

National Pistachio Crop Estimate

Region/Province	Bearing Area	2013 Crop	2014 Crop	2015 Crop	2016 Crop	* 2017 Crop
	Hectares	Tons	Tons	Tons	Tons	Tons
<i>Rafsanjan & Anar</i>	90,000	38,000	80,000	50,000	38,000	70,000
<i>Kerman (County)</i>	35,000	16,500	12,000	15,000	16,000	19,000
<i>Sirjan</i>	35,000	20,000	31,000	20,000	13,000	28,000
<i>Zarand</i>	23,000	14,000	9,000	12,000	14,000	20,000
<i>Shahr-e-Babak</i>	8,000	7,000	6,500	8,000	6,000	4,500
<i>Ravar</i>	5,000	4,500	5,000	5,000	2,000	4,000
<i>Rayen</i>	2,000	1,000	1,000	1,500	1,000	1,000
<i>Others</i>	2,000	1,000	1,000	500	1,000	1,500
Kerman Total	200,000	102,000	145,500	112,000	91,000	148,000
Khorasan-e-Razavi	30,000	20,500	35,000	35,000	25,000	25,000
Yazd	25,000	20,000	11,000	24,000	7,000	12,000
Fars	12,000	7,500	9,000	8,000	6,000	7,500
Semnan	10,000	2,000	4,000	4,000	1,500	3,000
Khorasan-e-Jonubi	7,000	4,000	11,000	10,000	7,500	10,000
Markazi	4,000	2,000	3,000	2,500	3,000	4,000
Sistan-o-Baluchestan	3,500	2,000	2,000	2,000	2,000	3,000
Qazvin	2,000	2,000	1,000	2,000	1,000	2,500
Qom	2,000	1,500	2,000	2,000	2,500	3,000
Esfahan	2,000	2,000	500	2,000	1,000	1,500
Tehran	1,500	2,000	4,000	5,000	4,000	5,000
Others	1,000	2,500	2,000	1,500	1,500	500
Subtotal Iran	300,000	170,000	230,000	210,000	153,000	225,000

Note: The tonnage figures in the table do not include the pistachio production which is consumed fresh in-hull as fruit.

* Post-harvest Estimate, November 2017

2017 Crop Quality

1. Nut size of the dominant Fandoghi variety for the 2017 crop is reported to be smaller than usual.
2. Open in-shell pistachio percentage is less than closed shell pistachios.

Source: Iran Pistachio Association

Complete Monthly and YTD Export Shipments Compared to Last 4 Years in Tons													
Marketing Month: 3													Crop: 2017
Crop	Month	1	2	3	4	5	6	7	8	9	10	11	12
	2017	Monthly	18,611	31,365	25,158								
YTD		18,611	49,977	75,132									
2016	Monthly	21,742	26,054	18,134	10,757	9,500	11,123	2,817	6,129	4,882	2,768	2,329	2,089
	YTD	21,742	47,791	65,918	76,650	86,150	97,273	100,090	106,218	111,100	113,869	116,198	118,287
2015	Monthly	20,578	18,455	21,887	14,126	11,549	11,510	3,754	8,865	9,876	6,126	6,105	6,224
	YTD	20,578	39,032	60,919	75,046	86,595	98,105	101,859	110,724	120,600	126,726	132,831	139,055
2014	Monthly	32,023	32,255	24,218	18,875	14,798	9,020	2,090	7,975	7,062	5,480	4,445	5,460
	YTD	32,023	64,282	88,500	107,375	122,163	131,183	133,274	141,238	148,299	153,771	158,219	163,680
2013	Monthly	11,385	17,479	12,974	8,930	11,383	13,643	4,160	11,890	12,246	8,629	3,095	4,237
	YTD	11,385	28,864	41,838	50,768	62,151	75,794	79,954	91,844	104,090	112,719	115,814	120,061
2012	Monthly	27,063	26,224	13,034	14,080	11,216	7,428	1,001	4,506	5,861	3,204	7,054	6,518
	YTD	27,063	53,287	66,322	80,402	91,618	99,046	100,047	104,554	110,414	113,618	120,671	127,188

Source: IRI Customs Administration

Complete Monthly and YTD Export Shipments - Product Breakdown in Tons													
Marketing Month: 3													Crop: 2017
Product	Month	1	2	3	4	5	6	7	8	9	10	11	12
	Open In-Shell	Monthly	14,076	21,701	19,302								
YTD		14,076	35,777	55,077									
Closed Shell	Monthly	2,592	6,586	2,470									
	YTD	2,592	9,178	11,648									
Kernel	Monthly	965	2,240	2,516									
	YTD	965	3,205	5,721									
GPPK & Split Kernel	Monthly	87	194	230									
	YTD	87	281	510									
Others	Monthly	892	643	640									
	YTD	892	1,536	2,176									
Total	Monthly	18,611	31,365	25,158									
	YTD	18,611	49,977	75,132									

Complete Monthly and YTD Export Shipments - Destination Breakdown in Tons

Marketing Month: 3

Crop: 2017

Month		1	2	3	4	5	6	7	8	9	10	11	12
Destination													
Far East	Monthly	10,828	18,014	11,344									
	YTD	10,828	28,842	40,186									
Indian Subcontinent	Monthly	2,612	3,240	2,819									
	YTD	2,612	5,852	8,671									
Middle East	Monthly	1,433	2,083	2,364									
	YTD	1,433	3,516	5,880									
EU-15	Monthly	1,303	3,100	2,862									
	YTD	1,303	4,403	7,265									
CIS	Monthly	1,195	2,174	2,521									
	YTD	1,195	3,369	5,888									
Re-Export Markets	Monthly	1,057	2,079	2,570									
	YTD	1,057	3,136	5,706									
Other Europe	Monthly	90	400	419									
	YTD	90	490	910									
North America	Monthly	38	163	117									
	YTD	38	201	318									
North Africa	Monthly	33	41	75									
	YTD	33	74	149									
Others	Monthly	22	72	67									
	YTD	22	94	160									
Total	Monthly	18,611	31,365	25,158									
	YTD	18,611	49,977	75,132									

Compiled by: IPA based on IRI Customs Administration raw data

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 3

Crop: 2017

Month Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
EU15													
Austria	-	-	-										
Belgium	48	12	24										
Denmark	-	-	-										
Finland	-	-	-										
France	-	37	5										
Germany	800	1,914	1,748										
Greece	84	290	87										
Ireland	-	-	-										
Italy	150	508	549										
Luxembourg	-	-	-										
Netherlands	-	72	298										
Portugal	-	-	-										
Spain	221	266	150										
Sweden	-	-	-										
UK	-	1	-										
EEC	-	-	-										
EU15 - Total	1,303	3,100	2,862										
EU15 - %	7.0%	9.9%	11.4%										

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 3

Crop: 2017

Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
Other Europe													
Albania	-	-	15										
Belarus	10	21	-										
Bosnia	-	-	11										
Bulgaria	-	-	-										
Croatia	-	-	-										
Cyprus	-	-	-										
Czech Republic	-	-	-										
Estonia	-	-	-										
Hungry	-	-	-										
Iceland	-	-	-										
Kosovo	-	-	-										
Latvia	-	13	8										
Lithuania	20	98	45										
Macedonia	-	8	9										
Malta	-	-	-										
Moldova	-	-	0										
Montenegro	-	-	-										
Norway	-	-	-										
Poland	22	91	90										
Romania	-	25	-										
Serbia	-	10	13										
Slovakia	23	67	158										
Slovenia	-	-	-										
Switzerland	-	5	0										
Ukraine	15	63	71										
Other Europe - Total	90	400	419										
Other Europe - %	0.5%	1.3%	1.7%										

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 3

Crop: 2017

Country \ Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
CIS													
Armenia	88	166	181										
Azerbaijan	24	132	45										
Georgia	-	-	2										
Kazakhstan	519	934	1,261										
Kyrgyzstan	203	221	98										
Russia	244	564	797										
Tajikistan	-	-	40										
Turkmenistan	-	23	2										
Uzbekistan	116	133	96										
CIS - Total	1,195	2,174	2,521										
CIS - %	6.4%	6.9%	10.0%										
North Africa													
Algeria	-	-	-										
Egypt	-	16	50										
Ethiopia	-	-	-										
Libya	8	-	25										
Morocco	-	-	-										
Nigeria	-	-	-										
Sudan	-	-	-										
Tunisia	25	25	-										
North Africa - Total	33	41	75										
North Africa - %	0.2%	0.1%	0.3%										

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 3

Crop: 2017

Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Country													
Middle East													
Bahrain	-	-	24										
Iraq	493	669	1,263										
Jordan	377	577	294										
Kuwait	110	246	172										
Lebanon	260	419	345										
Oman	-	1	25										
Qatar	101	109	84										
Saudi Arabia	-	-	-										
Syria	93	63	157										
Yemen	-	-	-										
Middle East - Total	1,433	2,083	2,364										
Middle East - %	7.7%	6.6%	9.4%										
Re-Export Markets													
Turkey	264	667	575										
UAE	794	1,412	1,996										
REM - Total	1,057	2,079	2,570										
REM - %	5.7%	6.6%	10.2%										
Indian Subcontinent													
Afghanistan	262	261	190										
Bangladesh	-	12	12										
India	551	1,499	1,277										
Nepal	-	-	-										
Pakistan	1,799	1,468	1,340										
Sri Lanka	-	-	-										
Indian Subcontinent - Total	2,612	3,240	2,819										
Indian Subcontinent - %	14.0%	10.3%	11.2%										

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 3

Crop: 2017

Month Country	1	2	3	4	5	6	7	8	9	10	11	12	Total
Far East													
China	26	155	4										
Hong Kong	5,594	6,997	3,823										
Indonesia	-	-	3										
Japan	-	36	32										
Korea	5	7	-										
Macao	-	-	-										
Malaysia	5	25	33										
Philippines	-	-	-										
Singapore	49	68	45										
Taiwan	-	324	584										
Thailand	7	7	1										
Vietnam	5,141	10,396	6,819										
Far East - Total	10,828	18,014	11,344										
Far East - %	58.2%	57.4%	45.1%										
North America													
Canada	38	138	92										
Mexico	-	25	25										
USA	-	0	-										
North America - Total	38	163	117										
North America - %	0.2%	0.5%	0.5%										

Complete Monthly Export Shipments - Country Breakdown in Tons

Marketing Month: 3

Crop: 2017

Country \ Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Other													
Argentina	-	-	-										
Australia	-	23	29										
Brazil	10	18	-										
Chile	-	-	-										
Colombia	-	-	-										
Dominican Republic	-	-	-										
Ecuador	-	-	-										
Kenya	-	-	-										
Liberia	-	-	-										
Mozambique	-	-	-										
New Zealand	-	-	2										
Nicaragua	-	-	-										
Other_1	12	31	19										
Other_2	-	-	-										
Other_3	-	-	-										
Other_4	-	-	-										
Panama	-	-	-										
Paraguay	-	-	-										
Senegal	-	-	-										
South Africa	-	-	17										
Tanzania	-	-	-										
Uruguay	-	-	-										
Venezuela	-	-	-										
Zambia	-	-	-										
Zimbabwe	-	-	-										
Other - Total	22	72	67										
Other - %	0.1%	0.2%	0.3%										
Total Iranian Export	18,611	31,365	25,158										

Compiled by: IPA based on IRI Customs Administration raw data