

Monthly and YTD Inventory / Shipment Report in Tons Crop: 2015		
3rd Marketing Month	Month 3	YTD
Carry in from previous year	-	4,000
Total Production	-	210,000
Gross Inventory	-	214,000
Domestic Consumption	5,000	10,200
Adjustment/ losses, Domestic	1,600	3,200
Export Shipments	21,887	60,919
Adjustment/ losses, Export	2,011	4,799
Total Consumption	30,498	79,119
Ending Inventory	-	134,881
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.		

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years		
Marketing Month: 3		
Crop	Monthly	YTD
2015	21,887	60,919
2014	24,218	88,500
2013	12,974	41,838
2012	13,034	66,322

Source: IRI Customs Administration

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month: 3	Crop: 2015	
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month: 3	Crop: 2015	
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 3	Crop: 2015	
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: Central Bank of the I.R. of Iran

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 3

Crop: 2015

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	11,202	32,806	1,290	4,286	3	38	8	21	93	177	12,596	37,328
Re-Export Markets	1,857	5,468	-	14	481	1,072	61	86	28	111	2,428	6,752
EU15	2,038	4,932	-	-	204	432	176	435	2	2	2,420	5,800
Middle East	844	2,236	50	200	428	1,024	3	6	66	201	1,390	3,668
Indian Subcontinent	734	1,711	-	-	293	861	-	-	272	896	1,299	3,468
CIS	641	1,425	-	-	8	55	1	2	377	878	1,028	2,359
Other Europe	330	638	-	-	18	21	-	2	3	8	351	669
North Africa	123	286	-	-	22	50	-	-	44	44	189	380
North America	49	137	-	-	46	128	-	1	-	1	95	267
Other	52	186	25	25	9	13	1	1	5	5	92	229
Total	17,870	49,825	1,365	4,525	1,512	3,693	249	553	890	2,323	21,887	60,919

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons													
Marketing Month: 3											Crop: 2015		
Country	Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
		Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15													
Austria		-	-	-	-	-	-	-	-	-	-	-	-
Belgium		-	36	-	-	23	46	12	23	-	-	35	105
Denmark		-	-	-	-	-	-	-	-	-	-	-	-
Finland		-	-	-	-	-	-	-	-	-	-	-	-
France		-	-	-	-	-	5	12	37	-	-	12	42
Germany		1,161	3,472	-	-	181	331	140	349	2	2	1,484	4,154
Greece		240	340	-	-	-	20	-	13	-	-	240	373
Ireland		-	-	-	-	-	-	-	-	-	-	-	-
Italy		114	169	-	-	-	30	-	-	-	-	114	199
Luxembourg		-	-	-	-	-	-	-	-	-	-	-	-
Netherland		452	740	-	-	-	-	-	-	-	-	452	740
Portugal		-	-	-	-	-	-	-	-	-	-	-	-
Spain		71	175	-	-	-	-	12	12	-	-	83	187
Sweden		-	-	-	-	-	-	-	-	-	-	-	-
UK		-	-	-	-	-	-	-	-	-	-	-	-
EEC		-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total		2,038	4,932	-	-	204	432	176	435	2	2	2,420	5,800
EU15 - %		11.4%	9.9%	0.0%	0.0%	13.5%	11.7%	70.5%	78.6%	0.2%	0.1%	11.1%	9.5%

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	22	22	-	-	1	1	-	-	-	4	22	26
Belarus	-	-	-	-	-	-	-	-	-	-	-	-
Bosnia	-	-	-	-	-	-	-	-	-	1	-	1
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	8	8	-	-	-	-	-	-	-	-	8	8
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	90	126	-	-	-	-	-	-	-	-	90	126
Macedonia	2	37	-	-	-	-	-	-	-	-	2	37
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	2	-	-	-	-	-	-	3	3	3	5
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	64	137	-	-	-	-	-	-	-	-	64	137
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	7	19	-	-	-	-	-	-	-	-	7	19
Slovakia	138	287	-	-	18	21	-	-	-	-	156	308
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	-	1	-	-	0	0	-	2	-	0	0	3
Ukraine	-	-	-	-	-	-	-	-	-	-	-	-
Other Europe - Total	330	638	-	-	18	21	-	2	3	8	351	669
Other Europe - %	1.8%	1.3%	0.0%	0.0%	1.2%	0.6%	0.0%	0.3%	0.3%	0.3%	1.6%	1.1%

Country	Open In-Shell		Closed Shell		Kernel		GPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	4	6	-	-	-	-	-	-	8	8	12	14
Azerbaijan	-	42	-	-	-	20	-	-	18	46	18	108
Georgia	-	-	-	-	-	-	-	-	-	-	-	-
Kazakhstan	444	857	-	-	3	7	-	0	153	377	600	1,241
Kyrgyzstan	-	-	-	-	-	-	-	-	39	188	39	188
Russia	153	265	-	-	5	28	1	1	20	44	179	338
Tajikistan	17	64	-	-	-	-	-	-	7	7	24	71
Turkmenistan	24	24	-	-	-	-	-	-	61	90	85	114
Uzbekistan	-	167	-	-	-	-	-	-	72	118	72	285
CIS - Total	641	1,425	-	-	8	55	1	2	377	878	1,028	2,359
CIS - %	3.6%	2.9%	0.0%	0.0%	0.5%	1.5%	0.5%	0.3%	42.4%	37.8%	4.7%	3.9%
North Africa												
Algeria	-	-	-	-	-	-	-	-	44	44	44	44
Egypt	79	152	-	-	7	7	-	-	-	-	86	159
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	24	84	-	-	-	-	-	-	-	-	24	84
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	20	51	-	-	15	43	-	-	-	-	35	93
North Africa - Total	123	286	-	-	22	50	-	-	44	44	189	380
North Africa - %	0.7%	0.6%	0.0%	0.0%	1.5%	1.4%	0.0%	0.0%	4.9%	1.9%	0.9%	0.6%

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	22	43	-	-	-	-	1	1	-	1	23	45
Iraq	279	679	-	-	176	412	-	-	66	150	521	1,241
Jordan	206	320	50	200	5	30	-	-	-	-	261	550
Kuwait	117	301	-	-	44	137	-	0	-	-	161	439
Lebanon	82	371	-	-	146	376	-	-	-	50	228	797
Oman	-	-	-	-	-	0	-	-	-	-	-	0
Qatar	14	87	-	-	8	20	2	5	-	0	24	112
Saudi Arabia	125	388	-	-	48	48	-	-	-	-	173	436
Syria	-	48	-	-	-	-	-	-	-	-	-	48
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	844	2,236	50	200	428	1,024	3	6	66	201	1,390	3,668
Middle East - %	4.7%	4.5%	3.7%	4.4%	28.3%	27.7%	1.1%	1.0%	7.4%	8.7%	6.4%	6.0%
Re-Export Markets												
Turkey	519	1,117	-	14	92	385	60	80	-	46	671	1,641
UAE	1,338	4,352	-	-	390	687	1	6	28	65	1,757	5,110
REM - Total	1,857	5,468	-	14	481	1,072	61	86	28	111	2,428	6,752
REM - %	10.4%	11.0%	0.0%	0.3%	31.8%	29.0%	24.5%	15.5%	3.2%	4.8%	11.1%	11.1%
Indian Subcontinent												
Afghanistan	-	-	-	-	-	-	-	-	102	465	102	465
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	435	799	-	-	285	796	-	-	-	3	721	1,597
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	298	913	-	-	8	65	-	-	170	429	477	1,406
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	734	1,711	-	-	293	861	-	-	272	896	1,299	3,468
Indian Subcontinent - %	4.1%	3.4%	0.0%	0.0%	19.4%	23.3%	0.0%	0.0%	30.6%	38.6%	5.9%	5.7%

Country	Open In-Shell		Closed Shell		Kernel		GPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	125	225	-	-	-	-	-	2	-	-	125	227
Hong Kong	7,564	22,310	725	2,696	-	-	-	5	-	-	8,290	25,012
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	20	57	-	-	-	15	8	12	-	2	28	86
Korea	-	-	-	-	-	-	0	2	-	-	0	2
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	8	48	-	-	-	2	-	-	43	125	51	175
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	30	118	-	-	3	21	-	-	-	-	33	140
Taiwan	145	637	-	-	-	-	-	-	-	-	145	637
Thailand	-	-	-	-	-	-	-	-	-	-	-	-
Vietnam	3,309	9,409	565	1,590	-	-	-	-	50	50	3,924	11,049
Far East - Total	11,202	32,806	1,290	4,286	3	38	8	21	93	177	12,596	37,328
Far East - %	62.7%	65.8%	94.5%	94.7%	0.2%	1.0%	3.2%	3.9%	10.4%	7.6%	57.5%	61.3%
North America												
Canada	25	89	-	-	46	128	-	1	-	1	71	219
Mexico	24	48	-	-	-	-	-	-	-	-	24	48
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	49	137	-	-	46	128	-	1	-	1	95	267
North America - %	0.3%	0.3%	0.0%	0.0%	3.0%	3.5%	0.0%	0.2%	0.0%	0.0%	0.4%	0.4%

Country	Open In-Shell		Closed Shell		Kernel		GPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	21	47	-	-	9	13	1	1	-	-	31	61
Brazil	-	-	-	-	-	-	-	-	-	-	-	-
Chile	26	50	-	-	-	-	-	-	-	-	26	50
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	0	-	0
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	5	30	25	25	-	-	-	-	5	5	36	61
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	58	-	-	-	-	-	-	-	-	-	58
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	52	186	25	25	9	13	1	1	5	5	92	229
Other - %	0.3%	0.4%	1.8%	0.6%	0.6%	0.4%	0.3%	0.1%	0.6%	0.2%	0.4%	0.4%
Total Iranian Export	17,870	49,825	1,365	4,525	1,512	3,693	249	553	890	2,323	21,887	60,919

Compiled by: IPA based on IRI Customs Administration raw data