

YTD Inventory / Shipment Report in Tons	
Crop Month: 9 Crop Year: 2013	
Carry in from previous year	16,000
Total Production	170,000
Gross Inventory	186,000
Domestic Consumption	2,000
Adjustment/ losses, Domestic	1,000
Export Shipments	104,100
Adjustment/ losses, Export	15,900
Total Consumption	123,000
Ending Inventory	63,000
Note: Adjustments/Losses related to exported weight of kernels/green kernels.	

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Crop Month: 9 Crop Year: 2013		
Mean		USD per Ton
Min.		
Max.		
Last Year		

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Crop Month: 9 Crop Year: 2013		
Mean		IRR per Kilo
Min.		
Max.		
Last Year		

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years in Tons		
Crop Month: 9 Crop Year: 2013		
Crop Year	Monthly	YTD
2013	12,246	104,100
2012	5,861	110,415
2011	5,125	99,005
2010	10,294	133,089

Monthly Exchange Rate		
Crop Month: 9 Crop Year: 2013		
Mean		1 USD to IRR
Min.		
Max.		
Last Year		

Source: IRI Customs Administration

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Crop Month: 9

Crop Year: 2013

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	2,624	25,512	1,475	13,127	10	82	11	61	-	3	4,120	38,785
Middle East	963	6,924	50	221	432	2,429	49	207	-	3	1,494	9,783
CIS	1,428	13,837	-	129	-	17	1	8	-	23	1,429	14,014
Re-Export Markets	1,911	17,589	71	348	873	4,942	103	475	-	77	2,958	23,431
EU-15	566	5,897	44	158	84	733	87	997	-	-	781	7,784
Indian Subcontinent	899	5,680	-	10	247	1,834	10	102	-	-	1,156	7,626
Other Europe	182	1,620	-	-	-	30	-	2	-	-	182	1,651
North Africa	43	329	-	-	-	25	6	29	-	-	49	383
North America	10	246	-	-	43	79	1	2	-	-	54	327
Other	-	204	-	-	23	110	-	2	-	-	23	316
Total	8,626	77,836	1,640	13,993	1,712	10,281	268	1,884	-	106	12,246	104,099

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 9

Crop Year: 2013

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	0	-	-	-	-	-	-	-	-	-	-	-
Belgium	0	48	-	-	-	-	-	-	-	-	-	48
Denmark	0	-	-	-	-	-	-	-	-	-	-	-
Finland	0	-	-	-	-	-	-	-	-	-	-	-
France	0	52	-	-	-	57	-	90	-	-	-	198
Germany	532	5,387	-	3	84	535	87	854	-	-	703	6,779
Greece	0	45	44	155	-	-	-	-	-	-	44	200
Ireland	0	-	-	-	-	-	-	-	-	-	-	-
Italy	22	95	-	-	-	141	-	42	-	-	22	278
Luxembourg	0	-	-	-	-	-	-	-	-	-	-	-
Netherlands	0	182	-	-	-	-	-	-	-	-	-	182
Portugal	0	-	-	-	-	-	-	-	-	-	-	-
Spain	12	88	-	-	-	-	-	12	-	-	12	100
Sweden	0	-	-	-	-	-	-	-	-	-	-	-
UK	0	-	-	-	-	-	-	-	-	-	-	-
EEC	0	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	566	5,897	44	158	84	733	87	997	0	-	781	7,784
EU15 - %	6.56%	7.6%	2.7%	3.6%	4.9%	7.1%	32.5%	88.8%	0.0%	0.0%	6.4%	7.5%
Other Europe												
Albania		70	-	-	-	-	-	-	-	-	-	70
Belarus		12	-	-	-	-	-	-	-	-	-	12
Bosnia		2	-	-	-	-	-	-	-	-	-	2
Bulgaria		-	-	-	-	-	-	-	-	-	-	-
Croatia		-	-	-	-	-	-	-	-	-	-	-

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 9											Crop Year: 2013	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD		YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Cyprus		-	-	-	-	-	-	-	-	-	-	-
Czech Republic		-	-	-	-	-	-	-	-	-	-	-
Estonia		-	-	-	-	-	-	-	-	-	-	-
Hungry		-	-	-	-	-	-	-	-	-	-	-
Iceland		-	-	-	-	-	-	-	-	-	-	-
Kosovo		-	-	-	-	-	-	-	-	-	-	-
Latvia		-	-	-	-	-	-	-	-	-	-	-
Lithuania		317	-	-	-	-	-	-	-	-	-	317
Macedonia	13	23	-	-	-	-	-	-	-	-	13	23
Malta		24	-	-	-	-	-	-	-	-	-	24
Moldova		1	-	-	-	-	-	-	-	-	-	1
Montenegro		15	-	-	-	-	-	-	-	-	-	15
Norway		-	-	-	-	-	-	-	-	-	-	-
Poland		43	-	-	-	-	-	-	-	-	-	43
Romania		86	-	-	-	-	-	-	-	-	-	86
Serbia		6	-	-	-	-	-	-	-	-	-	6
Slovakia		301	-	-	-	27	-	-	-	-	-	328
Slovenia		-	-	-	-	-	-	-	-	-	-	-
Switzerland		2	-	-	-	0	-	2	-	-	-	4
Ukraine	169	690	-	-	-	3	-	-	-	-	169	693
Yugoslavia		28	-	-	-	-	-	-	-	-	-	28
Other Europe - Total	182	1,620	-	-	-	30	-	2	0	-	182	1,651
Other Europe - %	2.11%	2.1%	0.0%	0.0%	0.0%	0.3%	0.0%	0.1%	0.0%	0.0%	1.5%	1.59%
CIS												
Armenia		44	-	-	-	-	-	-	-	-	-	44
Azerbaijan	73	408	-	-	-	-	-	-	-	-	73	408

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 9

Crop Year: 2013

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD		YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Georgia		5	-	-	-	-	-	-	-	-	-	5
Kazakhstan	988	9,815	-	-	-	16	-	-	-	-	988	9,831
Kyrgyzstan	29	577	-	-	-	-	-	-	-	-	29	577
Russia	192	1,374	-	125	-	1	1	8	-	-	193	1,508
Tajikistan	45	736	-	4	-	-	-	-	-	-	45	740
Turkmenistan	23	313	-	-	-	-	-	-	-	-	23	313
Uzbekistan	78	564	-	-	-	-	-	-	-	23	78	587
CIS - Total	1428	13,837	-	129	-	17	1	8	0	23	1,429	14,014
CIS - %	16.55%	34%	0%	1%	0.0%	0.17%	0.4%	1%	0%	22%	12%	13.46%
North Africa												
Algeria	22	22	-	-	-	-	-	-	-	-	22	22
Egypt	6	231	-	-	-	25	-	23	-	-	6	279
Ethiopia			-	-	-	-	-	-	-	-	-	-
Libya	9	57	-	-	-	-	-	-	-	-	9	57
Morocco			-	-	-	-	-	-	-	-	-	-
Nigeria			-	-	-	-	-	-	-	-	-	-
Sudan			-	-	-	-	-	-	-	-	-	-
Tunisia	6	19	-	-	-	-	6	6	-	-	12	25
North Africa - Total	43	329	-	-	-	25	6	29	0	-	49	383
North Africa - %	0.50%	0.4%	0.0%	0.0%	0.0%	0.2%	2.2%	3.7%	0.0%	0.0%	0.4%	0.37%
Middle East												
Bahrain	0	28	-	-		2	-	1	-	-	-	31
Iraq	505	3,912	-	-	95	1,028	25	130	-	-	625	5,069
Jordan	0	285	50	220		19	-	-	-	-	50	524
Kuwait	56	382	-	-	56	207	-	3	-	-	112	591

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 9											Crop Year: 2013	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Lebanon	164	977	-	-	158	858	21	53	-	-	343	1,888
Oman	0	-	-	-	-	-	-	-	-	-	-	-
Qatar	24	191	-	1	17	64	3	20	-	3	44	279
Saudi Arabia	195	1,034	-	-	39	148	-	-	-	-	234	1,182
Syria	19	115	-	-	67	103	-	-	-	-	86	218
Yemen	0	-	-	-	-	-	-	-	0	-	-	-
Middle East - Total	963	6,924	50	221	432	2,429	49	207	0	3	1,494	9,783
Middle East - %	11.16%	19.8%	3.0%	4.4%	25.2%	48.5%	18.3%	28.1%	0.0%	2.8%	12.2%	9.40%
Re-Export Markets												
Turkey	691	6,699	23	237	422	2,341	23	75	-	50	1,159	9,402
UAE	1220	10,890	48	111	451	2,601	80	400	-	27	1,799	14,029
REM - Total	1911	17,589	71	348	873	4,942	103	475	0	77	2,958	23,431
REM - %	22.2%	22.6%	4.3%	2.5%	51.0%	48.1%	38.4%	25.2%	0.0%	72.7%	24.2%	22.5%
Indian Subcontinent												
Afghanistan	312	1,449	-	10	3	3	-	-	-	-	315	1,462
Bangladesh	-	1	-	-	4	30	-	-	-	-	4	31
India	502	2,308	-	-	240	1,728	10	92	-	-	752	4,128
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	85	1,921	-	-	-	74	-	10	-	-	85	2,005
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	899	5,680	-	10	247	1,834	10	102	0	-	1,156	7,626
Indian Subcontinent - %	10.42%	7.3%	0.0%	0.1%	14.4%	17.8%	3.7%	9.4%	0.0%	0.0%	9.4%	7.33%
Far East												
China	0	218	-	49	-	-	3	9	-	-	3	276

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 9

Crop Year: 2013

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Hong Kong	2101	18,718	1,274	10,118	-	-	1	10	-	-	3,376	28,845
Indonesia	0	-	-	-	-	-	-	-	-	-	-	-
Japan	0	-	-	-	5	46	4	21	-	3	9	70
Korea	0	-	-	-	-	-	3	15	-	-	3	15
Macao	0	-	-	-	-	-	-	-	-	-	-	-
Malaysia	4	165	-	-	-	2	-	1	-	-	4	168
Philippines	0	-	-	-	-	-	-	-	-	-	-	-
Singapore	19	137	-	-	5	27	-	-	-	-	24	164
Taiwan	25	846	-	-	-	7	-	5	-	-	25	858
Thailand	0	54	-	-	-	-	-	-	-	-	-	54
Vietnam	475	5,375	201	2,960	-	-	-	-	-	-	676	8,335
Far East - Total	2624	25,512	1,475	13,127	10	82	11	61	0	3	4,120	38,785
Far East - %	30.42%	63.5%	89.9%	184.3%	0.6%	0.8%	4.1%	7.2%	0.0%	2.8%	33.6%	37.26%
North America												
Canada	10	173	-	-	43	79	1	2	-	-	54	254
Mexico	0	73	-	-	-	-	-	-	-	-	-	73
USA	0	-	-	-	-	-	-	-	-	-	-	-
North America - Total	10	246	-	-	43	79	1	2	0	-	54	327
North America - %	0.12%	0.3%	0.0%	0.0%	2.5%	0.8%	0.4%	0.4%	0.0%	0.0%	0.4%	0.31%
Other												
Argentina	0	-	-	-	-	-	-	-	-	-	-	-
Australia	0	47	-	-	10	55	-	-	-	-	10	102
Brazil	0	-	-	-	-	17	-	-	-	-	-	17
Chile	0	7	-	-	-	-	-	-	-	-	-	7
Colombia	0	-	-	-	-	-	-	-	-	-	-	-

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 9

Crop Year: 2013

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD		YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Dominican Republic	0	10	-	-	-	-	-	-	-	-	-	10
Ecuador	0	-	-	-	-	-	-	-	-	-	-	-
Kenya	0	-	-	-	-	-	-	-	-	-	-	-
Liberia	0	130	-	-	13	37	-	2	-	-	13	169
Mozambique	0	-	-	-	-	-	-	-	-	-	-	-
New Zealand	0	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	0	-	-	-	-	-	-	-	-	-	-	-
Other_1	0	-	-	-	-	-	-	-	-	-	-	-
Other_2	0	-	-	-	-	-	-	-	-	-	-	-
Other_3	0	-	-	-	-	-	-	-	-	-	-	-
Other_4	0	-	-	-	-	-	-	-	-	-	-	-
Panama	0	-	-	-	-	-	-	-	-	-	-	-
Paraguay	0	-	-	-	-	-	-	-	-	-	-	-
Senegal	0	-	-	-	-	-	-	-	-	-	-	-
South Africa	0	10	-	-	-	1	-	-	-	-	-	11
Tanzania	0	-	-	-	-	-	-	-	-	-	-	-
Uruguay	0	-	-	-	-	-	-	-	-	-	-	-
Venezuela	0	-	-	-	-	-	-	-	-	-	-	-
Zambia	0	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	0	-	-	-	-	-	-	-	-	-	-	-
Other - Total	0	204	-	-	23	110	-	2	-	-	23	316
Other - %	0.0%	0.3%	0.0%	0.0%	1.3%	1.1%	0.0%	0.1%	0.0%	0.0%	0.2%	0.3%
Total Iranian Export	8,626	77,836	1,640	13,993	1,712	10,281	268	1,884	0	106	12,246	104,099

Compiled by: IPA based on IRI Customs Administration raw data