

Monthly Iranian Pistachio Report

Iranian Pistachio Figures YTD Summary in Tons	
Crop Month: 5 Crop Year: 2010	
Carry In from Previous Year	8,000
Total Production	210,000
Gross Inventory	218,000
Domestic Consumption	20,000
Export Shipments	100,500
Adjustments/Losses	8,500
Total Consumption	129,000
Ending Inventory	89,000
Marketing Comments:	
Note: Adjustments/Losses related to exported weight of kernels/green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Crop Month: 5 Crop Year: 2010		
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Crop Month: 5 Crop Year: 2010		
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly and YTD Export Shipments Compared to Last 4 Years in Tons		
Crop Month: 5 Crop Year: 2010		
Crop Year	Monthly	YTD
2010	9,467	100,761
2009	9,532	78,433
2008	7,400	37,139
2007	19,410	127,515

Source: IRI Customs Administration

Monthly Exchange Rate		
Crop Month: 5 Crop Year: 2010		
Mean	10,337	1 USD to IRR
Min.	10,306	
Max.	10,357	
Last Year	10,021	
Note: The above rates might be slightly different from open market rates.		

Source: Central Bank of the I.R. of Iran

Monthly Iranian Pistachio Report

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons												
Crop Month: 5										Crop Year: 2010		
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	2,007	38,020	35	14,724	14	68	6	38	-	1,494	2,062	54,344
Re-Export Markets	905	9,948	111	712	299	1,019	15	25	-	287	1,329	11,991
Indian Subcontinent	301	4,913	-	-	150	590	-	33	-	161	450	5,696
Middle East	767	4,689	-	44	430	2,613	70	186	-	183	1,266	7,715
CIS	1,688	8,604	-	-	-	38	-	-	48	290	1,736	8,931
EU-15	1,545	6,572	-	250	161	603	210	968	-	48	1,916	8,440
Other Europe	419	1,750	-	6	-	4	-	13	-	97	419	1,869
North Africa	69	899	-	-	18	145	-	13	-	-	86	1,057
North America	167	452	-	-	-	6	-	1	-	-	167	459
Other	14	198	-	-	22	59	-	-	-	1	36	258
Total	7,880	76,044	146	15,736	1,093	5,145	300	1,276	48	2,560	9,467	100,761

Compiled by: Arian Milan Trading Company based on IRI Customs Administration raw data

Monthly Iranian Pistachio Report

Monthly and YTD Export Shipments - Product / Country Breakdown												
Crop Month: 5										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	288	868	-	-	45	88	-	11	-	-	333	967
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	50	-	-	-	-	0	60	-	-	0	110
Germany	537	3,435	-	250	116	505	210	872	-	48	862	5,109
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	25	25	-	-	-	-	-	-	-	-	25	25
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	323	622	-	-	-	-	-	-	-	-	323	622
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	372	1,572	-	-	-	10	-	25	-	-	372	1,607
Sweden	-	-	-	-	-	-	-	-	-	-	-	-
UK	-	0	-	-	-	-	-	-	-	-	-	0
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	1,545	6,572	-	250	161	603	210	968	-	48	1,916	8,440
EU15 - %	19.6%	8.6%	0.0%	1.6%	14.7%	11.7%	69.9%	75.8%	0.0%	1.9%	20.2%	8.4%

Monthly Iranian Pistachio Report

Monthly and YTD Export Shipments - Product / Country Breakdown												
Crop Month: 5										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	-	-	-	-	-	-	-	-	-	-	-
Belarus	-	10	-	-	-	-	-	-	-	-	-	10
Bosnia	-	11	-	-	-	-	-	-	-	-	-	11
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	13	38	-	-	-	-	-	-	-	-	13	38
Cyprus	21	21	-	-	-	-	-	-	-	-	21	21
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	23	140	-	-	-	-	-	-	-	24	23	164
Macedonia	-	7	-	-	-	-	-	-	-	50	-	57
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	15	15	-	5	-	-	-	-	-	-	15	20
Norway	-	2	-	-	-	-	-	-	-	-	-	2

Monthly Iranian Pistachio Report

Monthly and YTD Export Shipments - Product / Country Breakdown												
Crop Month: 5										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Poland	-	65	-	-	-	-	-	1	-	-	-	66
Romania	62	199	-	-	-	-	-	-	-	23	62	221
Serbia	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	132	578	-	-	-	4	-	11	-	-	132	593
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	-	2	-	1	-	-	-	1	-	-	-	4
Ukraine	154	663	-	-	-	-	-	-	-	-	154	663
Yugoslavia	-	-	-	-	-	-	-	-	-	-	-	-
Other Europe - Total	419	1,750	-	6	-	4	-	13	-	97	419	1,869
Other Europe - %	5.3%	2.3%	0.0%	0.0%	0.0%	0.1%	0.0%	1.0%	0.0%	3.8%	4.4%	1.9%
CIS												
Armenia	-	29	-	-	-	-	-	-	-	-	-	29
Azerbaijan	25	99	-	-	-	-	-	-	-	-	25	99
Georgia	-	-	-	-	-	-	-	-	-	-	-	-
Kazakhstan	20	364	-	-	-	-	-	-	-	-	20	364
Kyrgyzstan	-	267	-	-	-	-	-	-	-	-	-	267
Russia	1,603	6,860	-	-	-	38	-	-	48	285	1,651	7,183
Tajikistan	25	807	-	-	-	-	-	-	-	-	25	807
Turkmenistan	15	162	-	-	-	-	-	-	-	5	15	167

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Monthly and YTD Export Shipments - Product / Country Breakdown												
Crop Month: 5										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Uzbekistan	-	16	-	-	-	-	-	-	-	-	-	16
CIS - Total	1,688	8,604	-	-	-	38	-	-	48	290	1,736	8,931
CIS - %	21.4%	11.3%	0.0%	0.0%	0.0%	0.7%	0.0%	0.0%	100.0%	11.3%	18.3%	8.9%
North Africa												
Algeria	25	25	-	-	-	-	-	-	-	-	25	25
Egypt	44	601	-	-	18	135	-	13	-	-	61	748
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	-	-	-	-	10	-	-	-	-	-	10
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	0	-	-	-	-	-	0
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	274	-	-	-	-	-	-	-	-	-	274
North Africa - Total	69	899	-	-	18	145	-	13	-	-	86	1,057
North Africa - %	0.9%	1.2%	0.0%	0.0%	1.6%	2.8%	0.0%	1.0%	0.0%	0.0%	0.9%	1.0%
Middle East												
Bahrain	20	38	-	-	-	-	-	2	-	-	20	40
Iraq	433	2,664	-	4	92	458	25	30	-	119	550	3,275
Jordan	-	44	-	-	-	6	-	-	-	-	-	50

Monthly Iranian Pistachio Report

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Crop Month: 5											Crop Year: 2010	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Kuwait	62	370	-	-	24	34	-	-	-	-	86	404
Lebanon	161	793	-	-	103	472	21	55	-	40	285	1,360
Oman	-	-	-	-	-	-	-	-	-	-	-	-
Qatar	4	57	-	-	1	10	-	5	-	-	5	72
Saudi Arabia	35	99	-	-	15	15	-	-	-	-	50	114
Syria	52	625	-	40	195	1,619	24	93	-	24	271	2,400
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	767	4,689	-	44	430	2,613	70	186	-	183	1,266	7,715
Middle East - %	9.7%	6.2%	0.0%	0.3%	39.3%	50.8%	23.2%	14.6%	0.0%	7.2%	13.4%	7.7%
Re-Export Markets												
Turkey	218	1,346	111	663	-	43	13	13	-	222	341	2,287
UAE	687	8,602	-	49	299	976	3	13	-	65	988	9,704
REM - Total	905	9,948	111	712	299	1,019	15	25	-	287	1,329	11,991
REM - %	11.5%	13.1%	76.0%	4.5%	27.3%	19.8%	5.0%	2.0%	0.0%	11.2%	14.0%	11.9%
Indian Subcontinent												
Afghanistan	15	409	-	-	-	-	-	-	-	9	15	418
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	57	1,589	-	-	54	280	-	33	-	106	111	2,008

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Crop Month: 5										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	228	2,915	-	-	96	310	-	-	-	46	324	3,270
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	301	4,913	-	-	150	590	-	33	-	161	450	5,696
Indian Subcontinent - %	3.8%	6.5%	0.0%	0.0%	13.7%	11.5%	0.0%	2.6%	0.0%	6.3%	4.8%	5.7%
Far East												
China	-	791	-	374	-	1	1	3	-	50	1	1,218
Hong Kong	1,311	32,655	35	13,229	-	3	-	14	-	1,444	1,346	47,345
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	32	95	-	10	10	37	5	21	-	-	47	162
Korea	-	-	-	-	-	10	-	-	-	-	-	10
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	66	-	-	-	-	-	-	-	-	-	66
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	28	68	-	-	4	14	-	-	-	-	32	83
Taiwan	186	1,593	-	43	-	1	-	-	-	-	186	1,636
Thailand	-	171	-	23	-	3	-	-	-	-	-	196
Vietnam	450	2,583	-	1,046	-	-	-	-	-	-	450	3,628
Far East - Total	2,007	38,020	35	14,724	14	68	6	38	-	1,494	2,062	54,344

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Monthly and YTD Export Shipments - Product / Country Breakdown												
Crop Month: 5										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East - %	25.5%	50.0%	24.0%	93.6%	1.3%	1.3%	1.9%	2.9%	0.0%	58.4%	21.8%	53.9%
North America												
Canada	95	236	-	-	-	6	-	1	-	-	95	243
Mexico	72	216	-	-	-	-	-	-	-	-	72	216
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	167	452	-	-	-	6	-	1	-	-	167	459
North America - %	2.1%	0.6%	0.0%	0.0%	0.0%	0.1%	0.0%	0.1%	0.0%	0.0%	1.8%	0.5%
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	14	122	-	-	22	59	-	-	-	1	36	182
Brazil	-	-	-	-	-	-	-	-	-	-	-	-
Chile	-	25	-	-	-	-	-	-	-	-	-	25
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-

Monthly Iranian Pistachio Report

Monthly and YTD Export Shipments - Product / Country Breakdown												
Crop Month: 5										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	51	-	-	-	-	-	-	-	-	-	51
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	14	198	-	-	22	59	-	-	-	1	36	258
Other - %	0.2%	0.3%	0.0%	0.0%	2.0%	1.2%	0.0%	0.0%	0.0%	0.0%	0.4%	0.3%
Total Iranian Export	7,880	76,044	146	15,736	1,093	5,145	300	1,276	48	2,560	9,467	100,761

Compiled by: Arian Milan Trading Company based on IRI Customs Administration raw data