

Monthly and YTD Inventory / Shipment Report in Tons Crop: 2015		
2nd Marketing Month	Month 2	YTD
Carry in from previous year	-	4,000
Total Production	-	210,000
Gross Inventory	-	214,000
Domestic Consumption	2,600	5,200
Adjustment/ losses, Domestic	800	1,600
Export Shipments	18,455	39,032
Adjustment/ losses, Export	1,537	2,788
Total Consumption	23,392	48,620
Ending Inventory	-	165,380
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.		

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years In-Shell Basis		
Marketing Month: 2		
Crop	Monthly	YTD
2015	18,455	39,032
2014	32,255	64,282
2013	17,479	28,864
2012	26,224	53,287

Source: IRI Customs Administration

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month: 2		Crop: 2015
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month: 2		Crop: 2015
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 2		Crop: 2015
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: Central Bank of the I.R. of Iran

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 2

Crop: 2015

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	9,831	21,604	1,174	2,996	23	35	10	13	39	84	11,078	24,733
Re-Export Markets	1,484	3,611	14	14	330	591	22	25	83	83	1,933	4,324
EU15	1,471	2,894	-	-	216	227	127	259	-	-	1,814	3,381
Middle East	770	1,392	50	150	247	597	1	3	89	135	1,158	2,277
Indian Subcontinent	641	978	-	-	319	568	-	-	294	624	1,254	2,169
CIS	334	784	-	-	5	47	0	0	307	500	646	1,331
Other Europe	168	308	-	-	3	3	2	2	5	5	178	317
North Africa	116	164	-	-	28	28	-	-	-	-	143	191
North America	88	88	-	-	33	82	1	1	1	1	123	172
Other	124	133	-	-	4	4	-	-	-	-	128	137
Total	15,026	31,955	1,238	3,160	1,209	2,181	164	303	818	1,433	18,455	39,032

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 2											Crop: 2015	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	36	36	-	-	23	23	11	11	-	-	70	70
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	-	-	-	-	5	12	25	-	-	12	30
Germany	1,075	2,311	-	-	150	150	100	210	-	-	1,325	2,670
Greece	100	100	-	-	14	20	4	13	-	-	118	133
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	31	55	-	-	30	30	-	-	-	-	61	85
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	216	288	-	-	-	-	-	-	-	-	216	288
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	13	105	-	-	-	-	-	-	-	-	13	105
Sweden	-	-	-	-	-	-	-	-	-	-	-	-
UK	-	-	-	-	-	-	-	-	-	-	-	-
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	1,471	2,894	-	-	216	227	127	259	-	-	1,814	3,381
EU15 - %	9.8%	9.1%	0.0%	0.0%	17.9%	10.4%	77.5%	85.4%	0.0%	0.0%	9.8%	8.7%

Product Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	-	-	-	-	-	-	-	4	4	4	4
Belarus	-	-	-	-	-	-	-	-	-	-	-	-
Bosnia	-	-	-	-	-	-	-	-	1	1	1	1
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	36	36	-	-	-	-	-	-	-	-	36	36
Macedonia	14	35	-	-	-	-	-	-	-	-	14	35
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	2	2	-	-	-	-	-	-	-	-	2	2
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	31	73	-	-	-	-	-	-	-	-	31	73
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	12	-	-	-	-	-	-	-	-	-	12
Slovakia	85	149	-	-	3	3	-	-	-	-	88	152
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	-	1	-	-	-	-	2	2	0	0	2	3
Ukraine	-	-	-	-	-	-	-	-	-	-	-	-
Other Europe - Total	168	308	-	-	3	3	2	2	5	5	178	317
Other Europe - %	1.1%	1.0%	0.0%	0.0%	0.2%	0.1%	1.1%	0.6%	0.6%	0.3%	1.0%	0.8%

Country \ Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	2	2	-	-	-	-	-	-	-	-	2	2
Azerbaijan	2	42	-	-	-	20	-	-	28	28	30	90
Georgia	-	-	-	-	-	-	-	-	-	-	-	-
Kazakhstan	253	413	-	-	4	4	0	0	150	224	407	641
Kyrgyzstan	-	-	-	-	-	-	-	-	76	150	76	150
Russia	52	112	-	-	1	23	-	-	24	24	77	158
Tajikistan	-	48	-	-	-	-	-	-	-	-	-	48
Turkmenistan	-	-	-	-	-	-	-	-	29	29	29	29
Uzbekistan	24	167	-	-	-	-	-	-	-	46	24	213
CIS - Total	334	784	-	-	5	47	0	0	307	500	646	1,331
CIS - %	2.2%	2.5%	0.0%	0.0%	0.4%	2.1%	0.2%	0.1%	37.5%	34.9%	3.5%	3.4%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	73	73	-	-	-	-	-	-	-	-	73	73
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	12	60	-	-	-	-	-	-	-	-	12	60
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	31	31	-	-	28	28	-	-	-	-	58	58
North Africa - Total	116	164	-	-	28	28	-	-	-	-	143	191
North Africa - %	0.8%	0.5%	0.0%	0.0%	2.3%	1.3%	0.0%	0.0%	0.0%	0.0%	0.8%	0.5%

Product Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	12	21	-	-	-	-	-	-	1	1	13	22
Iraq	190	400	-	-	54	235	-	-	38	84	282	720
Jordan	114	114	50	150	25	25	-	-	-	-	189	289
Kuwait	166	184	-	-	15	93	0	0	-	-	182	278
Lebanon	172	289	-	-	141	230	-	-	50	50	363	569
Oman	-	-	-	-	-	0	-	-	-	-	-	0
Qatar	54	73	-	-	12	12	0	2	0	0	67	88
Saudi Arabia	63	263	-	-	-	-	-	-	-	-	63	263
Syria	-	48	-	-	-	-	-	-	-	-	-	48
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	770	1,392	50	150	247	597	1	3	89	135	1,158	2,277
Middle East - %	5.1%	4.4%	4.0%	4.7%	20.5%	27.4%	0.6%	1.0%	10.9%	9.5%	6.3%	5.8%
Re-Export Markets												
Turkey	426	597	14	14	93	293	20	20	46	46	600	971
UAE	1,057	3,013	-	-	237	298	2	5	37	37	1,333	3,353
REM - Total	1,484	3,611	14	14	330	591	22	25	83	83	1,933	4,324
REM - %	9.9%	11.3%	1.1%	0.4%	27.3%	27.1%	13.5%	8.1%	10.2%	5.8%	10.5%	11.1%
Indian Subcontinent												
Afghanistan	-	-	-	-	-	-	-	-	159	363	159	363
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	253	363	-	-	307	511	-	-	3	3	563	877
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	387	614	-	-	12	57	-	-	133	258	532	929
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	641	978	-	-	319	568	-	-	294	624	1,254	2,169
Indian Subcontinent - %	4.3%	3.1%	0.0%	0.0%	26.4%	26.0%	0.0%	0.0%	35.9%	43.5%	6.8%	5.6%

Product Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	-	100	-	-	-	-	1	2	-	-	1	102
Hong Kong	5,763	14,746	574	1,971	-	-	3	5	-	-	6,340	16,722
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	37	37	-	-	15	15	4	4	2	2	58	58
Korea	-	-	-	-	-	-	2	2	-	-	2	2
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	30	40	-	-	0	2	-	-	37	82	68	124
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	68	88	-	-	8	18	-	-	-	-	76	107
Taiwan	333	492	-	-	-	-	-	-	-	-	333	492
Thailand	-	-	-	-	-	-	-	-	-	-	-	-
Vietnam	3,600	6,100	600	1,025	-	-	-	-	-	-	4,200	7,125
Far East - Total	9,831	21,604	1,174	2,996	23	35	10	13	39	84	11,078	24,733
Far East - %	65.4%	67.6%	94.8%	94.8%	1.9%	1.6%	6.4%	4.4%	4.8%	5.9%	60.0%	63.4%
North America												
Canada	64	64	-	-	33	82	1	1	1	1	99	148
Mexico	24	24	-	-	-	-	-	-	-	-	24	24
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	88	88	-	-	33	82	1	1	1	1	123	172
North America - %	0.6%	0.3%	0.0%	0.0%	2.7%	3.8%	0.8%	0.4%	0.1%	0.0%	0.7%	0.4%

Country \ Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	17	26	-	-	4	4	-	-	-	-	21	30
Brazil	-	-	-	-	-	-	-	-	-	-	-	-
Chile	24	24	-	-	-	-	-	-	-	-	24	24
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	25	25	-	-	-	-	-	-	-	-	25	25
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	58	58	-	-	-	-	-	-	-	-	58	58
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	124	133	-	-	4	4	-	-	-	-	128	137
Other - %	0.8%	0.4%	0.0%	0.0%	0.3%	0.2%	0.0%	0.0%	0.0%	0.0%	0.7%	0.4%
Total Iranian Export	15,026	31,955	1,238	3,160	1,209	2,181	164	303	818	1,433	18,455	39,032

Compiled by: IPA based on IRI Customs Administration raw data