

## National Pistachio Crop Estimate

| Region/Province             | Bearing Area   | 2012 Crop      | 2013 Crop      | 2014 Crop      | 2015 Crop      | * 2016 Crop    | ** 2017 Crop   |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                             | Hectares       | Tons           | Tons           | Tons           | Tons           | Tons           | Tons           |
| <i>Rafsanjan &amp; Anar</i> | 90,000         | 41,000         | 38,000         | 80,000         | 50,000         | 38,000         | 73,000         |
| <i>Kerman (County)</i>      | 35,000         | 6,000          | 16,500         | 12,000         | 15,000         | 16,000         | 20,000         |
| <i>Sirjan</i>               | 35,000         | 35,000         | 20,000         | 31,000         | 20,000         | 13,000         | 28,000         |
| <i>Zarand</i>               | 23,000         | 5,500          | 14,000         | 9,000          | 12,000         | 14,000         | 21,000         |
| <i>Shahr-e-Babak</i>        | 8,000          | 4,500          | 7,000          | 6,500          | 8,000          | 6,000          | 4,500          |
| <i>Ravar</i>                | 5,000          | 4,000          | 4,500          | 5,000          | 5,000          | 2,000          | 4,000          |
| <i>Rayen</i>                | 2,000          | 1,000          | 1,000          | 1,000          | 1,500          | 1,000          | 1,000          |
| <i>Others</i>               | 2,000          | 1,000          | 1,000          | 1,000          | 500            | 1,000          | 500            |
| <b>Kerman Total</b>         | <b>200,000</b> | <b>98,000</b>  | <b>102,000</b> | <b>145,500</b> | <b>112,000</b> | <b>91,000</b>  | <b>152,000</b> |
| Khorasan-e-Razavi           | 30,000         | 34,000         | 20,500         | 35,000         | 35,000         | 25,000         | 25,000         |
| Yazd                        | 25,000         | 18,000         | 20,000         | 11,000         | 24,000         | 7,000          | 17,000         |
| Fars                        | 12,000         | 8,000          | 7,500          | 9,000          | 8,000          | 6,000          | 7,500          |
| Semnan                      | 10,000         | 2,500          | 2,000          | 4,000          | 4,000          | 1,500          | 4,000          |
| Khorasan-e-Jonubi           | 7,000          | 8,000          | 4,000          | 11,000         | 10,000         | 7,500          | 10,000         |
| Markazi                     | 4,000          | 3,000          | 2,000          | 3,000          | 2,500          | 3,000          | 4,500          |
| Sistan-o-Baluchestan        | 3,500          | 2,500          | 2,000          | 2,000          | 2,000          | 2,000          | 3,500          |
| Qazvin                      | 2,000          | 2,000          | 2,000          | 1,000          | 2,000          | 1,000          | 1,500          |
| Qom                         | 2,000          | 2,500          | 1,500          | 2,000          | 2,000          | 2,500          | 2,500          |
| Esfahan                     | 2,000          | 2,000          | 2,000          | 500            | 2,000          | 1,000          | 1,500          |
| Tehran                      | 1,500          | 1,500          | 2,000          | 4,000          | 5,000          | 4,000          | 4,500          |
| Others                      | 1,000          | 1,000          | 2,500          | 2,000          | 1,500          | 1,500          | 1,500          |
| <b>Subtotal Iran</b>        | <b>300,000</b> | <b>183,000</b> | <b>170,000</b> | <b>230,000</b> | <b>210,000</b> | <b>153,000</b> | <b>235,000</b> |

Note: The tonnage figures in the table do not include the pistachio production which is consumed fresh in-hull as fruit.

\* Post-harvest Estimate, November 2016

\*\* Pre-harvest Forecast, July 2017

Source: Iran Pistachio Association

| Complete Monthly and YTD Export Shipments Compared to Last 4 Years in Tons |         |         |        |        |         |         |         |         |         |         |         |         |            |
|--|---------|---------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|------------|
| Marketing Month: 1   |         |         |        |        |         |         |         |         |         |         |         |         | Crop: 2017 |
| Crop   | Month   | 1       | 2      | 3      | 4       | 5       | 6       | 7       | 8       | 9       | 10      | 11      | 12         |
|  | 2017    | Monthly | 18,611 |        |         |         |         |         |         |         |         |         |            |
| YTD  |         | 18,611  |        |        |         |         |         |         |         |         |         |         |            |
| 2016   | Monthly | 21,742  | 26,054 | 18,134 | 10,757  | 9,500   | 11,123  | 2,817   | 6,129   | 4,882   | 2,768   | 2,329   | 2,089      |
|  | YTD     | 21,742  | 47,791 | 65,918 | 76,650  | 86,150  | 97,273  | 100,090 | 106,218 | 111,100 | 113,869 | 116,198 | 118,287    |
| 2015   | Monthly | 20,578  | 18,455 | 21,887 | 14,126  | 11,549  | 11,510  | 3,754   | 8,865   | 9,876   | 6,126   | 6,105   | 6,224      |
|  | YTD     | 20,578  | 39,032 | 60,919 | 75,046  | 86,595  | 98,105  | 101,859 | 110,724 | 120,600 | 126,726 | 132,831 | 139,055    |
| 2014   | Monthly | 32,023  | 32,255 | 24,218 | 18,875  | 14,798  | 9,020   | 2,090   | 7,975   | 7,062   | 5,480   | 4,445   | 5,460      |
|  | YTD     | 32,023  | 64,282 | 88,500 | 107,375 | 122,163 | 131,183 | 133,274 | 141,238 | 148,299 | 153,771 | 158,219 | 163,680    |
| 2013   | Monthly | 11,385  | 17,479 | 12,974 | 8,930   | 11,383  | 13,643  | 4,160   | 11,890  | 12,246  | 8,629   | 3,095   | 4,237      |
|  | YTD     | 11,385  | 28,864 | 41,838 | 50,768  | 62,151  | 75,794  | 79,954  | 91,844  | 104,090 | 112,719 | 115,814 | 120,061    |
| 2012   | Monthly | 27,063  | 26,224 | 13,034 | 14,080  | 11,216  | 7,428   | 1,001   | 4,506   | 5,861   | 3,204   | 7,054   | 6,518      |
|  | YTD     | 27,063  | 53,287 | 66,322 | 80,402  | 91,618  | 99,046  | 100,047 | 104,554 | 110,414 | 113,618 | 120,671 | 127,188    |

Source: IRI Customs Administration

| Complete Monthly and YTD Export Shipments - Product Breakdown in Tons |               |         |        |   |   |   |   |   |   |   |    |    |            |
|---|---------------|---------|--------|---|---|---|---|---|---|---|----|----|------------|
| Marketing Month: 1  |               |         |        |   |   |   |   |   |   |   |    |    | Crop: 2017 |
| Product   | Month         | 1       | 2      | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12         |
|   | Open In-Shell | Monthly | 14,076 |   |   |   |   |   |   |   |    |    |            |
| YTD   |               | 14,076  |        |   |   |   |   |   |   |   |    |    |            |
| Closed Shell  | Monthly       | 2,592   |        |   |   |   |   |   |   |   |    |    |            |
|   | YTD           | 2,592   |        |   |   |   |   |   |   |   |    |    |            |
| Kernel  | Monthly       | 965     |        |   |   |   |   |   |   |   |    |    |            |
|   | YTD           | 965     |        |   |   |   |   |   |   |   |    |    |            |
| GPPK & Split Kernel   | Monthly       | 87      |        |   |   |   |   |   |   |   |    |    |            |
|   | YTD           | 87      |        |   |   |   |   |   |   |   |    |    |            |
| Others  | Monthly       | 892     |        |   |   |   |   |   |   |   |    |    |            |
|   | YTD           | 892     |        |   |   |   |   |   |   |   |    |    |            |
| Total   | Monthly       | 18,611  |        |   |   |   |   |   |   |   |    |    |            |
|   | YTD           | 18,611  |        |   |   |   |   |   |   |   |    |    |            |

**Complete Monthly and YTD Export Shipments - Destination Breakdown in Tons**

**Marketing Month: 1**

**Crop: 2017**

| Month<br>Destination |         | 1             | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
|----------------------|---------|---------------|---|---|---|---|---|---|---|---|----|----|----|
| Far East             | Monthly | <b>10,828</b> |   |   |   |   |   |   |   |   |    |    |    |
|                      | YTD     | <b>10,828</b> |   |   |   |   |   |   |   |   |    |    |    |
| Indian Subcontinent  | Monthly | <b>2,612</b>  |   |   |   |   |   |   |   |   |    |    |    |
|                      | YTD     | <b>2,612</b>  |   |   |   |   |   |   |   |   |    |    |    |
| Middle East          | Monthly | <b>1,433</b>  |   |   |   |   |   |   |   |   |    |    |    |
|                      | YTD     | <b>1,433</b>  |   |   |   |   |   |   |   |   |    |    |    |
| EU-15                | Monthly | <b>1,303</b>  |   |   |   |   |   |   |   |   |    |    |    |
|                      | YTD     | <b>1,303</b>  |   |   |   |   |   |   |   |   |    |    |    |
| CIS                  | Monthly | <b>1,195</b>  |   |   |   |   |   |   |   |   |    |    |    |
|                      | YTD     | <b>1,195</b>  |   |   |   |   |   |   |   |   |    |    |    |
| Re-Export Markets    | Monthly | <b>1,057</b>  |   |   |   |   |   |   |   |   |    |    |    |
|                      | YTD     | <b>1,057</b>  |   |   |   |   |   |   |   |   |    |    |    |
| Other Europe         | Monthly | <b>90</b>     |   |   |   |   |   |   |   |   |    |    |    |
|                      | YTD     | <b>90</b>     |   |   |   |   |   |   |   |   |    |    |    |
| North America        | Monthly | <b>38</b>     |   |   |   |   |   |   |   |   |    |    |    |
|                      | YTD     | <b>38</b>     |   |   |   |   |   |   |   |   |    |    |    |
| North Africa         | Monthly | <b>33</b>     |   |   |   |   |   |   |   |   |    |    |    |
|                      | YTD     | <b>33</b>     |   |   |   |   |   |   |   |   |    |    |    |
| Others               | Monthly | <b>22</b>     |   |   |   |   |   |   |   |   |    |    |    |
|                      | YTD     | <b>22</b>     |   |   |   |   |   |   |   |   |    |    |    |
| Total                | Monthly | <b>18,611</b> |   |   |   |   |   |   |   |   |    |    |    |
|                      | YTD     | <b>18,611</b> |   |   |   |   |   |   |   |   |    |    |    |

Compiled by: IPA based on IRI Customs Administration raw data

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 1**

**Crop: 2017**

| Month<br>Country    | 1            | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Total |
|---------------------|--------------|---|---|---|---|---|---|---|---|----|----|----|-------|
| <b>EU15</b>         |              |   |   |   |   |   |   |   |   |    |    |    |       |
| Austria             | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Belgium             | 48           |   |   |   |   |   |   |   |   |    |    |    |       |
| Denmark             | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Finland             | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| France              | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Germany             | 800          |   |   |   |   |   |   |   |   |    |    |    |       |
| Greece              | 84           |   |   |   |   |   |   |   |   |    |    |    |       |
| Ireland             | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Italy               | 150          |   |   |   |   |   |   |   |   |    |    |    |       |
| Luxembourg          | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Netherland          | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Portugal            | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Spain               | 221          |   |   |   |   |   |   |   |   |    |    |    |       |
| Sweden              | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| UK                  | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| EEC                 | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>EU15 - Total</b> | <b>1,303</b> |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>EU15 - %</b>     | <b>7.0%</b>  |   |   |   |   |   |   |   |   |    |    |    |       |

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 1**

**Crop: 2017**

| Month<br>Country            | 1           | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Total |
|-----------------------------|-------------|---|---|---|---|---|---|---|---|----|----|----|-------|
| <b>Other Europe</b>         |             |   |   |   |   |   |   |   |   |    |    |    |       |
| Albania                     | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Belarus                     | 10          |   |   |   |   |   |   |   |   |    |    |    |       |
| Bosnia                      | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Bulgaria                    | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Croatia                     | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Cyprus                      | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Czech Republic              | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Estonia                     | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Hungry                      | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Iceland                     | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Kosovo                      | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Latvia                      | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Lithuania                   | 20          |   |   |   |   |   |   |   |   |    |    |    |       |
| Macedonia                   | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Malta                       | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Moldova                     | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Montenegro                  | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Norway                      | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Poland                      | 22          |   |   |   |   |   |   |   |   |    |    |    |       |
| Romania                     | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Serbia                      | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Slovakia                    | 23          |   |   |   |   |   |   |   |   |    |    |    |       |
| Slovenia                    | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Switzerland                 | -           |   |   |   |   |   |   |   |   |    |    |    |       |
| Ukraine                     | 15          |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>Other Europe - Total</b> | <b>90</b>   |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>Other Europe - %</b>     | <b>0.5%</b> |   |   |   |   |   |   |   |   |    |    |    |       |

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 1**

**Crop: 2017**

| Country \ Month             | 1            | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Total |
|-----------------------------|--------------|---|---|---|---|---|---|---|---|----|----|----|-------|
| <b>CIS</b>                  |              |   |   |   |   |   |   |   |   |    |    |    |       |
| Armenia                     | 88           |   |   |   |   |   |   |   |   |    |    |    |       |
| Azerbaijan                  | 24           |   |   |   |   |   |   |   |   |    |    |    |       |
| Georgia                     | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Kazakhstan                  | 519          |   |   |   |   |   |   |   |   |    |    |    |       |
| Kyrgyzstan                  | 203          |   |   |   |   |   |   |   |   |    |    |    |       |
| Russia                      | 244          |   |   |   |   |   |   |   |   |    |    |    |       |
| Tajikistan                  | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Turkmenistan                | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Uzbekistan                  | 116          |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>CIS - Total</b>          | <b>1,195</b> |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>CIS - %</b>              | <b>6.4%</b>  |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>North Africa</b>         |              |   |   |   |   |   |   |   |   |    |    |    |       |
| Algeria                     | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Egypt                       | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Ethiopia                    | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Libya                       | 8            |   |   |   |   |   |   |   |   |    |    |    |       |
| Morocco                     | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Nigeria                     | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Sudan                       | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Tunisia                     | 25           |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>North Africa - Total</b> | <b>33</b>    |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>North Africa - %</b>     | <b>0.2%</b>  |   |   |   |   |   |   |   |   |    |    |    |       |

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 1**

**Crop: 2017**

| Country \ Month                    | 1            | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Total |
|------------------------------------|--------------|---|---|---|---|---|---|---|---|----|----|----|-------|
| <b>Middle East</b>                 |              |   |   |   |   |   |   |   |   |    |    |    |       |
| Bahrain                            | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Iraq                               | 493          |   |   |   |   |   |   |   |   |    |    |    |       |
| Jordan                             | 377          |   |   |   |   |   |   |   |   |    |    |    |       |
| Kuwait                             | 110          |   |   |   |   |   |   |   |   |    |    |    |       |
| Lebanon                            | 260          |   |   |   |   |   |   |   |   |    |    |    |       |
| Oman                               | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Qatar                              | 101          |   |   |   |   |   |   |   |   |    |    |    |       |
| Saudi Arabia                       | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Syria                              | 93           |   |   |   |   |   |   |   |   |    |    |    |       |
| Yemen                              | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>Middle East - Total</b>         | <b>1,433</b> |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>Middle East - %</b>             | <b>7.7%</b>  |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>Re-Export Markets</b>           |              |   |   |   |   |   |   |   |   |    |    |    |       |
| Turkey                             | 264          |   |   |   |   |   |   |   |   |    |    |    |       |
| UAE                                | 794          |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>REM - Total</b>                 | <b>1,057</b> |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>REM - %</b>                     | <b>5.7%</b>  |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>Indian Subcontinent</b>         |              |   |   |   |   |   |   |   |   |    |    |    |       |
| Afghanistan                        | 262          |   |   |   |   |   |   |   |   |    |    |    |       |
| Bangladesh                         | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| India                              | 551          |   |   |   |   |   |   |   |   |    |    |    |       |
| Nepal                              | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| Pakistan                           | 1,799        |   |   |   |   |   |   |   |   |    |    |    |       |
| Sri Lanka                          | -            |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>Indian Subcontinent - Total</b> | <b>2,612</b> |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>Indian Subcontinent - %</b>     | <b>14.0%</b> |   |   |   |   |   |   |   |   |    |    |    |       |

**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 1**

**Crop: 2017**

| Month<br>Country             | 1             | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Total |
|------------------------------|---------------|---|---|---|---|---|---|---|---|----|----|----|-------|
| <b>Far East</b>              |               |   |   |   |   |   |   |   |   |    |    |    |       |
| China                        | 26            |   |   |   |   |   |   |   |   |    |    |    |       |
| Hong Kong                    | 5,594         |   |   |   |   |   |   |   |   |    |    |    |       |
| Indonesia                    | -             |   |   |   |   |   |   |   |   |    |    |    |       |
| Japan                        | -             |   |   |   |   |   |   |   |   |    |    |    |       |
| Korea                        | 5             |   |   |   |   |   |   |   |   |    |    |    |       |
| Macao                        | -             |   |   |   |   |   |   |   |   |    |    |    |       |
| Malaysia                     | 5             |   |   |   |   |   |   |   |   |    |    |    |       |
| Philippines                  | -             |   |   |   |   |   |   |   |   |    |    |    |       |
| Singapore                    | 49            |   |   |   |   |   |   |   |   |    |    |    |       |
| Taiwan                       | -             |   |   |   |   |   |   |   |   |    |    |    |       |
| Thailand                     | 7             |   |   |   |   |   |   |   |   |    |    |    |       |
| Vietnam                      | 5,141         |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>Far East - Total</b>      | <b>10,828</b> |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>Far East - %</b>          | <b>58.2%</b>  |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>North America</b>         |               |   |   |   |   |   |   |   |   |    |    |    |       |
| Canada                       | 38            |   |   |   |   |   |   |   |   |    |    |    |       |
| Mexico                       | -             |   |   |   |   |   |   |   |   |    |    |    |       |
| USA                          | -             |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>North America - Total</b> | <b>38</b>     |   |   |   |   |   |   |   |   |    |    |    |       |
| <b>North America - %</b>     | <b>0.2%</b>   |   |   |   |   |   |   |   |   |    |    |    |       |



**Complete Monthly Export Shipments - Country Breakdown in Tons**

**Marketing Month: 1**

**Crop: 2017**

| <b>Country \ Month</b>      | <b>1</b>      | <b>2</b> | <b>3</b> | <b>4</b> | <b>5</b> | <b>6</b> | <b>7</b> | <b>8</b> | <b>9</b> | <b>10</b> | <b>11</b> | <b>12</b> | <b>Total</b> |
|-----------------------------|---------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|-----------|--------------|
| <b>Other</b>                |               |          |          |          |          |          |          |          |          |           |           |           |              |
| Argentina                   | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Australia                   | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Brazil                      | 10            |          |          |          |          |          |          |          |          |           |           |           |              |
| Chile                       | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Colombia                    | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Dominican Republic          | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Ecuador                     | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Kenya                       | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Liberia                     | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Mozambique                  | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| New Zealand                 | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Nicaragua                   | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Other_1                     | 12            |          |          |          |          |          |          |          |          |           |           |           |              |
| Other_2                     | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Other_3                     | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Other_4                     | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Panama                      | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Paraguay                    | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Senegal                     | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| South Africa                | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Tanzania                    | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Uruguay                     | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Venezuela                   | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Zambia                      | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| Zimbabwe                    | -             |          |          |          |          |          |          |          |          |           |           |           |              |
| <b>Other - Total</b>        | <b>22</b>     |          |          |          |          |          |          |          |          |           |           |           |              |
| <b>Other - %</b>            | <b>0.1%</b>   |          |          |          |          |          |          |          |          |           |           |           |              |
| <b>Total Iranian Export</b> | <b>18,611</b> |          |          |          |          |          |          |          |          |           |           |           |              |

Compiled by: IPA based on IRI Customs Administration raw data