

YTD Inventory / Shipment Report in Tons	
Crop Month: 7 Crop Year: 2013	
Carry in from previous year	16,000
Total Production	170,000
Gross Inventory	186,000
Domestic Consumption	25,000
Adjustment/ losses, Domestic	12,750
Export Shipments	79,963
Adjustment/ losses, Export	11,200
Total Consumption	128,913
Ending Inventory	57,087
Note: Adjustments/Losses related to exported weight of kernels/green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Crop Month: 7 Crop Year: 2013		
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Crop Month: 7 Crop Year: 2013		
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly and YTD Export Shipments Compared to Last 4 Years in Tons		
Crop Month: 7 Crop Year: 2013		
Crop Year	Monthly	YTD
2013	4,160	79,963
2012	1,001	100,047
2011	3,140	88,648
2010	3,708	113,822

Source: IRI Customs Administration

Monthly Exchange Rate		
Crop Month: 7 Crop Year: 2013		
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: Central Bank of the I.R. of Iran