

Monthly and YTD Inventory / Shipment Report In-Shell Basis Crop: 2016		
1st Marketing Month	Month 1	YTD
Carry in from previous year	-	17,000
Total Production	-	153,000
Gross Inventory	-	170,000
Domestic Consumption	1,600	1,600
Adjustment/ losses, Domestic	800	800
Export Shipments	21,742	21,742
Adjustment/ losses, Export	1,010	1,010
Total Consumption	25,152	25,152
Ending Inventory	-	144,848
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.		

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years In-Shell Basis		
Marketing Month: 1		
Crop	Monthly	YTD
2016	21,742	21,742
2015	20,578	20,578
2014	32,023	32,023
2013	11,385	11,385

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month:1	Crop: 2016	
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month:1	Crop: 2016	
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey,
Several Sources

Monthly Exchange Rate		
Marketing Month: 1	Crop: 2016	
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: Central Bank of the I.R. of Iran

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 1

Crop: 2016

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	11,458	11,458	2,350	2,350	3	3	13	13	2	2	13,826	13,826
Re-Export Markets	2,117	2,117	-	-	101	101	4	4	106	106	2,327	2,327
Indian Subcontinent	1,282	1,282	-	-	234	234	-	-	100	100	1,616	1,616
CIS	1,242	1,242	-	-	10	10	1	1	188	188	1,439	1,439
EU15	856	856	73	73	102	102	76	76	1	1	1,108	1,108
Middle East	693	693	-	-	303	303	0	0	40	40	1,036	1,036
Other Europe	276	276	-	-	20	20	-	-	-	-	296	296
North Africa	-	-	-	-	-	-	-	-	-	-	-	-
North America	39	39	-	-	51	51	-	-	-	-	89	89
Other	2	2	-	-	1	1	-	-	-	-	3	3
Total	17,966	17,966	2,423	2,423	824	824	93	93	437	437	21,742	21,742

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	72	72	-	-	-	-	-	-	-	-	72	72
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	-	-	-	20	20	-	-	1	1	21	21
Germany	482	482	-	-	33	33	76	76	0	0	591	591
Greece	58	58	-	-	11	11	-	-	-	-	69	69
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	94	94	73	73	36	36	-	-	-	-	203	203
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	-	-	-	-	-	-	-
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	151	151	-	-	2	2	-	-	-	-	153	153
Sweden	-	-	-	-	-	-	-	-	-	-	-	-
UK	-	-	-	-	-	-	-	-	-	-	-	-
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	856	856	73	73	102	102	76	76	1	1	1,108	1,108
EU15 - %	4.8%	4.8%	3.0%	3.0%	12.4%	12.4%	81.1%	81.1%	0.3%	0.3%	5.1%	5.1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	-	-	-	-	-	-	-	-	-	-	-
Belarus	-	-	-	-	-	-	-	-	-	-	-	-
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	172	172	-	-	-	-	-	-	-	-	172	172
Macedonia	23	23	-	-	-	-	-	-	-	-	23	23
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	1	1	-	-	-	-	-	-	-	-	1	1
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	63	63	-	-	-	-	-	-	-	-	63	63
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	6	6	-	-	-	-	-	-	-	-	6	6
Slovakia	1	1	-	-	18	18	-	-	-	-	19	19
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	-	-	-	-	2	2	-	-	-	-	2	2
Ukraine	10	10	-	-	-	-	-	-	-	-	10	10
Other Europe - Total	276	276	-	-	20	20	-	-	-	-	296	296
Other Europe - %	1.5%	1.5%	0.0%	0.0%	2.4%	2.4%	0.0%	0.0%	0.0%	0.0%	1.4%	1.4%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	-	-	-	-	-	-	-	-	-	-	-
Azerbaijan	26	26	-	-	-	-	-	-	21	21	47	47
Georgia	-	-	-	-	-	-	-	-	-	-	-	-
Kazakhstan	977	977	-	-	5	5	-	-	62	62	1,044	1,044
Kyrgyzstan	22	22	-	-	-	-	-	-	65	65	87	87
Russia	51	51	-	-	5	5	1	1	-	-	57	57
Tajikistan	17	17	-	-	-	-	-	-	-	-	17	17
Turkmenistan	23	23	-	-	-	-	-	-	-	-	23	23
Uzbekistan	125	125	-	-	-	-	-	-	40	40	165	165
CIS - Total	1,242	1,242	-	-	10	10	1	1	188	188	1,439	1,439
CIS - %	6.9%	6.9%	0.0%	0.0%	1.2%	1.2%	0.5%	0.5%	43.0%	43.0%	6.6%	6.6%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	-	-	-	-	-	-	-	-	-	-	-
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - %	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	-	-	-	-	-	-	-	-	-	-	-	-
Iraq	455	455	-	-	161	161	-	-	38	38	654	654
Jordan	37	37	-	-	25	25	-	-	-	-	62	62
Kuwait	97	97	-	-	8	8	0	0	-	-	106	106
Lebanon	53	53	-	-	106	106	-	-	-	-	159	159
Oman	-	-	-	-	-	-	-	-	-	-	-	-
Qatar	28	28	-	-	3	3	-	-	3	3	34	34
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	22	22	-	-	-	-	-	-	-	-	22	22
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	693	693	-	-	303	303	0	0	40	40	1,036	1,036
Middle East - %	3.9%	3.9%	0.0%	0.0%	36.8%	36.8%	0.4%	0.4%	9.2%	9.2%	4.8%	4.8%
Re-Export Markets												
Turkey	582	582	-	-	-	-	-	-	-	-	582	582
UAE	1,535	1,535	-	-	101	101	4	4	106	106	1,746	1,746
REM - Total	2,117	2,117	-	-	101	101	4	4	106	106	2,327	2,327
REM - %	11.8%	11.8%	0.0%	0.0%	12.2%	12.2%	4.1%	4.1%	24.2%	24.2%	10.7%	10.7%
Indian Subcontinent												
Afghanistan	71	71	-	-	-	-	-	-	29	29	99	99
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	275	275	-	-	186	186	-	-	-	-	461	461
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	937	937	-	-	48	48	-	-	72	72	1,056	1,056
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	1,282	1,282	-	-	234	234	-	-	100	100	1,616	1,616
Indian Subcontinent - %	7.1%	7.1%	0.0%	0.0%	28.4%	28.4%	0.0%	0.0%	23.0%	23.0%	7.4%	7.4%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	2	2	-	-	-	-	-	-	-	-	2	2
Hong Kong	7,697	7,697	1,249	1,249	0	0	5	5	-	-	8,951	8,951
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	1	1	-	-	1	1	2	2	-	-	4	4
Korea	-	-	-	-	-	-	5	5	-	-	5	5
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	8	8	-	-	-	-	0	0	-	-	9	9
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	10	10	-	-	2	2	-	-	2	2	14	14
Taiwan	25	25	-	-	-	-	1	1	-	-	26	26
Thailand	42	42	-	-	-	-	-	-	-	-	42	42
Vietnam	3,675	3,675	1,101	1,101	-	-	-	-	-	-	4,775	4,775
Far East - Total	11,458	11,458	2,350	2,350	3	3	13	13	2	2	13,826	13,826
Far East - %	63.8%	63.8%	97.0%	97.0%	0.4%	0.4%	13.8%	13.8%	0.5%	0.5%	63.6%	63.6%
North America												
Canada	14	14	-	-	51	51	-	-	-	-	64	64
Mexico	25	25	-	-	-	-	-	-	-	-	25	25
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	39	39	-	-	51	51	-	-	-	-	89	89
North America - %	0.2%	0.2%	0.0%	0.0%	6.2%	6.2%	0.0%	0.0%	0.0%	0.0%	0.4%	0.4%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 1											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	2	2	-	-	1	1	-	-	-	-	3	3
Brazil	-	-	-	-	-	-	-	-	-	-	-	-
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	2	2	-	-	1	1	-	-	-	-	3	3
Other - %	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Iranian Export	17,966	17,966	2,423	2,423	824	824	93	93	437	437	21,742	21,742

Compiled by: IPA based on IRI Customs Administration raw data