yemen	-	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	1,433	2,083	2,364	1,990	1,292	1,829	522	1,342	982	1,044	789	491	16,161
Middle East - %	8%	7%	9%	15%	13%	17%	14%	23%	22%	19%	19%	12%	12%
Re-Export Markets													
Turkey	264	667	575	635	851	814	237	107	17	82	10	-	4,256
UAE	794	1,412	1,996	1,154	984	842	280	823	638	686	527	394	10,529
REM - Total	1,057	2,079	2,570	1,789	1,835	1,656	516	930	655	768	537	394	14,786
REM - %	6%	7%	10%	13%	18%	15%	14%	16%	15%	14%	13%	10%	11%
Indian Subcontinent													
Afghanistan	262	261	190	183	102	63	6	203	89	144	41	0	1,544
Bangladesh	-	12	12	36	12	-	-	22	-	11	-	-	105
India	551	1,499	1,277	1,107	683	909	426	621	351	780	423	434	9,060
Nepal	-	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	1,799	1,468	1,340	890	252	175	138	203	265	314	115	241	7,200
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	2,612	3,240	2,819	2,216	1,050	1,146	570	1,049	705	1,249	579	675	17,909
Indian Subcontinent - %	14%	10%	11%	17%	10%	11%	16%	18%	16%	22%	14%	17%	13%

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 12

Crop: 2017

Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Country													
Far East													
China	26	155	4	5	2	9	-	5	1	75	372	599	1,254
Hong Kong	5,594	6,997	3,823	791	759	476	44	40	13	25	-	344	18,906
Indonesia	-	-	3	3	-	-	-	-	-	-	-	-	6
Japan	-	36	32	44	56	18	13	15	31	25	-	16	287
Korea	5	7	-	0	2	-	-	0	-	0	-	-	14
Macao	-	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	5	25	33	26	-	3	13	26	21	13	17	13	196
Philippines	-	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	49	68	45	57	10	28	12	11	36	53	22	22	414
Taiwan	-	324	584	338	72	65	13	-	-	13	34	35	1,477
Thailand	7	7	1	13	1	6	-	8	10	5	-	-	59
Vietnam	5,141	10,396	6,819	1,223	375	602	500	100	25	-	25	-	25,205
Far East - Total	10,828	18,014	11,344	2,501	1,277	1,206	595	206	138	209	470	1,029	47,817
Far East - %	58%	57%	45%	19%	13%	11%	16%	4%	3%	4%	11%	26%	35%
North America													
Canada	38	138	92	93	182	160	14	0	36	77	63	5	897
Mexico	-	25	25	25	25	-	50	-	-	-	25	-	175
USA	-	0	-	-	-	5	0	-	-	0	-	-	5
North America - Total	38	163	117	118	207	164	64	0	36	77	88	5	1,078
North America - %	0%	1%	0%	1%	2%	2%	2%	0%	1%	1%	2%	0%	1%

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 12

Crop: 2017

Country \ Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Other													
Argentina	-	-	-	-	-	-	-	-	-	-	-	-	-
Australia	-	23	29	47	36	19	35	16	6	-	15	5	231
Brazil	10	18	-	12	18	94	-	4	-	11	-	1	169
Chile	-	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	5	-	-	-	-	-	-	-	5
Kenya	-	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	2	-	-	-	-	-	-	-	-	-	2
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	12	31	19	-	36	-	-	2	46	-	-	-	146
Other_2	-	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	17	-	1	-	-	-	-	-	-	-	18
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	22	72	67	59	96	113	35	22	52	11	15	6	570
Other - %	0%	0%	0%	0%	1%	1%	1%	0%	1%	0%	0%	0%	0%
Total Iranian Export	18,611	31,365	25,158	13,282	10,120	10,866	3,628	5,818	4,384	5,586	4,216	3,946	136,989

Compiled by: IPA based on IRI Customs Administration raw data