

YTD Inventory / Shipment Report In-Shell Basis Crop: 2017	
7th Marketing Month	YTD
Carry in from previous year	3,000
Total Production	225,000
Gross Inventory	228,000
Domestic Consumption	35,000
Export Shipments	113,000
Adjustment/losses, Export	16,000
Total Consumption	164,000
Ending Inventory	64,000
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years In-Shell Basis		
Marketing Month: 7		
Crop	Monthly	YTD
2017	3,628	113,031
2016	2,817	100,090
2015	3,754	101,859
2014	2,090	133,275

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month: 7		Crop: 2017
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month: 7		Crop: 2017
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 7		Crop: 2017
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: <http://www.sanarate.ir/>

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 7

Crop: 2017

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	224	32,486	344	12,940	15	205	-	64	12	70	595	45,765
EU15	444	12,135	10	145	92	2,238	27	1,097	6	55	578	15,669
Indian Subcontinent	392	9,762	-	13	179	2,439	-	0	-	1,440	570	13,653
Middle East	266	7,356	-	50	249	3,666	7	52	-	388	522	11,512
Re-Export Markets	315	7,796	24	568	83	2,581	0	59	94	497	516	11,501
CIS	454	10,002	24	44	18	573	-	28	-	507	496	11,153
Other Europe	213	1,893	-	61	25	125	-	1	12	62	250	2,143
North America	63	667	-	-	1	204	-	0	-	-	64	871
Other	30	300	-	-	5	145	-	8	-	11	35	464
North Africa	-	245	-	25	-	23	-	-	-	5	-	298
Total	2,401	82,641	402	13,844	667	12,200	34	1,310	124	3,035	3,628	113,031

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	179	-	-	12	69	-	-	-	-	12	248
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	10	-	-	-	53	4	86	-	-	4	149
Germany	275	7,765	-	24	58	1,100	23	977	-	47	356	9,913
Greece	-	899	-	-	-	18	-	-	-	-	-	917
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	924	10	121	22	926	-	22	6	6	38	1,998
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	24	386	-	-	-	35	-	1	-	-	24	421
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	145	1,971	-	-	-	37	-	12	-	-	145	2,020
Sweden	-	0	-	-	-	-	-	-	-	0	-	1
UK	-	0	-	-	-	1	-	-	-	2	-	3
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	444	12,135	10	145	92	2,238	27	1,097	6	55	578	15,669
EU15 - %	18%	15%	2%	1%	14%	18%	79%	84%	5%	2%	16%	14%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	20	-	-	-	-	-	-	-	-	-	20
Belarus	-	31	-	-	-	-	-	-	-	10	-	41
Bosnia	-	12	-	-	-	-	-	-	-	-	-	12
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	12	-	-	-	-	-	-	-	-	-	12
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	0	-	-	-	-	-	-	-	-	-	0
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	21	-	-	-	-	-	-	-	-	-	21
Lithuania	22	305	-	13	-	-	-	-	-	-	22	318
Macedonia	6	37	-	-	-	-	-	-	12	12	18	49
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	-	-	-	0	-	-	-	-	-	0
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	54	433	-	-	-	-	-	-	-	3	54	436
Romania	22	87	-	-	-	2	-	-	-	-	22	88
Serbia	-	33	-	-	-	-	-	-	-	-	-	33
Slovakia	44	638	-	48	23	111	-	-	-	-	67	797
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	3	5	-	-	3	10	-	1	-	1	6	18
Ukraine	62	260	-	-	-	3	-	-	-	36	62	299
Other Europe - Total	213	1,893	-	61	25	125	-	1	12	62	250	2,143
Other Europe - %	9%	2%	0%	0%	4%	1%	0%	0%	10%	2%	7%	2%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	23	992	-	-	-	12	-	-	-	22	23	1,026
Azerbaijan	-	164	-	-	-	482	-	20	-	39	-	706
Georgia	65	87	24	24	15	15	-	-	-	-	104	126
Kazakhstan	247	4,587	-	20	3	40	-	-	-	252	250	4,899
Kyrgyzstan	4	649	-	-	-	2	-	-	-	107	4	758
Russia	60	2,948	-	-	-	21	-	8	-	-	60	2,977
Tajikistan	32	56	-	-	-	-	-	-	-	40	32	96
Turkmenistan	-	28	-	-	-	-	-	-	-	2	-	30
Uzbekistan	24	491	-	-	-	-	-	-	-	44	24	535
CIS - Total	454	10,002	24	44	18	573	-	28	-	507	496	11,153
CIS - %	19%	12%	6%	0%	3%	5%	0%	2%	0%	17%	14%	10%
North Africa												
Algeria	-	16	-	-	-	-	-	-	-	-	-	16
Egypt	-	89	-	25	-	-	-	-	-	-	-	114
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	65	-	-	-	13	-	-	-	5	-	83
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	75	-	-	-	10	-	-	-	-	-	85
North Africa - Total	-	245	-	25	-	23	-	-	-	5	-	298
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	7	41	-	-	5	5	-	2	-	0	12	48
Iraq	191	3,419	-	-	46	1,334	-	-	-	113	237	4,866
Jordan	50	1,010	-	50	48	645	-	-	-	-	98	1,705
Kuwait	5	966	-	-	21	284	-	15	-	27	26	1,292
Lebanon	5	1,238	-	-	112	1,002	-	-	-	219	117	2,458
Oman	-	26	-	-	-	0	-	0	-	-	-	26
Qatar	8	415	-	-	16	75	7	35	-	13	31	537
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	242	-	-	-	321	-	-	-	16	-	580
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	266	7,356	-	50	249	3,666	7	52	-	388	522	11,512
Middle East - %	11%	9%	0%	0%	37%	30%	20%	4%	0%	13%	14%	10%
Re-Export Markets												
Turkey	111	2,041	24	568	7	956	0	2	94	474	237	4,041
UAE	204	5,755	-	-	76	1,626	-	58	-	22	280	7,461
REM - Total	315	7,796	24	568	83	2,581	0	59	94	497	516	11,501
REM - %	13%	9%	6%	4%	12%	21%	1%	5%	76%	16%	14%	10%
Indian Subcontinent												
Afghanistan	6	249	-	-	-	16	-	0	-	802	6	1,067
Bangladesh	-	-	-	-	-	72	-	-	-	-	-	72
India	295	4,338	-	13	131	2,101	-	-	-	-	426	6,452
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	90	5,175	-	-	48	249	-	-	-	638	138	6,062
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	392	9,762	-	13	179	2,439	-	0	-	1,440	570	13,653
Indian Subcontinent - %	16%	12%	0%	0%	27%	20%	0%	0%	0%	47%	16%	12%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	-	61	-	125	-	5	-	7	-	4	-	201
Hong Kong	-	14,365	44	4,074	-	20	-	23	-	1	44	18,484
Indonesia	-	3	-	-	-	3	-	-	-	-	-	6
Japan	-	56	-	-	13	122	-	21	-	-	13	199
Korea	-	-	-	-	-	3	-	11	-	-	-	14
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	86	-	-	1	8	-	-	12	12	13	106
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	11	235	-	-	1	34	-	-	-	-	12	270
Taiwan	13	1,378	-	13	-	2	-	3	-	-	13	1,395
Thailand	-	26	-	-	-	8	-	-	-	1	-	35
Vietnam	200	16,277	300	8,728	-	-	-	-	-	51	500	25,055
Far East - Total	224	32,486	344	12,940	15	205	-	64	12	70	595	45,765
Far East - %	9%	39%	86%	93%	2%	2%	0%	5%	10%	2%	16%	40%
North America												
Canada	13	517	-	-	1	200	-	-	-	-	14	716
Mexico	50	150	-	-	-	-	-	-	-	-	50	150
USA	-	-	-	-	0	5	-	0	-	-	0	5
North America - Total	63	667	-	-	1	204	-	0	-	-	64	871
North America - %	3%	1%	0%	0%	0%	2%	0%	0%	0%	0%	2%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 7											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	30	126	-	-	5	61	-	2	-	1	35	189
Brazil	-	108	-	-	-	34	-	-	-	10	-	152
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	3	-	-	-	2	-	-	-	-	-	5
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	2	-	-	-	-	-	-	-	-	-	2
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	53	-	-	-	45	-	-	-	-	-	98
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	8	-	-	-	4	-	6	-	-	-	18
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	30	300	-	-	5	145	-	8	-	11	35	464
Other - %	1%	0%	0%	0%	1%	1%	0%	1%	0%	0%	1%	0%
Total Iranian Export	2,401	82,641	402	13,844	667	12,200	34	1,310	124	3,035	3,628	113,031

Compiled by: IPA based on IRI Customs Administration raw data