

Monthly and YTD Inventory / Shipment Report in Tons Crop: 2015		
5th Marketing Month	Month 5	YTD
Carry in from previous year	-	4,000
Total Production	-	210,000
Gross Inventory	-	214,000
Domestic Consumption	2,600	15,400
Adjustment/ losses, Domestic	800	4,800
Export Shipments	11,549	86,595
Adjustment/ losses, Export	1,499	8,078
Total Consumption	16,448	114,872
Ending Inventory	-	99,128
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.		

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years			
Marketing Month: 5			
Crop	Monthly	YTD	
2015	11,549	86,595	
2014	14,798	122,163	
2013	11,383	62,151	
2012	11,216	91,618	

Source: IRI Customs Administration

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month: 5	Crop: 2015	
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month: 5	Crop: 2015	
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 5	Crop: 2015	
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: Central Bank of the I.R. of Iran

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 5

Crop: 2015

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	4,147	42000	1,181	6242	18	72	18	59	158	338	5,521	48711
Re-Export Markets	1,184	8772	24	38	310	1976	46	178	108	238	1,672	11202
EU15	1,176	7264	-	1	203	761	154	657	32	68	1,564	8751
Middle East	355	3359	50	350	292	1759	14	25	112	438	823	5932
Indian Subcontinent	406	3002	12	12	144	1243	-	0	185	1396	747	5653
CIS	570	2478	-	-	9	68	-	2	163	1,184	743	3,732
Other Europe	269	1111	-	-	12	53	-	2	5	12	285	1,178
North Africa	22	408	-	25	16	66	-	-	-	44	38	542
North America	98	312	-	-	26	-	-	-	-	-	123	514
Other	15	309	-	25	5	27	0	1	13	18	33	380
Total	8,241	69,013	1,267	6,692	1,034	6,027	232	924	775	3,736	11,549	86,595

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons													
Marketing Month: 5											Crop: 2015		
Country	Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
		Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15													
Austria		-	-	-	-	-	-	-	-	-	-	-	-
Belgium		25	85	-	-	-	46	-	23	-	21	25	175
Denmark		-	-	-	-	-	-	-	-	-	-	-	-
Finland		-	-	-	-	-	-	-	-	-	-	-	-
France		-	-	-	-	-	15	10	59	-	-	10	74
Germany		568	4,564	-	-	163	581	144	550	-	2	874	5,697
Greece		160	800	-	-	23	43	-	13	-	-	183	856
Ireland		-	-	-	-	-	-	-	-	-	-	-	-
Italy		44	259	-	-	17	76	-	-	-	-	61	335
Luxembourg		-	-	-	-	-	-	-	-	-	-	-	-
Netherland		144	980	-	-	-	-	-	-	32	32	176	1,012
Portugal		-	-	-	-	-	-	-	-	-	-	-	-
Spain		235	575	-	1	-	-	-	12	-	12	235	600
Sweden		-	1	-	-	-	-	-	-	-	1	-	2
UK		-	-	-	-	0	0	-	-	-	-	0	0
EEC		-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total		1,176	7,264	-	1	203	761	154	657	32	68	1,564	8,751
EU15 - %		14.3%	10.5%	0.0%	0.0%	19.6%	12.2%	66.2%	71.0%	4.1%	1.8%	13.5%	10.1%

Country	Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
		Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe													
Albania		-	22	-	-	-	1	-	-	-	4	-	26
Belarus		-	-	-	-	-	-	-	-	-	-	-	-
Bosnia		-	-	-	-	-	-	-	-	1	2	1	2
Bulgaria		-	25	-	-	-	-	-	-	-	-	-	25
Croatia		-	8	-	-	-	-	-	-	-	-	-	8
Cyprus		-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic		21	21	-	-	-	-	-	-	-	-	21	21
Estonia		-	-	-	-	-	-	-	-	-	-	-	-
Hungary		-	-	-	-	-	-	-	-	-	-	-	-
Iceland		-	-	-	-	-	-	-	-	-	-	-	-
Kosovo		-	-	-	-	-	-	-	-	-	-	-	-
Latvia		-	-	-	-	-	-	-	-	-	-	-	-
Lithuania		48	208	-	-	-	-	-	-	-	-	48	208
Macedonia		13	50	-	-	-	-	-	-	-	-	13	50
Malta		-	-	-	-	-	-	-	-	-	-	-	-
Moldova		-	2	-	-	-	-	-	-	-	3	-	5
Montenegro		-	-	-	-	-	-	-	-	-	-	-	-
Norway		-	-	-	-	-	-	-	-	-	-	-	-
Poland		21	158	-	-	-	-	-	-	-	-	21	158
Romania		-	-	-	-	-	-	-	-	-	-	-	-
Serbia		-	21	-	-	-	-	-	-	-	-	-	21
Slovakia		124	543	-	-	8	49	-	-	-	-	132	592
Slovenia		-	-	-	-	-	-	-	-	-	-	-	-
Switzerland		-	1	-	-	1	1	-	2	-	0	1	4
Ukraine		42	52	-	-	3	3	-	-	4	4	49	59
Other Europe - Total		269	1,111	-	-	12	53	-	2	5	12	285	1,178
Other Europe - %		3.3%	1.6%	0.0%	0.0%	1.1%	0.9%	0.0%	0.2%	0.6%	0.3%	2.5%	1.4%

Country	Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
		Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS													
Armenia		-	6	-	-	-	-	-	-	1	10	1	16
Azerbaijan		-	42	-	-	-	20	-	-	-	65	-	128
Georgia		-	-	-	-	-	-	-	-	-	-	-	-
Kazakhstan		294	1,456	-	-	2	11	-	0	52	483	348	1,952
Kyrgyzstan		-	-	-	-	-	-	-	-	29	229	29	229
Russia		253	694	-	-	7	37	-	1	4	47	264	779
Tajikistan		24	88	-	-	-	-	-	-	-	30	24	118
Turkmenistan		-	24	-	-	-	-	-	-	53	153	53	178
Uzbekistan		-	167	-	-	-	-	-	-	24	166	24	333
CIS - Total		570	2,478	-	-	9	68	-	2	163	1,184	743	3,732
CIS - %		6.9%	3.6%	0.0%	0.0%	0.9%	1.1%	0.0%	0.2%	21.0%	31.7%	6.4%	4.3%
North Africa													
Algeria		-	-	-	-	16	16	-	-	-	44	16	60
Egypt		22	248	-	25	-	7	-	-	-	-	22	280
Ethiopia		-	-	-	-	-	-	-	-	-	-	-	-
Libya		-	109	-	-	-	-	-	-	-	-	-	109
Morocco		-	-	-	-	-	-	-	-	-	-	-	-
Nigeria		-	-	-	-	-	-	-	-	-	-	-	-
Sudan		-	-	-	-	-	-	-	-	-	-	-	-
Tunisia		-	51	-	-	-	43	-	-	-	-	-	93
North Africa - Total		22	408	-	25	16	66	-	-	-	44	38	542
North Africa - %		0.3%	0.6%	0.0%	0.4%	1.5%	1.1%	0.0%	0.0%	0.0%	1.2%	0.3%	0.6%

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	-	43	-	-	-	-	-	2	-	1	-	46
Iraq	72	1,063	-	-	121	684	-	-	51	274	244	2,021
Jordan	48	428	50	350	15	99	-	-	-	-	113	877
Kuwait	48	468	-	-	53	284	10	10	11	11	122	774
Lebanon	177	649	-	-	83	538	-	-	50	145	310	1,333
Oman	-	-	-	-	-	0	-	-	-	-	-	0
Qatar	5	140	-	-	0	31	5	13	-	7	10	191
Saudi Arabia	-	475	-	-	-	96	-	-	-	-	-	571
Syria	5	93	-	-	20	27	-	-	-	-	25	120
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	355	3,359	50	350	292	1,759	14	25	112	438	823	5,932
Middle East - %	4.3%	4.9%	3.9%	5.2%	28.2%	28.3%	6.2%	2.7%	14.4%	11.7%	7.1%	6.9%
Re-Export Markets												
Turkey	658	2,179	24	38	82	540	43	163	69	115	875	3,035
UAE	526	6,593	-	-	228	1,436	3	15	40	123	796	8,167
REM - Total	1,184	8,772	24	38	310	1,976	46	178	108	238	1,672	11,202
REM - %	14.4%	12.7%	1.9%	0.6%	30.0%	31.7%	19.7%	19.2%	14.0%	6.4%	14.5%	12.9%
Indian Subcontinent												
Afghanistan	-	-	-	-	-	-	-	0	132	831	132	831
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	266	1,384	-	-	75	1,062	-	-	12	15	353	2,461
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	140	1,617	12	12	69	181	-	-	41	551	262	2,361
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	406	3,002	12	12	144	1,243	-	0	185	1,396	747	5,653
Indian Subcontinent - %	4.9%	4.3%	0.9%	0.2%	13.9%	20.0%	0.0%	0.0%	23.9%	37.3%	6.5%	6.5%

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	27	252	-	-	0	0	3	9	5	8	35	269
Hong Kong	2,745	28,644	593	3,539	12	12	1	10	100	101	3,451	32,306
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	8	65	-	-	1	29	11	26	-	2	19	122
Korea	-	-	-	-	-	-	3	13	-	-	3	13
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	62	-	-	-	2	-	-	18	143	18	207
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	20	170	-	-	4	29	-	-	-	-	24	200
Taiwan	25	775	-	-	-	-	1	1	-	-	26	776
Thailand	-	-	-	-	-	-	-	-	-	-	-	-
Vietnam	1,323	12,032	588	2,702	-	-	-	-	35	85	1,945	14,819
Far East - Total	4,147	42,000	1,181	6,242	18	72	18	59	158	338	5,521	48,711
Far East - %	50.3%	60.9%	93.2%	93.3%	1.7%	1.2%	7.8%	6.4%	20.3%	9.1%	47.8%	56.3%
North America												
Canada	73	239	-	-	26	198	-	2	-	1	98	441
Mexico	25	73	-	-	-	-	-	-	-	-	25	73
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	98	312	-	-	26	198	-	2	-	1	123	514
North America - %	1.2%	0.5%	0.0%	0.0%	2.5%	3.2%	0.0%	0.3%	0.0%	0.0%	1.1%	0.6%

Country \ Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	15	98	-	-	5	27	0	1	13	13	33	138
Brazil	-	-	-	-	-	-	-	-	-	-	-	-
Chile	-	74	-	-	-	-	-	-	-	-	-	74
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	0	-	0
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	79	-	25	-	-	-	-	-	5	-	109
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	58	-	-	-	-	-	-	-	-	-	58
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	15	309	-	25	5	27	0	1	13	18	33	380
Other - %	0.2%	0.4%	0.0%	0.4%	0.5%	0.4%	0.1%	0.1%	1.6%	0.5%	0.3%	0.4%
Total Iranian Export	8,241	69,013	1,267	6,692	1,034	6,225	232	926	775	3,738	11,549	86,595

Compiled by: IPA based on IRI Customs Administration raw data