

YTD Inventory / Shipment Report In-Shell Basis Crop: 2017	
9th Marketing Month	YTD
Carry in from previous year	3,000
Total Production	225,000
Gross Inventory	228,000
Domestic Consumption	39,000
Export Shipments	123,000
Adjustment/losses, Export	18,000
Total Consumption	180,000
Ending Inventory	48,000
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years In-Shell Basis			
Marketing Month: 9			
Crop	Monthly	YTD	
2017	4,384	123,241	
2016	4,882	111,100	
2015	9,876	120,600	
2014	7,062	148,299	

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month: 9		Crop: 2017
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month: 9		Crop: 2017
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 9		Crop: 2017
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: <http://www.sanarate.ir/>

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 9

Crop: 2017

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	94	32,723	25	13,014	17	231	2	71	-	70	138	46,108
EU15	719	13,863	-	145	187	2,585	93	1,235	-	77	999	17,905
Indian Subcontinent	533	11,024	-	13	117	2,722	-	0	55	1,647	705	15,407
Middle East	775	8,924	-	50	199	4,399	8	70	1	393	982	13,836
Re-Export Markets	541	8,942	-	568	90	2,914	15	74	10	589	655	13,087
CIS	619	11,294	-	44	5	714	-	28	-	507	624	12,587
Other Europe	166	2,222	-	61	27	153	-	1	-	62	193	2,499
North America	33	700	-	-	2	207	-	0	-	-	36	907
Other	52	365	-	-	-	155	-	8	-	11	52	539
North Africa	-	299	-	25	-	37	-	-	-	5	-	366
Total	3,532	90,357	25	13,918	644	14,117	117	1,487	66	3,361	4,384	123,241

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	191	-	-	-	69	-	-	-	-	-	260
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	10	-	-	-	73	16	123	-	-	16	206
Germany	392	8,671	-	24	145	1,339	65	1,066	-	69	603	11,169
Greece	42	1,014	-	-	-	18	-	-	-	-	42	1,032
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	25	993	-	121	42	1,014	-	22	-	6	67	2,155
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	386	-	-	-	35	-	1	-	-	-	421
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	260	2,597	-	-	-	37	12	24	-	-	272	2,658
Sweden	-	0	-	-	-	-	-	-	-	0	-	1
UK	-	0	-	-	-	1	-	-	-	2	-	3
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	719	13,863	-	145	187	2,585	93	1,235	-	77	999	17,905
EU15 - %	20%	15%	0%	1%	29%	18%	80%	83%	0%	2%	23%	15%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	20	-	-	-	-	-	-	-	-	-	20
Belarus	20	51	-	-	-	-	-	-	-	10	20	61
Bosnia	-	12	-	-	-	-	-	-	-	-	-	12
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	12	-	-	-	-	-	-	-	-	-	12
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	0	-	-	-	-	-	-	-	-	-	0
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	21	-	-	-	-	-	-	-	-	-	21
Lithuania	-	350	-	13	-	-	-	-	-	-	-	363
Macedonia	-	37	-	-	-	-	-	-	-	12	-	49
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	-	-	-	0	-	-	-	-	-	0
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	48	502	-	-	-	-	-	-	-	3	48	505
Romania	-	87	-	-	-	2	-	-	-	-	-	88
Serbia	-	55	-	-	-	-	-	-	-	-	-	55
Slovakia	22	680	-	48	23	133	-	-	-	-	45	861
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	-	5	-	-	-	11	-	1	-	1	-	18
Ukraine	76	390	-	-	4	7	-	-	-	36	80	434
Other Europe - Total	166	2,222	-	61	27	153	-	1	-	62	193	2,499
Other Europe - %	5%	2%	0%	0%	4%	1%	0%	0%	0%	2%	4%	2%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	45	1,126	-	-	-	12	-	-	-	22	45	1,160
Azerbaijan	-	164	-	-	5	599	-	20	-	39	5	823
Georgia	81	248	-	24	-	35	-	-	-	-	81	307
Kazakhstan	116	4,857	-	20	-	45	-	-	-	252	116	5,174
Kyrgyzstan	13	664	-	-	-	2	-	-	-	107	13	773
Russia	316	3,564	-	-	-	21	-	8	-	-	316	3,593
Tajikistan	24	128	-	-	-	-	-	-	-	40	24	168
Turkmenistan	-	28	-	-	-	-	-	-	-	2	-	30
Uzbekistan	24	515	-	-	-	-	-	-	-	44	24	559
CIS - Total	619	11,294	-	44	5	714	-	28	-	507	624	12,587
CIS - %	18%	12%	0%	0%	1%	5%	0%	2%	0%	15%	14%	10%
North Africa												
Algeria	-	16	-	-	-	-	-	-	-	-	-	16
Egypt	-	89	-	25	-	-	-	-	-	-	-	114
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	90	-	-	-	27	-	-	-	5	-	122
Morocco	-	29	-	-	-	-	-	-	-	-	-	29
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	75	-	-	-	10	-	-	-	-	-	85
North Africa - Total	-	299	-	25	-	37	-	-	-	5	-	366
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	12	65	-	-	-	5	-	2	-	0	12	72
Iraq	557	4,457	-	-	68	1,611	-	-	-	118	625	6,186
Jordan	22	1,080	-	50	23	715	-	-	-	-	45	1,845
Kuwait	92	1,134	-	-	23	320	-	15	-	27	115	1,497
Lebanon	41	1,366	-	-	84	1,301	-	-	-	219	124	2,887
Oman	0	26	-	-	-	0	0	0	-	-	0	26
Qatar	51	545	-	-	2	111	8	52	1	13	61	721
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	250	-	-	-	336	-	-	-	16	-	602
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	775	8,924	-	50	199	4,399	8	70	1	393	982	13,836
Middle East - %	22%	10%	0%	0%	31%	31%	7%	5%	1%	12%	22%	11%
Re-Export Markets												
Turkey	-	2,041	-	568	7	988	-	2	10	566	17	4,165
UAE	541	6,901	-	-	83	1,927	15	73	-	22	638	8,922
REM - Total	541	8,942	-	568	90	2,914	15	74	10	589	655	13,087
REM - %	15%	10%	0%	4%	14%	21%	12%	5%	15%	18%	15%	11%
Indian Subcontinent												
Afghanistan	34	344	-	-	-	16	-	0	55	998	89	1,359
Bangladesh	-	-	-	-	-	83	-	-	-	11	-	94
India	261	5,080	-	13	89	2,331	-	-	-	-	351	7,424
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	237	5,600	-	-	28	291	-	-	-	638	265	6,530
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	533	11,024	-	13	117	2,722	-	0	55	1,647	705	15,407
Indian Subcontinent - %	15%	12%	0%	0%	18%	19%	0%	0%	83%	49%	16%	13%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	-	61	-	125	0	10	1	8	-	4	1	208
Hong Kong	13	14,390	-	4,098	-	22	1	25	-	1	13	18,537
Indonesia	-	3	-	-	-	3	-	-	-	-	-	6
Japan	19	87	-	-	12	134	-	25	-	-	31	246
Korea	-	0	-	-	-	3	-	11	-	-	-	14
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	21	133	-	-	-	8	-	-	-	12	21	153
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	34	280	-	-	2	36	-	-	-	-	36	317
Taiwan	-	1,378	-	13	-	2	-	3	-	-	-	1,395
Thailand	8	40	-	-	3	13	-	-	-	1	10	54
Vietnam	-	16,352	25	8,778	-	-	-	-	-	51	25	25,180
Far East - Total	94	32,723	25	13,014	17	231	2	71	-	70	138	46,108
Far East - %	3%	36%	100%	94%	3%	2%	1%	5%	0%	2%	3%	37%
North America												
Canada	33	550	-	-	2	202	-	-	-	-	36	752
Mexico	-	150	-	-	-	-	-	-	-	-	-	150
USA	-	-	-	-	-	5	-	0	-	-	-	5
North America - Total	33	700	-	-	2	207	-	0	-	-	36	907
North America - %	1%	1%	0%	0%	0%	1%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	6	138	-	-	-	70	-	2	-	1	6	211
Brazil	-	112	-	-	-	34	-	-	-	10	-	156
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	3	-	-	-	2	-	-	-	-	-	5
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	2	-	-	-	-	-	-	-	-	-	2
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	46	101	-	-	-	45	-	-	-	-	46	146
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	8	-	-	-	4	-	6	-	-	-	18
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	52	365	-	-	-	155	-	8	-	11	52	539
Other - %	1%	0%	0%	0%	0%	1%	0%	1%	0%	0%	1%	0%
Total Iranian Export	3,532	90,357	25	13,918	644	14,117	117	1,487	66	3,361	4,384	123,241

Compiled by: IPA based on IRI Customs Administration raw data