

## National Pistachio Crop Estimate

Region/Province	Bearing Area	2013 Crop	2014 Crop	2015 Crop	2016 Crop	* 2017 Crop
	Hectares	Tons	Tons	Tons	Tons	Tons
<i>Rafsanjan &amp; Anar</i>	90,000	38,000	80,000	50,000	38,000	70,000
<i>Kerman (County)</i>	35,000	16,500	12,000	15,000	16,000	19,000
<i>Sirjan</i>	35,000	20,000	31,000	20,000	13,000	28,000
<i>Zarand</i>	23,000	14,000	9,000	12,000	14,000	20,000
<i>Shahr-e-Babak</i>	8,000	7,000	6,500	8,000	6,000	4,500
<i>Ravar</i>	5,000	4,500	5,000	5,000	2,000	4,000
<i>Rayen</i>	2,000	1,000	1,000	1,500	1,000	1,000
<i>Others</i>	2,000	1,000	1,000	500	1,000	1,500
<b>Kerman Total</b>	<b>200,000</b>	<b>102,000</b>	<b>145,500</b>	<b>112,000</b>	<b>91,000</b>	<b>148,000</b>
Khorasan-e-Razavi	30,000	20,500	35,000	35,000	25,000	25,000
Yazd	25,000	20,000	11,000	24,000	7,000	12,000
Fars	12,000	7,500	9,000	8,000	6,000	7,500
Semnan	10,000	2,000	4,000	4,000	1,500	3,000
Khorasan-e-Jonubi	7,000	4,000	11,000	10,000	7,500	10,000
Markazi	4,000	2,000	3,000	2,500	3,000	4,000
Sistan-o-Baluchestan	3,500	2,000	2,000	2,000	2,000	3,000
Qazvin	2,000	2,000	1,000	2,000	1,000	2,500
Qom	2,000	1,500	2,000	2,000	2,500	3,000
Esfahan	2,000	2,000	500	2,000	1,000	1,500
Tehran	1,500	2,000	4,000	5,000	4,000	5,000
Others	1,000	2,500	2,000	1,500	1,500	500
<b>Subtotal Iran</b>	<b>300,000</b>	<b>170,000</b>	<b>230,000</b>	<b>210,000</b>	<b>153,000</b>	<b>225,000</b>

Note: The tonnage figures in the table do not include the pistachio production which is consumed fresh in-hull as fruit.

\* Post-harvest Estimate, November 2017

### 2017 Crop Quality

1. Nut size of the dominant Fandoghi variety for the 2017 crop is reported to be smaller than usual.
2. Open in-shell pistachio percentage is less than closed shell pistachios.

Source: Iran Pistachio Association

Complete Monthly and YTD Export Shipments Compared to Last 4 Years in Tons													
Marketing Month: 4													Crop: 2017
Crop	Month	1	2	3	4	5	6	7	8	9	10	11	12
	2017	Monthly	18,611	31,365	25,158	13,282							
YTD		18,611	49,977	75,132	88,415								
2016	Monthly	21,742	26,054	18,134	10,757	9,500	11,123	2,817	6,129	4,882	2,768	2,329	2,089
	YTD	21,742	47,791	65,918	76,650	86,150	97,273	100,090	106,218	111,100	113,869	116,198	118,287
2015	Monthly	20,578	18,455	21,887	14,126	11,549	11,510	3,754	8,865	9,876	6,126	6,105	6,224
	YTD	20,578	39,032	60,919	75,046	86,595	98,105	101,859	110,724	120,600	126,726	132,831	139,055
2014	Monthly	32,023	32,255	24,218	18,875	14,798	9,020	2,090	7,975	7,062	5,480	4,445	5,460
	YTD	32,023	64,282	88,500	107,375	122,163	131,183	133,274	141,238	148,299	153,771	158,219	163,680
2013	Monthly	11,385	17,479	12,974	8,930	11,383	13,643	4,160	11,890	12,246	8,629	3,095	4,237
	YTD	11,385	28,864	41,838	50,768	62,151	75,794	79,954	91,844	104,090	112,719	115,814	120,061
2012	Monthly	27,063	26,224	13,034	14,080	11,216	7,428	1,001	4,506	5,861	3,204	7,054	6,518
	YTD	27,063	53,287	66,322	80,402	91,618	99,046	100,047	104,554	110,414	113,618	120,671	127,188

Source: IRI Customs Administration

Complete Monthly and YTD Export Shipments - Product Breakdown in Tons													
Marketing Month: 4													Crop: 2017
Product	Month	1	2	3	4	5	6	7	8	9	10	11	12
	Open In-Shell	Monthly	14,076	21,701	19,302	9,926							
YTD		14,076	35,777	55,077	65,003								
Closed Shell	Monthly	2,592	6,586	2,470	507								
	YTD	2,592	9,178	11,648	12,155								
Kernel	Monthly	965	2,240	2,516	2,252								
	YTD	965	3,205	5,721	7,973								
GPPK & Split Kernel	Monthly	87	194	230	214								
	YTD	87	281	510	724								
Others	Monthly	892	643	640	384								
	YTD	892	1,536	2,176	2,560								
Total	Monthly	18,611	31,365	25,158	13,282								
	YTD	18,611	49,977	75,132	88,415								

**Complete Monthly and YTD Export Shipments - Destination Breakdown in Tons**

**Marketing Month: 4**

**Crop: 2017**

Month Destination		1	2	3	4	5	6	7	8	9	10	11	12
Far East	Monthly	10,828	18,014	11,344	<b>2,501</b>								
	YTD	10,828	28,842	40,186	<b>42,687</b>								
Indian Subcontinent	Monthly	2,612	3,240	2,819	<b>2,216</b>								
	YTD	2,612	5,852	8,671	<b>10,887</b>								
Middle East	Monthly	1,433	2,083	2,364	<b>1,990</b>								
	YTD	1,433	3,516	5,880	<b>7,869</b>								
EU-15	Monthly	1,303	3,100	2,862	<b>2,726</b>								
	YTD	1,303	4,403	7,265	<b>9,991</b>								
CIS	Monthly	1,195	2,174	2,521	<b>1,564</b>								
	YTD	1,195	3,369	5,888	<b>7,451</b>								
Re-Export Markets	Monthly	1,057	2,079	2,570	<b>1,789</b>								
	YTD	1,057	3,136	5,706	<b>7,495</b>								
Other Europe	Monthly	90	400	419	<b>259</b>								
	YTD	90	490	910	<b>1,169</b>								
North America	Monthly	38	163	117	<b>118</b>								
	YTD	38	201	318	<b>436</b>								
North Africa	Monthly	33	41	75	<b>60</b>								
	YTD	33	74	149	<b>209</b>								
Others	Monthly	22	72	67	<b>59</b>								
	YTD	22	94	160	<b>220</b>								
Total	Monthly	18,611	31,365	25,158	<b>13,282</b>								
	YTD	18,611	49,977	75,132	<b>88,415</b>								

Compiled by: IPA based on IRI Customs Administration raw data

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 4**

**Crop: 2017**

Month Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
<b>EU15</b>													
Austria	-	-	-	-									
Belgium	48	12	24	67									
Denmark	-	-	-	-									
Finland	-	-	-	-									
France	-	37	5	51									
Germany	800	1,914	1,748	1,892									
Greece	84	290	87	113									
Ireland	-	-	-	-									
Italy	150	508	549	203									
Luxembourg	-	-	-	-									
Netherlands	-	72	298	-									
Portugal	-	-	-	-									
Spain	221	266	150	398									
Sweden	-	-	-	-									
UK	-	1	-	2									
EEC	-	-	-	-									
<b>EU15 - Total</b>	<b>1,303</b>	<b>3,100</b>	<b>2,862</b>	<b>2,726</b>									
<b>EU15 - %</b>	<b>7.0%</b>	<b>9.9%</b>	<b>11.4%</b>	<b>20.5%</b>									

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 4**

**Crop: 2017**

<b>Country</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>Total</b>
<b>Other Europe</b>													
Albania	-	-	15	-									
Belarus	10	21	-	10									
Bosnia	-	-	11	1									
Bulgaria	-	-	-	-									
Croatia	-	-	-	-									
Cyprus	-	-	-	-									
Czech Republic	-	-	-	-									
Estonia	-	-	-	-									
Hungry	-	-	-	-									
Iceland	-	-	-	-									
Kosovo	-	-	-	-									
Latvia	-	13	8	-									
Lithuania	20	98	45	58									
Macedonia	-	8	9	-									
Malta	-	-	-	-									
Moldova	-	-	0	-									
Montenegro	-	-	-	-									
Norway	-	-	-	-									
Poland	22	91	90	67									
Romania	-	25	-	-									
Serbia	-	10	13	10									
Slovakia	23	67	158	89									
Slovenia	-	-	-	-									
Switzerland	-	5	0	2									
Ukraine	15	63	71	22									
<b>Other Europe - Total</b>	<b>90</b>	<b>400</b>	<b>419</b>	<b>259</b>									
<b>Other Europe - %</b>	<b>0.5%</b>	<b>1.3%</b>	<b>1.7%</b>	<b>2.0%</b>									

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 4**

**Crop: 2017**

<b>Country \ Month</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>Total</b>
<b>CIS</b>													
Armenia	88	166	181	131									
Azerbaijan	24	132	45	53									
Georgia	-	-	2	-									
Kazakhstan	519	934	1,261	735									
Kyrgyzstan	203	221	98	158									
Russia	244	564	797	411									
Tajikistan	-	-	40	-									
Turkmenistan	-	23	2	5									
Uzbekistan	116	133	96	72									
<b>CIS - Total</b>	<b>1,195</b>	<b>2,174</b>	<b>2,521</b>	<b>1,564</b>									
<b>CIS - %</b>	<b>6.4%</b>	<b>6.9%</b>	<b>10.0%</b>	<b>11.8%</b>									
<b>North Africa</b>													
Algeria	-	-	-	-									
Egypt	-	16	50	-									
Ethiopia	-	-	-	-									
Libya	8	-	25	50									
Morocco	-	-	-	-									
Nigeria	-	-	-	-									
Sudan	-	-	-	-									
Tunisia	25	25	-	10									
<b>North Africa - Total</b>	<b>33</b>	<b>41</b>	<b>75</b>	<b>60</b>									
<b>North Africa - %</b>	<b>0.2%</b>	<b>0.1%</b>	<b>0.3%</b>	<b>0.5%</b>									

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 4**

**Crop: 2017**

Country \ Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
<b>Middle East</b>													
Bahrain	-	-	24	12									
Iraq	493	669	1,263	865									
Jordan	377	577	294	197									
Kuwait	110	246	172	286									
Lebanon	260	419	345	446									
Oman	-	1	25	-									
Qatar	101	109	84	71									
Saudi Arabia	-	-	-	-									
Syria	93	63	157	113									
Yemen	-	-	-	-									
<b>Middle East - Total</b>	<b>1,433</b>	<b>2,083</b>	<b>2,364</b>	<b>1,990</b>									
<b>Middle East - %</b>	<b>7.7%</b>	<b>6.6%</b>	<b>9.4%</b>	<b>15.0%</b>									
<b>Re-Export Markets</b>													
Turkey	264	667	575	635									
UAE	794	1,412	1,996	1,154									
<b>REM - Total</b>	<b>1,057</b>	<b>2,079</b>	<b>2,570</b>	<b>1,789</b>									
<b>REM - %</b>	<b>5.7%</b>	<b>6.6%</b>	<b>10.2%</b>	<b>13.5%</b>									
<b>Indian Subcontinent</b>													
Afghanistan	262	261	190	183									
Bangladesh	-	12	12	36									
India	551	1,499	1,277	1,107									
Nepal	-	-	-	-									
Pakistan	1,799	1,468	1,340	890									
Sri Lanka	-	-	-	-									
<b>Indian Subcontinent - Total</b>	<b>2,612</b>	<b>3,240</b>	<b>2,819</b>	<b>2,216</b>									
<b>Indian Subcontinent - %</b>	<b>14.0%</b>	<b>10.3%</b>	<b>11.2%</b>	<b>16.7%</b>									

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 4**

**Crop: 2017**

Month Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
<b>Far East</b>													
China	26	155	4	5									
Hong Kong	5,594	6,997	3,823	791									
Indonesia	-	-	3	3									
Japan	-	36	32	44									
Korea	5	7	-	0									
Macao	-	-	-	-									
Malaysia	5	25	33	26									
Philippines	-	-	-	-									
Singapore	49	68	45	57									
Taiwan	-	324	584	338									
Thailand	7	7	1	13									
Vietnam	5,141	10,396	6,819	1,223									
<b>Far East - Total</b>	<b>10,828</b>	<b>18,014</b>	<b>11,344</b>	<b>2,501</b>									
<b>Far East - %</b>	<b>58.2%</b>	<b>57.4%</b>	<b>45.1%</b>	<b>18.8%</b>									
<b>North America</b>													
Canada	38	138	92	93									
Mexico	-	25	25	25									
USA	-	0	-	-									
<b>North America - Total</b>	<b>38</b>	<b>163</b>	<b>117</b>	<b>118</b>									
<b>North America - %</b>	<b>0.2%</b>	<b>0.5%</b>	<b>0.5%</b>	<b>0.9%</b>									



**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 4**

**Crop: 2017**

<b>Country \ Month</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>Total</b>
<b>Other</b>													
Argentina	-	-	-	-									
Australia	-	23	29	47									
Brazil	10	18	-	12									
Chile	-	-	-	-									
Colombia	-	-	-	-									
Dominican Republic	-	-	-	-									
Ecuador	-	-	-	-									
Kenya	-	-	-	-									
Liberia	-	-	-	-									
Mozambique	-	-	-	-									
New Zealand	-	-	2	-									
Nicaragua	-	-	-	-									
Other_1	12	31	19	-									
Other_2	-	-	-	-									
Other_3	-	-	-	-									
Other_4	-	-	-	-									
Panama	-	-	-	-									
Paraguay	-	-	-	-									
Senegal	-	-	-	-									
South Africa	-	-	17	-									
Tanzania	-	-	-	-									
Uruguay	-	-	-	-									
Venezuela	-	-	-	-									
Zambia	-	-	-	-									
Zimbabwe	-	-	-	-									
<b>Other - Total</b>	<b>22</b>	<b>72</b>	<b>67</b>	<b>59</b>									
<b>Other - %</b>	<b>0.1%</b>	<b>0.2%</b>	<b>0.3%</b>	<b>0.4%</b>									
<b>Total Iranian Export</b>	<b>18,611</b>	<b>31,365</b>	<b>25,158</b>	<b>13,282</b>									

Compiled by: IPA based on IRI Customs Administration raw data