

## National Pistachio Crop Estimate

Region/Province	Bearing Area	2013 Crop	2014 Crop	2015 Crop	2016 Crop	* 2017 Crop	** 2018 Crop
	Hectares	Tons	Tons	Tons	Tons	Tons	Tons
<i>Rafsanjan &amp; Anar</i>	90,000	38,000	80,000	50,000	38,000	70,000	4,500
<i>Kerman (County)</i>	35,000	16,500	12,000	15,000	16,000	19,000	1,500
<i>Sirjan</i>	35,000	20,000	31,000	20,000	13,000	28,000	2,000
<i>Zarand</i>	23,000	14,000	9,000	12,000	14,000	20,000	500
<i>Shahr-e-Babak</i>	8,000	7,000	6,500	8,000	6,000	4,500	500
<i>Ravar</i>	5,000	4,500	5,000	5,000	2,000	4,000	1,000
<i>Rayen</i>	2,000	1,000	1,000	1,500	1,000	1,000	500
<i>Others</i>	2,000	1,000	1,000	500	1,000	1,500	500
<b>Kerman Total</b>	<b>200,000</b>	<b>102,000</b>	<b>145,500</b>	<b>112,000</b>	<b>91,000</b>	<b>148,000</b>	<b>11,000</b>
Khorasan-e-Razavi	30,000	20,500	35,000	35,000	25,000	25,000	19,000
Yazd	25,000	20,000	11,000	24,000	7,000	12,000	1,500
Fars	12,000	7,500	9,000	8,000	6,000	7,500	2,000
Semnan	10,000	2,000	4,000	4,000	1,500	3,000	1,000
Khorasan-e-Jonubi	7,000	4,000	11,000	10,000	7,500	10,000	6,500
Markazi	4,000	2,000	3,000	2,500	3,000	4,000	4,500
Sistan-o-Baluchestan	3,500	2,000	2,000	2,000	2,000	3,000	1,000
Qazvin	2,000	2,000	1,000	2,000	1,000	2,500	500
Qom	2,000	1,500	2,000	2,000	2,500	3,000	2,000
Esfahan	2,000	2,000	500	2,000	1,000	1,500	500
Tehran	1,500	2,000	4,000	5,000	4,000	5,000	4,000
Others	1,000	2,500	2,000	1,500	1,500	500	1,500
<b>Subtotal Iran</b>	<b>300,000</b>	<b>170,000</b>	<b>230,000</b>	<b>210,000</b>	<b>153,000</b>	<b>225,000</b>	<b>55,000</b>

Note: The tonnage figures in the table do not include the pistachio production which is consumed fresh in-hull as fruit.

\* Post-harvest Estimate, November 2017

\*\* Pre-harvest Forecast, July 2018

Source: Iran Pistachio Association

Complete Monthly and YTD Export Shipments Compared to Last 4 Years in Tons													
Marketing Month: 9													Crop: 2017
Crop	Month	1	2	3	4	5	6	7	8	9	10	11	12
	2017	Monthly	18,611	31,365	25,158	13,282	10,120	10,866	3,628	5,818	<b>4,384</b>		
YTD		18,611	49,977	75,132	88,415	98,535	109,403	113,031	118,856	<b>123,241</b>			
2016	Monthly	21,742	26,054	18,134	10,757	9,500	11,123	2,817	6,129	4,882	2,768	2,329	2,089
	YTD	21,742	47,791	65,918	76,650	86,150	97,273	100,090	106,218	111,100	113,869	116,198	118,287
2015	Monthly	20,578	18,455	21,887	14,126	11,549	11,510	3,754	8,865	9,876	6,126	6,105	6,224
	YTD	20,578	39,032	60,919	75,046	86,595	98,105	101,859	110,724	120,600	126,726	132,831	139,055
2014	Monthly	32,023	32,255	24,218	18,875	14,798	9,020	2,090	7,975	7,062	5,480	4,445	5,460
	YTD	32,023	64,282	88,500	107,375	122,163	131,183	133,274	141,238	148,299	153,771	158,219	163,680
2013	Monthly	11,385	17,479	12,974	8,930	11,383	13,643	4,160	11,890	12,246	8,629	3,095	4,237
	YTD	11,385	28,864	41,838	50,768	62,151	75,794	79,954	91,844	104,090	112,719	115,814	120,061
2012	Monthly	27,063	26,224	13,034	14,080	11,216	7,428	1,001	4,506	5,861	3,204	7,054	6,518
	YTD	27,063	53,287	66,322	80,402	91,618	99,046	100,047	104,554	110,414	113,618	120,671	127,188

Source: IRI Customs Administration

Complete Monthly and YTD Export Shipments - Product Breakdown in Tons													
Marketing Month: 9													Crop: 2017
Product	Month	1	2	3	4	5	6	7	8	9	10	11	12
	Open In-Shell	Monthly	14,076	21,701	19,302	9,926	7,479	7,755	2,401	4,176	<b>3,532</b>		
YTD		14,076	35,777	55,077	65,003	72,483	80,240	82,641	86,825	<b>90,357</b>			
Closed Shell	Monthly	2,592	6,586	2,470	507	608	680	402	49	<b>25</b>			
	YTD	2,592	9,178	11,648	12,155	12,763	13,443	13,844	13,893	<b>13,918</b>			
Kernel	Monthly	965	2,240	2,516	2,252	1,709	1,852	667	1,273	<b>644</b>			
	YTD	965	3,205	5,721	7,973	9,681	11,533	12,200	13,473	<b>14,117</b>			
GPPK & Split Kernel	Monthly	87	194	230	214	201	352	34	59	<b>117</b>			
	YTD	87	281	510	724	925	1,277	1,310	1,370	<b>1,487</b>			
Others	Monthly	892	643	640	384	123	227	124	261	<b>66</b>			
	YTD	892	1,536	2,176	2,560	2,683	2,910	3,035	3,296	<b>3,361</b>			
Total	Monthly	18,611	31,365	25,158	13,282	10,120	10,866	3,628	5,818	<b>4,384</b>			
	YTD	18,611	49,977	75,132	88,415	98,535	109,403	113,031	118,856	<b>123,241</b>			

**Complete Monthly and YTD Export Shipments - Destination Breakdown in Tons**

**Marketing Month: 9**

**Crop: 2017**

Month Destination		1	2	3	4	5	6	7	8	9	10	11	12
Far East	Monthly	10,828	18,014	11,344	2,501	1,277	1,206	595	206	<b>138</b>			
	YTD	10,828	28,842	40,186	42,687	43,963	45,169	45,765	45,970	<b>46,108</b>			
Indian Subcontinent	Monthly	2,612	3,240	2,819	2,216	1,050	1,146	570	1,049	<b>705</b>			
	YTD	2,612	5,852	8,671	10,887	11,937	13,083	13,653	14,702	<b>15,407</b>			
Middle East	Monthly	1,433	2,083	2,364	1,990	1,292	1,829	522	1,342	<b>982</b>			
	YTD	1,433	3,516	5,880	7,869	9,162	10,990	11,512	12,854	<b>13,836</b>			
EU-15	Monthly	1,303	3,100	2,862	2,726	2,450	2,650	578	1,237	<b>999</b>			
	YTD	1,303	4,403	7,265	9,991	12,441	15,091	15,669	16,906	<b>17,905</b>			
CIS	Monthly	1,195	2,174	2,521	1,564	1,601	1,603	496	809	<b>624</b>			
	YTD	1,195	3,369	5,888	7,451	9,052	10,657	11,153	11,963	<b>12,587</b>			
Re-Export Markets	Monthly	1,057	2,079	2,570	1,789	1,835	1,656	516	930	<b>655</b>			
	YTD	1,057	3,136	5,706	7,495	9,330	10,985	11,501	12,432	<b>13,087</b>			
Other Europe	Monthly	90	400	419	259	288	435	250	163	<b>193</b>			
	YTD	90	490	910	1,169	1,458	1,893	2,143	2,306	<b>2,499</b>			
North America	Monthly	38	163	117	118	207	164	64	0	<b>36</b>			
	YTD	38	201	318	436	644	808	871	871	<b>907</b>			
North Africa	Monthly	33	41	75	60	23	66	-	60	-			
	YTD	33	74	149	209	232	298	298	366	<b>366</b>			
Others	Monthly	22	72	67	59	96	113	35	22	<b>52</b>			
	YTD	22	94	160	220	316	428	464	486	<b>539</b>			
Total	Monthly	18,611	31,365	25,158	13,282	10,120	10,866	3,628	5,818	<b>4,384</b>			
	YTD	18,611	49,977	75,132	88,415	98,535	109,403	113,031	118,856	<b>123,241</b>			

Compiled by: IPA based on IRI Customs Administration raw data

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 9**

**Crop: 2017**

<b>Country \ Month</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>Total</b>
<b>EU15</b>													
Austria	-	-	-	-	-	-	-	-	-				
Belgium	48	12	24	67	12	73	12	12	-				
Denmark	-	-	-	-	-	-	-	-	-				
Finland	-	-	-	-	-	-	-	-	-				
France	-	37	5	51	21	31	4	41	16				
Germany	800	1,914	1,748	1,892	1,576	1,626	356	654	603				
Greece	84	290	87	113	94	248	-	74	42				
Ireland	-	-	-	-	-	-	-	-	-				
Italy	150	508	549	203	323	228	38	90	67				
Luxembourg	-	-	-	-	-	-	-	-	-				
Netherlands	-	72	298	-	15	12	24	-	-				
Portugal	-	-	-	-	-	-	-	-	-				
Spain	221	266	150	398	409	431	145	366	272				
Sweden	-	-	-	-	-	1	-	-	-				
UK	-	1	-	2	-	0	-	-	-				
EEC	-	-	-	-	-	-	-	-	-				
<b>EU15 - Total</b>	<b>1,303</b>	<b>3,100</b>	<b>2,862</b>	<b>2,726</b>	<b>2,450</b>	<b>2,650</b>	<b>578</b>	<b>1,237</b>	<b>999</b>				
<b>EU15 - %</b>	<b>7%</b>	<b>10%</b>	<b>11%</b>	<b>21%</b>	<b>24%</b>	<b>24%</b>	<b>16%</b>	<b>21.3%</b>	<b>22.8%</b>				

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 9**

**Crop: 2017**

<b>Country \ Month</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>Total</b>
<b>Other Europe</b>													
Albania	-	-	15	-	-	5	-	-	-				
Belarus	10	21	-	10	-	-	-	-	20				
Bosnia	-	-	11	1	-	-	-	-	-				
Bulgaria	-	-	-	-	-	-	-	-	-				
Croatia	-	-	-	-	-	12	-	-	-				
Cyprus	-	-	-	-	-	-	-	-	-				
Czech Republic	-	-	-	-	0	-	-	0	-				
Estonia	-	-	-	-	-	-	-	-	-				
Hungry	-	-	-	-	-	-	-	-	-				
Iceland	-	-	-	-	-	-	-	-	-				
Kosovo	-	-	-	-	-	-	-	-	-				
Latvia	-	13	8	-	-	-	-	-	-				
Lithuania	20	98	45	58	25	50	22	45	-				
Macedonia	-	8	9	-	8	6	18	-	-				
Malta	-	-	-	-	-	-	-	-	-				
Moldova	-	-	0	-	-	-	-	-	-				
Montenegro	-	-	-	-	-	-	-	-	-				
Norway	-	-	-	-	-	-	-	-	-				
Poland	22	91	90	67	45	67	54	21	48				
Romania	-	25	-	-	21	20	22	-	-				
Serbia	-	10	13	10	-	-	-	23	-				
Slovakia	23	67	158	89	154	240	67	20	45				
Slovenia	-	-	-	-	-	-	-	-	-				
Switzerland	-	5	0	2	4	0	6	1	-				
Ukraine	15	63	71	22	31	35	62	54	80				
<b>Other Europe - Total</b>	<b>90</b>	<b>400</b>	<b>419</b>	<b>259</b>	<b>288</b>	<b>435</b>	<b>250</b>	<b>163</b>	<b>193</b>				
<b>Other Europe - %</b>	<b>0%</b>	<b>1%</b>	<b>2%</b>	<b>2%</b>	<b>3%</b>	<b>4%</b>	<b>7%</b>	<b>2.8%</b>	<b>4.4%</b>				

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 9**

**Crop: 2017**

<b>Country \ Month</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>Total</b>
<b>CIS</b>													
Armenia	88	166	181	131	66	371	23	89	45				
Azerbaijan	24	132	45	53	186	266	-	112	5				
Georgia	-	-	2	-	-	20	104	100	81				
Kazakhstan	519	934	1,261	735	653	549	250	159	116				
Kyrgyzstan	203	221	98	158	16	58	4	2	13				
Russia	244	564	797	411	634	267	60	300	316				
Tajikistan	-	-	40	-	-	24	32	48	24				
Turkmenistan	-	23	2	5	-	-	-	-	-				
Uzbekistan	116	133	96	72	46	48	24	-	24				
<b>CIS - Total</b>	<b>1,195</b>	<b>2,174</b>	<b>2,521</b>	<b>1,564</b>	<b>1,601</b>	<b>1,603</b>	<b>496</b>	<b>809</b>	<b>624</b>				
<b>CIS - %</b>	<b>6%</b>	<b>7%</b>	<b>10%</b>	<b>12%</b>	<b>16%</b>	<b>15%</b>	<b>14%</b>	<b>13.9%</b>	<b>14.2%</b>				
<b>North Africa</b>													
Algeria	-	-	-	-	-	16	-	-	-				
Egypt	-	16	50	-	23	25	-	-	-				
Ethiopia	-	-	-	-	-	-	-	-	-				
Libya	8	-	25	50	-	-	-	39	-				
Morocco	-	-	-	-	-	-	-	21	-				
Nigeria	-	-	-	-	-	-	-	-	-				
Sudan	-	-	-	-	-	-	-	-	-				
Tunisia	25	25	-	10	-	25	-	-	-				
<b>North Africa - Total</b>	<b>33</b>	<b>41</b>	<b>75</b>	<b>60</b>	<b>23</b>	<b>66</b>	<b>-</b>	<b>60</b>	<b>-</b>				
<b>North Africa - %</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>1%</b>	<b>0%</b>	<b>1.04%</b>	<b>0.00%</b>				

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 9**

**Crop: 2017**

Month Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
<b>Middle East</b>													
Bahrain	-	-	24	12	0	0	12	12	12				
Iraq	493	669	1,263	865	592	748	237	694	625				
Jordan	377	577	294	197	24	139	98	95	45				
Kuwait	110	246	172	286	222	230	26	89	115				
Lebanon	260	419	345	446	312	559	117	304	124				
Oman	-	1	25	-	0	-	-	1	0				
Qatar	101	109	84	71	22	119	31	123	61				
Saudi Arabia	-	-	-	-	-	-	-	-	-				
Syria	93	63	157	113	120	33	-	23	-				
Yemen	-	-	-	-	-	-	-	-	-				
<b>Middle East - Total</b>	<b>1,433</b>	<b>2,083</b>	<b>2,364</b>	<b>1,990</b>	<b>1,292</b>	<b>1,829</b>	<b>522</b>	<b>1,342</b>	<b>982</b>				
<b>Middle East - %</b>	<b>8%</b>	<b>7%</b>	<b>9%</b>	<b>15%</b>	<b>13%</b>	<b>17%</b>	<b>14%</b>	<b>23.1%</b>	<b>22.4%</b>				
<b>Re-Export Markets</b>													
Turkey	264	667	575	635	851	814	237	107	17				
UAE	794	1,412	1,996	1,154	984	842	280	823	638				
<b>REM - Total</b>	<b>1,057</b>	<b>2,079</b>	<b>2,570</b>	<b>1,789</b>	<b>1,835</b>	<b>1,656</b>	<b>516</b>	<b>930</b>	<b>655</b>				
<b>REM - %</b>	<b>6%</b>	<b>7%</b>	<b>10%</b>	<b>13%</b>	<b>18%</b>	<b>15%</b>	<b>14%</b>	<b>16.0%</b>	<b>14.9%</b>				
<b>Indian Subcontinent</b>													
Afghanistan	262	261	190	183	102	63	6	203	89				
Bangladesh	-	12	12	36	12	-	-	22	-				
India	551	1,499	1,277	1,107	683	909	426	621	351				
Nepal	-	-	-	-	-	-	-	-	-				
Pakistan	1,799	1,468	1,340	890	252	175	138	203	265				
Sri Lanka	-	-	-	-	-	-	-	-	-				
<b>Indian Subcontinent - Total</b>	<b>2,612</b>	<b>3,240</b>	<b>2,819</b>	<b>2,216</b>	<b>1,050</b>	<b>1,146</b>	<b>570</b>	<b>1,049</b>	<b>705</b>				
<b>Indian Subcontinent - %</b>	<b>14%</b>	<b>10%</b>	<b>11%</b>	<b>17%</b>	<b>10%</b>	<b>11%</b>	<b>16%</b>	<b>18.0%</b>	<b>16.1%</b>				

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 9**

**Crop: 2017**

<b>Country \ Month</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>Total</b>
<b>Far East</b>													
China	26	155	4	5	2	9	-	5	1				
Hong Kong	5,594	6,997	3,823	791	759	476	44	40	13				
Indonesia	-	-	3	3	-	-	-	-	-				
Japan	-	36	32	44	56	18	13	15	31				
Korea	5	7	-	0	2	-	-	0	-				
Macao	-	-	-	-	-	-	-	-	-				
Malaysia	5	25	33	26	-	3	13	26	21				
Philippines	-	-	-	-	-	-	-	-	-				
Singapore	49	68	45	57	10	28	12	11	36				
Taiwan	-	324	584	338	72	65	13	-	-				
Thailand	7	7	1	13	1	6	-	8	10				
Vietnam	5,141	10,396	6,819	1,223	375	602	500	100	25				
<b>Far East - Total</b>	<b>10,828</b>	<b>18,014</b>	<b>11,344</b>	<b>2,501</b>	<b>1,277</b>	<b>1,206</b>	<b>595</b>	<b>206</b>	<b>138</b>				
<b>Far East - %</b>	<b>58%</b>	<b>57%</b>	<b>45%</b>	<b>19%</b>	<b>13%</b>	<b>11%</b>	<b>16%</b>	<b>3.5%</b>	<b>3.1%</b>				
<b>North America</b>													
Canada	38	138	92	93	182	160	14	0	36				
Mexico	-	25	25	25	25	-	50	-	-				
USA	-	0	-	-	-	5	0	-	-				
<b>North America - Total</b>	<b>38</b>	<b>163</b>	<b>117</b>	<b>118</b>	<b>207</b>	<b>164</b>	<b>64</b>	<b>0</b>	<b>36</b>				
<b>North America - %</b>	<b>0%</b>	<b>1%</b>	<b>0%</b>	<b>1%</b>	<b>2%</b>	<b>2%</b>	<b>2%</b>	<b>0.00%</b>	<b>0.82%</b>				



**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 9**

**Crop: 2017**

<b>Country \ Month</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>Total</b>
<b>Other</b>													
Argentina	-	-	-	-	-	-	-	-	-				
Australia	-	23	29	47	36	19	35	16	6				
Brazil	10	18	-	12	18	94	-	4	-				
Chile	-	-	-	-	-	-	-	-	-				
Colombia	-	-	-	-	-	-	-	-	-				
Dominican Republic	-	-	-	-	-	-	-	-	-				
Ecuador	-	-	-	-	5	-	-	-	-				
Kenya	-	-	-	-	-	-	-	-	-				
Liberia	-	-	-	-	-	-	-	-	-				
Mozambique	-	-	-	-	-	-	-	-	-				
New Zealand	-	-	2	-	-	-	-	-	-				
Nicaragua	-	-	-	-	-	-	-	-	-				
Other_1	12	31	19	-	36	-	-	2	46				
Other_2	-	-	-	-	-	-	-	-	-				
Other_3	-	-	-	-	-	-	-	-	-				
Other_4	-	-	-	-	-	-	-	-	-				
Panama	-	-	-	-	-	-	-	-	-				
Paraguay	-	-	-	-	-	-	-	-	-				
Senegal	-	-	-	-	-	-	-	-	-				
South Africa	-	-	17	-	1	-	-	-	-				
Tanzania	-	-	-	-	-	-	-	-	-				
Uruguay	-	-	-	-	-	-	-	-	-				
Venezuela	-	-	-	-	-	-	-	-	-				
Zambia	-	-	-	-	-	-	-	-	-				
Zimbabwe	-	-	-	-	-	-	-	-	-				
<b>Other - Total</b>	<b>22</b>	<b>72</b>	<b>67</b>	<b>59</b>	<b>96</b>	<b>113</b>	<b>35</b>	<b>22</b>	<b>52</b>				
<b>Other - %</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>1%</b>	<b>1%</b>	<b>1%</b>	<b>0%</b>	<b>1%</b>				
<b>Total Iranian Export</b>	<b>18,611</b>	<b>31,365</b>	<b>25,158</b>	<b>13,282</b>	<b>10,120</b>	<b>10,866</b>	<b>3,628</b>	<b>5,818</b>	<b>4,384</b>				

Compiled by: IPA based on IRI Customs Administration raw data