

## National Pistachio Crop Estimate

Region/Province	Bearing Area	2013 Crop	2014 Crop	2015 Crop	2016 Crop	* 2017 Crop	** 2018 Crop
	Hectares	Tons	Tons	Tons	Tons	Tons	Tons
<i>Rafsanjan &amp; Anar</i>	90,000	38,000	80,000	50,000	38,000	70,000	4,000
<i>Kerman (County)</i>	35,000	16,500	12,000	15,000	16,000	19,000	1,500
<i>Sirjan</i>	35,000	20,000	31,000	20,000	13,000	28,000	2,500
<i>Zarand</i>	23,000	14,000	9,000	12,000	14,000	20,000	500
<i>Shahr-e-Babak</i>	8,000	7,000	6,500	8,000	6,000	4,500	500
<i>Ravar</i>	5,000	4,500	5,000	5,000	2,000	4,000	500
<i>Rayen</i>	2,000	1,000	1,000	1,500	1,000	1,000	500
<i>Others</i>	2,000	1,000	1,000	500	1,000	1,500	500
<b>Kerman Total</b>	<b>200,000</b>	<b>102,000</b>	<b>145,500</b>	<b>112,000</b>	<b>91,000</b>	<b>148,000</b>	<b>10,500</b>
Khorasan-e-Razavi	30,000	20,500	35,000	35,000	25,000	25,000	17,000
Yazd	25,000	20,000	11,000	24,000	7,000	12,000	2,500
Fars	12,000	7,500	9,000	8,000	6,000	7,500	2,500
Semnan	10,000	2,000	4,000	4,000	1,500	3,000	2,000
Khorasan-e-Jonubi	7,000	4,000	11,000	10,000	7,500	10,000	4,500
Markazi	4,000	2,000	3,000	2,500	3,000	4,000	4,000
Sistan-o-Baluchestan	3,500	2,000	2,000	2,000	2,000	3,000	500
Qazvin	2,000	2,000	1,000	2,000	1,000	2,500	2,250
Qom	2,000	1,500	2,000	2,000	2,500	3,000	2,000
Esfahan	2,000	2,000	500	2,000	1,000	1,500	500
Tehran	1,500	2,000	4,000	5,000	4,000	5,000	2,250
Others	1,000	2,500	2,000	1,500	1,500	500	1,500
<b>Subtotal Iran</b>	<b>300,000</b>	<b>170,000</b>	<b>230,000</b>	<b>210,000</b>	<b>153,000</b>	<b>225,000</b>	<b>52,000</b>

Note: The tonnage figures in the table do not include the pistachio production which is consumed fresh in-hull as fruit.

\* Post-harvest Estimate, November 2017

\*\* Post-harvest Estimate, November 2018

Source: Iran Pistachio Association

Complete Monthly and YTD Export Shipments Compared to Last 4 Years in Tons													
Marketing Month: 2												Crop: 2018	
Crop	Month	1	2	3	4	5	6	7	8	9	10	11	12
	2018	Monthly	3,540	<b>4,671</b>									
YTD		3,540	<b>8,211</b>										
2017	Monthly	18,611	31,365	25,158	13,282	10,120	10,866	3,628	5,818	4,384	5,586	4,216	3,946
	YTD	18,611	49,977	75,132	88,415	98,535	109,403	113,031	118,856	123,241	128,827	133,043	136,989
2016	Monthly	21,742	26,054	18,134	10,757	9,500	11,123	2,817	6,129	4,882	2,768	2,329	2,089
	YTD	21,742	47,791	65,918	76,650	86,150	97,273	100,090	106,218	111,100	113,869	116,198	118,287
2015	Monthly	20,578	18,455	21,887	14,126	11,549	11,510	3,754	8,865	9,876	6,126	6,105	6,224
	YTD	20,578	39,032	60,919	75,046	86,595	98,105	101,859	110,724	120,600	126,726	132,831	139,055
2014	Monthly	32,023	32,255	24,218	18,875	14,798	9,020	2,090	7,975	7,062	5,480	4,445	5,460
	YTD	32,023	64,282	88,500	107,375	122,163	131,183	133,274	141,238	148,299	153,771	158,219	163,680
2013	Monthly	11,385	17,479	12,974	8,930	11,383	13,643	4,160	11,890	12,246	8,629	3,095	4,237
	YTD	11,385	28,864	41,838	50,768	62,151	75,794	79,954	91,844	104,090	112,719	115,814	120,061
2012	Monthly	27,063	26,224	13,034	14,080	11,216	7,428	1,001	4,506	5,861	3,204	7,054	6,518
	YTD	27,063	53,287	66,322	80,402	91,618	99,046	100,047	104,554	110,414	113,618	120,671	127,188

Source: IRI Customs Administration

Complete Monthly and YTD Export Shipments - Product Breakdown in Tons													
Marketing Month: 2												Crop: 2018	
Product	Month	1	2	3	4	5	6	7	8	9	10	11	12
	Open In-Shell	Monthly	3,497	<b>3,761</b>									
YTD		3,497	<b>7,258</b>										
Closed Shell	Monthly	43	<b>216</b>										
	YTD	43	<b>259</b>										
Kernel	Monthly	-	<b>357</b>										
	YTD	-	<b>357</b>										
GPPK & Split Kernel	Monthly	-	<b>153</b>										
	YTD	-	<b>153</b>										
Others	Monthly	-	<b>184</b>										
	YTD	-	<b>184</b>										
Total	Monthly	3,540	<b>4,671</b>										
	YTD	3,540	<b>8,211</b>										

**Complete Monthly and YTD Export Shipments - Destination Breakdown in Tons**

**Marketing Month: 2**

**Crop: 2018**

Month		1	2	3	4	5	6	7	8	9	10	11	12
Destination													
Indian Subcontinent	Monthly	1,159	<b>1,065</b>										
	YTD	1,159	<b>2,224</b>										
Far East	Monthly	848	<b>1,250</b>										
	YTD	848	<b>2,098</b>										
CIS	Monthly	462	<b>839</b>										
	YTD	462	<b>1,301</b>										
Re-Export Markets	Monthly	407	<b>416</b>										
	YTD	407	<b>823</b>										
Middle East	Monthly	398	<b>507</b>										
	YTD	398	<b>905</b>										
Other Europe	Monthly	141	<b>130</b>										
	YTD	141	<b>270</b>										
EU-15	Monthly	122	<b>360</b>										
	YTD	122	<b>483</b>										
Others	Monthly	2	<b>21</b>										
	YTD	2	<b>24</b>										
North America	Monthly	-	<b>58</b>										
	YTD	-	<b>58</b>										
North Africa	Monthly	-	<b>25</b>										
	YTD	-	<b>25</b>										
Total	Monthly	3,540	<b>4,671</b>										
	YTD	3,540	<b>8,211</b>										

Compiled by: IPA based on IRI Customs Administration raw data

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 2**

**Crop: 2018**

Country \ Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
<b>EU15</b>													
Austria	-	-											
Belgium	-	-											
Denmark	-	-											
Finland	-	-											
France	0	22											
Germany	76	208											
Greece	-	20											
Ireland	-	-											
Italy	46	75											
Luxembourg	-	-											
Netherlands	-	14											
Portugal	-	-											
Spain	-	22											
Sweden	-	-											
UK	-	-											
EEC	-	-											
<b>EU15 - Total</b>	<b>122</b>	<b>360</b>											
<b>EU15 - %</b>	<b>3%</b>	<b>7.7%</b>											

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 2**

**Crop: 2018**

Country \ Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
<b>Other Europe</b>													
Albania	-	-											
Belarus	-	-											
Bosnia	-	-											
Bulgaria	-	14											
Croatia	-	-											
Cyprus	-	-											
Czech Republic	-	0											
Estonia	-	-											
Hungry	-	-											
Iceland	-	-											
Kosovo	-	-											
Latvia	-	-											
Lithuania	20	-											
Macedonia	2	2											
Malta	-	-											
Moldova	-	-											
Montenegro	-	-											
Norway	-	-											
Poland	24	24											
Romania	-	-											
Serbia	-	-											
Slovakia	88	88											
Slovenia	-	-											
Switzerland	-	2											
Ukraine	7	-											
<b>Other Europe - Total</b>	<b>141</b>	<b>130</b>											
<b>Other Europe - %</b>	<b>4%</b>	<b>2.8%</b>											

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 2**

**Crop: 2018**

<b>Country</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>Total</b>
<b>CIS</b>													
Armenia	90	133											
Azerbaijan	-	4											
Georgia	-	-											
Kazakhstan	143	212											
Kyrgyzstan	69	69											
Russia	137	301											
Tajikistan	-	-											
Turkmenistan	-	-											
Uzbekistan	24	120											
<b>CIS - Total</b>	<b>462</b>	<b>839</b>											
<b>CIS - %</b>	<b>13%</b>	<b>18.0%</b>											
<b>North Africa</b>													
Algeria	-	-											
Egypt	-	-											
Ethiopia	-	-											
Libya	-	25											
Morocco	-	-											
Nigeria	-	-											
Sudan	-	-											
Tunisia	-	-											
<b>North Africa - Total</b>	<b>-</b>	<b>25</b>											
<b>North Africa - %</b>	<b>0%</b>	<b>0.5%</b>											

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 2**

**Crop: 2018**

Country \ Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
<b>Middle East</b>													
Bahrain	0	-											
Iraq	268	309											
Jordan	24	25											
Kuwait	75	76											
Lebanon	-	54											
Oman	-	-											
Qatar	32	20											
Saudi Arabia	-	-											
Syria	-	24											
Yemen	-	-											
<b>Middle East - Total</b>	<b>398</b>	<b>507</b>											
<b>Middle East - %</b>	<b>11%</b>	<b>10.9%</b>											
<b>Re-Export Markets</b>													
Turkey	-	126											
UAE	407	291											
<b>REM - Total</b>	<b>407</b>	<b>416</b>											
<b>REM - %</b>	<b>11%</b>	<b>8.9%</b>											
<b>Indian Subcontinent</b>													
Afghanistan	1	53											
Bangladesh	-	11											
India	240	194											
Nepal	-	-											
Pakistan	919	806											
Sri Lanka	-	-											
<b>Indian Subcontinent - Total</b>	<b>1,159</b>	<b>1,065</b>											
<b>Indian Subcontinent - %</b>	<b>33%</b>	<b>22.8%</b>											

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 2**

**Crop: 2018**

Month Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
<b>Far East</b>													
China	344	751											
Hong Kong	450	231											
Indonesia	-	-											
Japan	-	11											
Korea	-	-											
Macao	-	-											
Malaysia	2	17											
Philippines	-	-											
Singapore	34	63											
Taiwan	18	174											
Thailand	-	3											
Vietnam	-	-											
<b>Far East - Total</b>	<b>848</b>	<b>1,250</b>											
<b>Far East - %</b>	<b>24%</b>	<b>26.8%</b>											
<b>North America</b>													
Canada	-	58											
Mexico	-	-											
USA	-	-											
<b>North America - Total</b>	<b>-</b>	<b>58</b>											
<b>North America - %</b>	<b>0%</b>	<b>1.3%</b>											



**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 2**

**Crop: 2018**

Country \ Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
<b>Other</b>													
Argentina	-	-											
Australia	2	21											
Brazil	-	-											
Chile	-	-											
Colombia	-	-											
Dominican Republic	-	-											
Ecuador	-	-											
Kenya	-	-											
Liberia	-	-											
Mozambique	-	-											
New Zealand	-	-											
Nicaragua	-	-											
Other_1	-	-											
Other_2	-	-											
Other_3	-	-											
Other_4	-	-											
Panama	-	-											
Paraguay	-	-											
Senegal	-	-											
South Africa	-	-											
Tanzania	-	-											
Uruguay	-	-											
Venezuela	-	-											
Zambia	-	-											
Zimbabwe	-	-											
<b>Other - Total</b>	<b>2</b>	<b>21</b>											
<b>Other - %</b>	<b>0%</b>	<b>0.5%</b>											
<b>Total Iranian Export</b>	<b>3,540</b>	<b>4,671</b>											

Compiled by: IPA based on IRI Customs Administration raw data