

National Pistachio Crop Estimate

Region/Province	Bearing Area	2013 Crop	2014 Crop	2015 Crop	2016 Crop	* 2017 Crop
	Hectares	Tons	Tons	Tons	Tons	Tons
<i>Rafsanjan & Anar</i>	90,000	38,000	80,000	50,000	38,000	70,000
<i>Kerman (County)</i>	35,000	16,500	12,000	15,000	16,000	19,000
<i>Sirjan</i>	35,000	20,000	31,000	20,000	13,000	28,000
<i>Zarand</i>	23,000	14,000	9,000	12,000	14,000	20,000
<i>Shahr-e-Babak</i>	8,000	7,000	6,500	8,000	6,000	4,500
<i>Ravar</i>	5,000	4,500	5,000	5,000	2,000	4,000
<i>Rayen</i>	2,000	1,000	1,000	1,500	1,000	1,000
<i>Others</i>	2,000	1,000	1,000	500	1,000	1,500
Kerman Total	200,000	102,000	145,500	112,000	91,000	148,000
Khorasan-e-Razavi	30,000	20,500	35,000	35,000	25,000	25,000
Yazd	25,000	20,000	11,000	24,000	7,000	12,000
Fars	12,000	7,500	9,000	8,000	6,000	7,500
Semnan	10,000	2,000	4,000	4,000	1,500	3,000
Khorasan-e-Jonubi	7,000	4,000	11,000	10,000	7,500	10,000
Markazi	4,000	2,000	3,000	2,500	3,000	4,000
Sistan-o-Baluchestan	3,500	2,000	2,000	2,000	2,000	3,000
Qazvin	2,000	2,000	1,000	2,000	1,000	2,500
Qom	2,000	1,500	2,000	2,000	2,500	3,000
Esfahan	2,000	2,000	500	2,000	1,000	1,500
Tehran	1,500	2,000	4,000	5,000	4,000	5,000
Others	1,000	2,500	2,000	1,500	1,500	500
Subtotal Iran	300,000	170,000	230,000	210,000	153,000	225,000

Note: The tonnage figures in the table do not include the pistachio production which is consumed fresh in-hull as fruit.

* Post-harvest Estimate, November 2017

2017 Crop Quality

1. Nut size of the dominant Fandoghi variety for the 2017 crop is reported to be smaller than usual.
2. Open in-shell pistachio percentage is less than closed shell pistachios.

Source: Iran Pistachio Association

Complete Monthly and YTD Export Shipments Compared to Last 4 Years in Tons													
Marketing Month: 7													Crop: 2017
Crop	Month	1	2	3	4	5	6	7	8	9	10	11	12
	2017	Monthly	18,611	31,365	25,158	13,282	10,120	10,866	3,628				
YTD		18,611	49,977	75,132	88,415	98,535	109,403	113,031					
2016	Monthly	21,742	26,054	18,134	10,757	9,500	11,123	2,817	6,129	4,882	2,768	2,329	2,089
	YTD	21,742	47,791	65,918	76,650	86,150	97,273	100,090	106,218	111,100	113,869	116,198	118,287
2015	Monthly	20,578	18,455	21,887	14,126	11,549	11,510	3,754	8,865	9,876	6,126	6,105	6,224
	YTD	20,578	39,032	60,919	75,046	86,595	98,105	101,859	110,724	120,600	126,726	132,831	139,055
2014	Monthly	32,023	32,255	24,218	18,875	14,798	9,020	2,090	7,975	7,062	5,480	4,445	5,460
	YTD	32,023	64,282	88,500	107,375	122,163	131,183	133,274	141,238	148,299	153,771	158,219	163,680
2013	Monthly	11,385	17,479	12,974	8,930	11,383	13,643	4,160	11,890	12,246	8,629	3,095	4,237
	YTD	11,385	28,864	41,838	50,768	62,151	75,794	79,954	91,844	104,090	112,719	115,814	120,061
2012	Monthly	27,063	26,224	13,034	14,080	11,216	7,428	1,001	4,506	5,861	3,204	7,054	6,518
	YTD	27,063	53,287	66,322	80,402	91,618	99,046	100,047	104,554	110,414	113,618	120,671	127,188

Source: IRI Customs Administration

Complete Monthly and YTD Export Shipments - Product Breakdown in Tons													
Marketing Month: 7													Crop: 2017
Product	Month	1	2	3	4	5	6	7	8	9	10	11	12
	Open In-Shell	Monthly	14,076	21,701	19,302	9,926	7,479	7,755	2,401				
YTD		14,076	35,777	55,077	65,003	72,483	80,240	82,641					
Closed Shell	Monthly	2,592	6,586	2,470	507	608	680	402					
	YTD	2,592	9,178	11,648	12,155	12,763	13,443	13,844					
Kernel	Monthly	965	2,240	2,516	2,252	1,709	1,852	667					
	YTD	965	3,205	5,721	7,973	9,681	11,533	12,200					
GPPK & Split Kernel	Monthly	87	194	230	214	201	352	34					
	YTD	87	281	510	724	925	1,277	1,310					
Others	Monthly	892	643	640	384	123	227	124					
	YTD	892	1,536	2,176	2,560	2,683	2,910	3,035					
Total	Monthly	18,611	31,365	25,158	13,282	10,120	10,866	3,628					
	YTD	18,611	49,977	75,132	88,415	98,535	109,403	113,031					

Complete Monthly and YTD Export Shipments - Destination Breakdown in Tons

Marketing Month: 7

Crop: 2017

Month Destination		1	2	3	4	5	6	7	8	9	10	11	12
Far East	Monthly	10,828	18,014	11,344	2,501	1,277	1,206	595					
	YTD	<i>10,828</i>	<i>28,842</i>	<i>40,186</i>	<i>42,687</i>	<i>43,963</i>	<i>45,169</i>	45,765					
Indian Subcontinent	Monthly	2,612	3,240	2,819	2,216	1,050	1,146	570					
	YTD	<i>2,612</i>	<i>5,852</i>	<i>8,671</i>	<i>10,887</i>	<i>11,937</i>	<i>13,083</i>	13,653					
Middle East	Monthly	1,433	2,083	2,364	1,990	1,292	1,829	522					
	YTD	<i>1,433</i>	<i>3,516</i>	<i>5,880</i>	<i>7,869</i>	<i>9,162</i>	<i>10,990</i>	11,512					
EU-15	Monthly	1,303	3,100	2,862	2,726	2,450	2,650	578					
	YTD	<i>1,303</i>	<i>4,403</i>	<i>7,265</i>	<i>9,991</i>	<i>12,441</i>	<i>15,091</i>	15,669					
CIS	Monthly	1,195	2,174	2,521	1,564	1,601	1,603	496					
	YTD	<i>1,195</i>	<i>3,369</i>	<i>5,888</i>	<i>7,451</i>	<i>9,052</i>	<i>10,657</i>	11,153					
Re-Export Markets	Monthly	1,057	2,079	2,570	1,789	1,835	1,656	516					
	YTD	<i>1,057</i>	<i>3,136</i>	<i>5,706</i>	<i>7,495</i>	<i>9,330</i>	<i>10,985</i>	11,501					
Other Europe	Monthly	90	400	419	259	288	435	250					
	YTD	<i>90</i>	<i>490</i>	<i>910</i>	<i>1,169</i>	<i>1,458</i>	<i>1,893</i>	2,143					
North America	Monthly	38	163	117	118	207	164	64					
	YTD	<i>38</i>	<i>201</i>	<i>318</i>	<i>436</i>	<i>644</i>	<i>808</i>	871					
North Africa	Monthly	33	41	75	60	23	66	-					
	YTD	<i>33</i>	<i>74</i>	<i>149</i>	<i>209</i>	<i>232</i>	<i>298</i>	298					
Others	Monthly	22	72	67	59	96	113	35					
	YTD	<i>22</i>	<i>94</i>	<i>160</i>	<i>220</i>	<i>316</i>	<i>428</i>	464					
Total	Monthly	18,611	31,365	25,158	13,282	10,120	10,866	3,628					
	YTD	<i>18,611</i>	<i>49,977</i>	<i>75,132</i>	<i>88,415</i>	<i>98,535</i>	<i>109,403</i>	113,031					

Compiled by: IPA based on IRI Customs Administration raw data

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 7

Crop: 2017

Month Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
EU15													
Austria	-	-	-	-	-	-	-						
Belgium	48	12	24	67	12	73	12						
Denmark	-	-	-	-	-	-	-						
Finland	-	-	-	-	-	-	-						
France	-	37	5	51	21	31	4						
Germany	800	1,914	1,748	1,892	1,576	1,626	356						
Greece	84	290	87	113	94	248	-						
Ireland	-	-	-	-	-	-	-						
Italy	150	508	549	203	323	228	38						
Luxembourg	-	-	-	-	-	-	-						
Netherlands	-	72	298	-	15	12	24						
Portugal	-	-	-	-	-	-	-						
Spain	221	266	150	398	409	431	145						
Sweden	-	-	-	-	-	1	-						
UK	-	1	-	2	-	0	-						
EEC	-	-	-	-	-	-	-						
EU15 - Total	1,303	3,100	2,862	2,726	2,450	2,650	578						
EU15 - %	7%	10%	11%	21%	24%	24%	16%						

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 7

Crop: 2017

Month Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
Other Europe													
Albania	-	-	15	-	-	5	-						
Belarus	10	21	-	10	-	-	-						
Bosnia	-	-	11	1	-	-	-						
Bulgaria	-	-	-	-	-	-	-						
Croatia	-	-	-	-	-	12	-						
Cyprus	-	-	-	-	-	-	-						
Czech Republic	-	-	-	-	0	-	-						
Estonia	-	-	-	-	-	-	-						
Hungry	-	-	-	-	-	-	-						
Iceland	-	-	-	-	-	-	-						
Kosovo	-	-	-	-	-	-	-						
Latvia	-	13	8	-	-	-	-						
Lithuania	20	98	45	58	25	50	22						
Macedonia	-	8	9	-	8	6	18						
Malta	-	-	-	-	-	-	-						
Moldova	-	-	0	-	-	-	-						
Montenegro	-	-	-	-	-	-	-						
Norway	-	-	-	-	-	-	-						
Poland	22	91	90	67	45	67	54						
Romania	-	25	-	-	21	20	22						
Serbia	-	10	13	10	-	-	-						
Slovakia	23	67	158	89	154	240	67						
Slovenia	-	-	-	-	-	-	-						
Switzerland	-	5	0	2	4	0	6						
Ukraine	15	63	71	22	31	35	62						
Other Europe - Total	90	400	419	259	288	435	250						
Other Europe - %	0%	1%	2%	2%	3%	4%	7%						

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 7

Crop: 2017

Country \ Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
CIS													
Armenia	88	166	181	131	66	371	23						
Azerbaijan	24	132	45	53	186	266	-						
Georgia	-	-	2	-	-	20	104						
Kazakhstan	519	934	1,261	735	653	549	250						
Kyrgyzstan	203	221	98	158	16	58	4						
Russia	244	564	797	411	634	267	60						
Tajikistan	-	-	40	-	-	24	32						
Turkmenistan	-	23	2	5	-	-	-						
Uzbekistan	116	133	96	72	46	48	24						
CIS - Total	1,195	2,174	2,521	1,564	1,601	1,603	496						
CIS - %	6%	7%	10%	12%	16%	15%	14%						
North Africa													
Algeria	-	-	-	-	-	16	-						
Egypt	-	16	50	-	23	25	-						
Ethiopia	-	-	-	-	-	-	-						
Libya	8	-	25	50	-	-	-						
Morocco	-	-	-	-	-	-	-						
Nigeria	-	-	-	-	-	-	-						
Sudan	-	-	-	-	-	-	-						
Tunisia	25	25	-	10	-	25	-						
North Africa - Total	33	41	75	60	23	66	-						
North Africa - %	0%	0%	0%	0%	0%	1%	0%						

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 7

Crop: 2017

Month Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
Middle East													
Bahrain	-	-	24	12	0	0	12						
Iraq	493	669	1,263	865	592	748	237						
Jordan	377	577	294	197	24	139	98						
Kuwait	110	246	172	286	222	230	26						
Lebanon	260	419	345	446	312	559	117						
Oman	-	1	25	-	0	-	-						
Qatar	101	109	84	71	22	119	31						
Saudi Arabia	-	-	-	-	-	-	-						
Syria	93	63	157	113	120	33	-						
Yemen	-	-	-	-	-	-	-						
Middle East - Total	1,433	2,083	2,364	1,990	1,292	1,829	522						
Middle East - %	8%	7%	9%	15%	13%	17%	14%						
Re-Export Markets													
Turkey	264	667	575	635	851	814	237						
UAE	794	1,412	1,996	1,154	984	842	280						
REM - Total	1,057	2,079	2,570	1,789	1,835	1,656	516						
REM - %	6%	7%	10%	13%	18%	15%	14%						
Indian Subcontinent													
Afghanistan	262	261	190	183	102	63	6						
Bangladesh	-	12	12	36	12	-	-						
India	551	1,499	1,277	1,107	683	909	426						
Nepal	-	-	-	-	-	-	-						
Pakistan	1,799	1,468	1,340	890	252	175	138						
Sri Lanka	-	-	-	-	-	-	-						
Indian Subcontinent - Total	2,612	3,240	2,819	2,216	1,050	1,146	570						
Indian Subcontinent - %	14%	10%	11%	17%	10%	11%	16%						

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 7

Crop: 2017

Month Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
Far East													
China	26	155	4	5	2	9	-						
Hong Kong	5,594	6,997	3,823	791	759	476	44						
Indonesia	-	-	3	3	-	-	-						
Japan	-	36	32	44	56	18	13						
Korea	5	7	-	0	2	-	-						
Macao	-	-	-	-	-	-	-						
Malaysia	5	25	33	26	-	3	13						
Philippines	-	-	-	-	-	-	-						
Singapore	49	68	45	57	10	28	12						
Taiwan	-	324	584	338	72	65	13						
Thailand	7	7	1	13	1	6	-						
Vietnam	5,141	10,396	6,819	1,223	375	602	500						
Far East - Total	10,828	18,014	11,344	2,501	1,277	1,206	595						
Far East - %	58%	57%	45%	19%	13%	11%	16%						
North America													
Canada	38	138	92	93	182	160	14						
Mexico	-	25	25	25	25	-	50						
USA	-	0	-	-	-	5	0						
North America - Total	38	163	117	118	207	164	64						
North America - %	0%	1%	0%	1%	2%	2%	2%						

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 7

Crop: 2017

Country \ Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Other													
Argentina	-	-	-	-	-	-	-						
Australia	-	23	29	47	36	19	35						
Brazil	10	18	-	12	18	94	-						
Chile	-	-	-	-	-	-	-						
Colombia	-	-	-	-	-	-	-						
Dominican Republic	-	-	-	-	-	-	-						
Ecuador	-	-	-	-	5	-	-						
Kenya	-	-	-	-	-	-	-						
Liberia	-	-	-	-	-	-	-						
Mozambique	-	-	-	-	-	-	-						
New Zealand	-	-	2	-	-	-	-						
Nicaragua	-	-	-	-	-	-	-						
Other_1	12	31	19	-	36	-	-						
Other_2	-	-	-	-	-	-	-						
Other_3	-	-	-	-	-	-	-						
Other_4	-	-	-	-	-	-	-						
Panama	-	-	-	-	-	-	-						
Paraguay	-	-	-	-	-	-	-						
Senegal	-	-	-	-	-	-	-						
South Africa	-	-	17	-	1	-	-						
Tanzania	-	-	-	-	-	-	-						
Uruguay	-	-	-	-	-	-	-						
Venezuela	-	-	-	-	-	-	-						
Zambia	-	-	-	-	-	-	-						
Zimbabwe	-	-	-	-	-	-	-						
Other - Total	22	72	67	59	96	113	35						
Other - %	0%	0%	0%	0%	1%	1%	1%						
Total Iranian Export	18,611	31,365	25,158	13,282	10,120	10,866	3,628						

Compiled by: IPA based on IRI Customs Administration raw data